

**LIMITED SOURCES JUSTIFICATION**  
**ORDER >\$150,000**  
**FAR PART 8.405-6**

**2237 Transaction # or Vista Equipment Transaction #: 554-16-1-081-0042**

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:** Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: PHILIPS ELECTRONICS NORTH AMERICA CORPORATION  
 Manufacturer/Contractor POC & phone number: Sue Keeley 720-485-4167  
 Mfgr/Contractor Address: 3000 MINUTEMAN RD MS 0077, ANDOVER, MA 01810-1032  
 Dealer/Rep address/phone number: JANZ CORPORATION | Brian Finsterbusch | 614-512-8028

The requested material or service represents the minimum requirements of the Government.

**(1) AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs  
Denver VA ECHCS  
1055 Clermont Street  
Denver, CO 80220-3808

VISN:

VISN 19

**(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

The Eastern Colorado Healthcare System is requesting the purchase of new Philips Healthcare IntelliVue MX 550 Patient Monitor, IntelliVue Multi Measurement Server X2 transport monitors, and the accessories that go along with those monitors. Additionally, ECHCS is asking installation and training with these systems. Training will included both clinical staff training and biomedical technician training.

**(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

Description/Part Number*	Qty	Price
IntelliVue MX550 Patient Monitor: P/N: 866066	15	
IntelliVue MMS X2 P/N: M3002A	15	
Mircostream CO2 Extension P/N: M3015A	15	
CBL 5 Leadset Grabber P/N: M1968A	15	
Adult NIBP Air Hose P/N: M1599B	15	
LNC MP-10 Philips Dual Keyed Cable P/N: 98980148221	15	
Biomed Training	1	
Onsite Installation	1	
Clinical Configuration	1	

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Thermal Array Recorder Module P/N: M1116C	15	
MP40/50 Roll Stand Kit	15	
CBL 5 LEAD ECG Trunk	15	
Total Expense		

(b) ESTIMATED DOLLAR VALUE: \$380,285.60

(c) REQUIRED DELIVERY DATE: ASAP

**(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)**

Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

N/A

A patent, copyright or proprietary data limits competition. The proprietary data is:  
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

These are "direct replacements" parts/components for existing equipment.

The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

N/A

The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

N/A

An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

The ECHCS current GI patient monitoring system has reached its end of life. The current patient monitors are beginning to fail at an increasingly high interval. During patient procedures, the current GI monitoring system has completely shut off numerous times. This has happen on a number of the monitors. Monitors stopping in the middle of procedures poses a huge patient safety risk. The Philips IntelliVue patient monitors are the current monitors the ECHCS has throughout the rest of the hospital. Standardizing the GI patient monitors with the ICU patient monitors, allows for less disruption to patient care, ability to switch out replacement parts when maintaining the machines, and allows for less training on clinical staff.

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**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

The patient monitors are considered priced fair and reasonable based on the FSS contract, V797P-2238D.

**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

Market research confirms that there are SDVOSB distributors on NAC contract for these items. A call to Phillips Sales Rep ensures that quality, warranty, and training are all covered through the SDVOSB dealer.

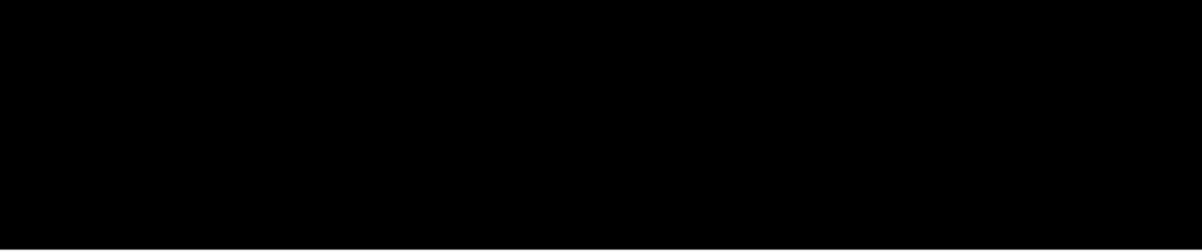
**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:**

None

**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

When the ECHCS purchases new patient monitors hospital wide, a fair and open competition will be completed.

**(9) REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

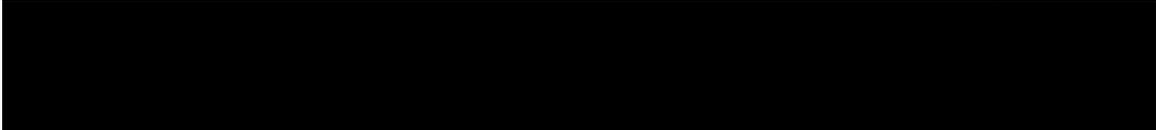


**(10) APPROVALS IN ACCORDANCE WITH THE VHAPM, Volume 6, Chapter VI: OFOC SOP:** *This part if filled out by Contracting Staff as part of the Justification*

**a. CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



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b. **Director of Contracting/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

