

LIMITED SOURCES JUSTIFICATION

ORDERS>\$150,000

FAR PART 8.405-6

Acquisition Plan ID Number: VA261-16-AP-0807

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide *original manufacturer's* name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Aesynt Incorporated

Manufacturer/Contractor POC & phone number: Brian Burley (724) 741-6763

Mfgr/Contractor Address: 500 Cranberry Woods Dr Ste 400

Dealer/Rep address/phone number: N/A

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

VA Palo Alto Health Care System

3801 Miranda Ave

Palo Alto, CA 94304

VISN:

21

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

This is a source justification for the award of a task order under a National Acquisition Center (NAC) Contract.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

Preventative maintenance for a Robot Rx and Electronic Delivery System equipment.

(b) ESTIMATED DOLLAR VALUE: \$558,549.84

(c) PERIOD OF PERFORMANCE: January 1, 2016 to December 31, 2018

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Pharmacy service currently owns and leases an extensive group of Aesynt automation products and systems. These include Robot-RX, Acudose-RX, MedCarousel, Pacmed, and Automated Decision Support throughout three campuses. Because it is a proprietary system, any maintenance and repair services must be provided by Aesynt. Aesynt does not authorize nor approve of any outside vendors providing maintenance services to their products.

☒ A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

Aesynt (formerly McKesson Automation, Inc) is the sole supplier APSII Robot-RX with Envelope Delivery System (EDS). It is a proprietary robotic medication dispensing system and any maintenance and repair services can only be supplied by Aesynt. Aesynt, Inc. does not authorize nor approve any third party service providers to maintain or repair the Robot-RX system. This ensures compatability and full functionality with the other Aesynt systems pharmacy already has in place.

☐ These are “direct replacements” parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

Chapter VI: Other Than Full and Open Competition (OFOC) SOP
Attachment 2: Request for Limited Sources Justification Format >\$150K

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

The equipment has already been purchased and this contract is solely for the maintenance of that equipment. Due to the proprietary nature of the equipment, the only company that can provide the maintenance services is the manufacturer.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research was not conducted because it is already understood that this equipment requires proprietary knowledge that only the manufacturer has. No other vendors are able to provide maintenance of the equipment.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

No actions will be taken at this time to overcome the barriers to competition on the current action because we are limited to the manufacturer as the sole source maintenance provider. To avoid this situation we would need to purchase different equipment which would be very costly and inefficient considering we already have functioning equipment available. The COR continues to conduct strategic market research to determine if the costs of new equipment are worth it to switch to the different company's product.

Chapter VI: Other Than Full and Open Competition (OFOC) SOP
Attachment 2: Request for Limited Sources Justification Format >\$150K

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

SIGNATURE

Douglas Klahold

NAME

IT/Automation Pharmacist

TITLE

Pharmacy

SERVICE LINE/SECTION

Palo Alto Medical Center

FACILITY

(10) APPROVALS IN ACCORDANCE WITH THE [VHAPM, Volume 6, Chapter VI: OFOC SOP](#):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

CONTRACTING OFFICER'S SIGNATURE

Mark Mikus, Contracting Officer

NAME AND TITLE

Fresno Contracting Office

FACILITY