

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 521-16-1-025-0001 (INSERT)

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Olympus America INC

Manufacturer/Contractor POC & phone number: David N. Holliday 901- 359-6830

Mfgr/Contractor Address: 3500 Corporate Parkway P.O. Box 610 , PA 18034-0610

Dealer/Rep address/phone number: : Thomas Holmes (205) 533-0071

☐ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

700 19th Street South

Birmingham, Al 35233

VISN:

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(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

Lease of endoscopic equipment for standardization in accordance with VHA Endoscopes Integrated National Standardization of Endoscopes Memorandum dated December 6,2010 and VHA Endoscopes Integrated Product Team Standardization of Endoscopes, to include bronchoscopy scopes, guidance summary for Veterans integrated Networks and VA Medical Centers Dated November 15,2010. The standardization of GI Endoscopes mandates compliance. This is for a 5 year (base plus 4 year option) requirement.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

1) New EU-ME2: EU-ME2 EU-ME2 ULTRASOUND PROCESSOR, QTY=1

2) New CV-190: CV-190 EVIS EXERA III VIDEO PROCESSOR, QTY= 2

3) New CLV-190: CLV-190 EVIS EXERA III LIGHT SOURCE, QTY= 2

4) New OEV-262H: OEV-262H HIGH DEFINITION LED LCD MONITOR, QTY= 2

5) New MAJ-1430: Videoscope cable for EVIS EXERA II, QTY=2

6) New K10021764: WM-NP2 WORKSTATION GI STANDARD SET, QTY= 2

7) New OEP-5: OEP-5 HD OLYMPUS PRINTER, QTY= 2

8) New BF-UC180F-A: BF-UC180F-A ULTRASOUND BRONCHOSCOPE

Package Components

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- 8a) MAJ-2056:MAJ-2056 DETACHABLE CABLE FOR EUS&EBUS S, QTY=2
8b) BF-UC180F:BF-UC180F ULTRASOUND BRONCHOSCOPE, QTY=2
9) New BF-H190: BF-H190 EEIII HIGH DEF DIAGNOS IC BRONCH, QTY= 2
10) New BF-1TH190: BF-1TH190 EEIII HD THERAPEUTIC BRONCH W, QTY= 2
11) New LTF-160: LTF-160, PLEUROSCOPE 7.0MM DIA 2.8MM CH
- Package Components
- 11a) LTF-160 TRAY:LTF-160 TRAY INSTRUMENT TRAY FOR LTF-160, QTY=1
12) New BF-XP190: BF-XP190 EVIS EXERA III ULTRA SLM BRNCH, QTY= 1
13) New MAJ-1720: MAJ-1720 Probe driver for all probes, QTY= 1
14) New MAJ-683: MAJ-683 Probe driver arm, QTY= 1
15) New MAJ-1626: MAJ-1626 EUS ARM MOUNT KIT KM#K10004158, QTY= 1
16) New UM-S20-17S: UM-S20-17S ULTRASONIC PROBE, QTY= 1
17) New BF-P190: BF-P190 EVIS EXERA III SLIM BRONCH 4.1MM, QTY= 1
18) New MAJ-1918: MAJ-1918 REMOTE CABLE PERIPH DEVICE 1.8M, QTY= 2
19) New MAJ-1916: MAJ-1916 CV-190 INTERFACE CONVERT DEVICE, QTY= 2
20) New CV-SDI-10: CV-SDI-10 HD Video cable for CV-190 10', QTY= 2
21) New CV-SDI-25: CV-SDI-25 HD Video cable for CV-190 25', QTY= 2
22) New MAJ-1951: MAJ-1951 SDI CABLE 2.5M, QTY= 1
23) New MH-985: MH-985 Y/C CABLE, QTY= 1
24) New MAJ-604: MAJ-604 REMOTE CABLE REQUIRED FOR CONNEC, QTY= 1
25) New MAJ-1711: MAJ-1711 EU-ME1 Keyboard integ cable, QTY= 1
26) New MAJ-1022: MAJ-1022 Keyboard integ cable M60/CV-140, QTY= 1
27) New OIS-04111: OIS-04111 CABLE, EU-ME1 TO EEIII CONVERT, QTY= 1
28) New IS20334: IS20334 VGA/RGBS/YPbPr/SOG INPUT UNIT 90, QTY= 1

(b) **ESTIMATED DOLLAR VALUE:** Base Year= \$97607.43, 1st option year=\$97,182.78, 2nd option year= \$96,121.15, 3rd option year= \$94,917.97, and 4th option year=\$93,644.01 for a total of \$477,335.34.

(c) **REQUIRED DELIVERY DATE:** October 2015

(4) **IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)**

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

This company is the only company that will put us in compliance with ISO 9001 Quality Management Systems principles into VHA Sterile Processing Services. We already use this company in GI lab. We are mandated to standardize these particular endoscopes. These scopes are the only scopes that all pulmonologist at the Birmingham VA are trained to use. This will be an upgrade for the entire lab which is in desperate need. It features high definition capability and a feature of narrow band imaging allowing for better detection and visualization of all lung deformities. This equipment will follow the same cleaning process as other scopes already used in the facility.

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☐ A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the
type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.
The additional equipment will comply with mandate for standardization of equipment and patient care at the BVAMC.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

Olympus endoscopes are currently in compliance with the VHA National Standardization of endoscopes and are the only scopes that the pulmonary physicians are trained to use. This requirement is available under Federal Supply Schedule and prices have previously been determined to be fair and reasonable. Additionally there is currently a contract in place for similar type of requirement for endoscopes with comparable pricing – contract number VA247-14-F-2058.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

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Market research was conducted on this request as it relates to the Standardization requirements from VHA Directive 2009-004 Handbook 176.1. Additionally an intent to sole source was posted to e-Buy under VA247-15-N-0762 on June 25th for a period of 9 days with no vendors indicating an interest in this requirement.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

Procedure documentation is compatible with CPRS interface. Olympus endoscopes are currently in compliance with the VHA National Standardization of endoscopes.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

VISN7 is currently supported by Olympus endoscopes and will ensure compliance with the present mandate

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*



SIGNATURE

08/10/2015

DATE

J. Ron Norris BS

NAME

Technical Director

TITLE

Acute & Subspecialty

SERVICE LINE/SECTION

Birmingham VA Medical Center

FACILITY

(10) APPROVALS IN ACCORDANCE WITH THE VHAPM, Volume 6, Chapter VI: OFOC SOP: *This part if filled out by Contracting Staff as part of the Justification*

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Connie F. Ganier

376227

Digitally signed by Connie F. Ganier 376227
DN: dc=gov, dc=va, o=internal, ou=people,
0.9.2342.19200300.100.1.1=connie.ganier@va.gov,
v, cn=Connie F. Ganier 376227
Date: 2015.08.10 13:49:12 -05'00'

CONTRACTING OFFICER'S SIGNATURE

10 Aug 2015

DATE

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Connie Ganier, Contracting Officer
NAME AND TITLE

Birmingham VA Medical Center
FACILITY

b. **Director of Contracting/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


SIGNATURE

Aug 11, 2015
DATE

Calvin Thomas Jr., Deputy D.O.C.
NAME AND TITLE