

DEPARTMENT OF VETERANS AFFAIRS**Justification and Approval (J&A)
For
Other Than Full and Open Competition****Acquisition Plan Action ID:** VA248-16-AP-12795

1. **Contracting Activity:** Department of Veterans Affairs, VISN 08, Orlando Medical Center, 5201 Raymond Street, Orlando, FL 32803. Purchase request number 675-16-1-3414-0001.

2. **Nature and/or Description of the Action Being Processed:**

This is a request for other than full and open competition for the Brand Name portion of a Design Build Construction project to Address Physical Security Requirements at Orlando VA Medical Center. The construction project is a new firm-fixed-price contract and it addresses a variety of security features and will correct security deficiencies at the Orlando campuses. In the required areas, door locksets will be installed, ceiling up and over access will be removed and motion intrusion and physical access card systems will be installed. The Brand Name portion is the physical access card system that can only be installed by a HIRSCH authorized installer as it integrates into the existing HIRSCH Physical Access Card System (PACS) equipment and software.

3. **Description of Supplies/Services Required to Meet the Agency's Needs:**

Telecommunication closets and other secure areas require security card readers to be installed. The card readers secure Office of Information Technology (OIT) areas, but are controlled by the VA Police. This action is a small portion of a new Firm-Fixed-Price Design Build Construction contract.

Security requirements following VA Handbook 0730/4 and VA Handbook 6500 require security card readers be installed at OIT telecommunicate closets. This project will install the card readers on the required doors that do not have the security feature. There are approximately 15 areas within the Orlando campuses that require these card readers. The Brand Name portion is a small portion of the entire construction project. The estimated delivery since this is a portion of a larger construction project is on or before September 30th, 2016.

4. **Statutory Authority Permitting Other than Full and Open Competition:**

- (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- () (2) Unusual and Compelling Urgency per FAR 6.302-2;
- () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- () (4) International Agreement per FAR 6.302-4
- () (5) Authorized or Required by Statute FAR 6.302-5;
- () (6) National Security per FAR 6.302-6;
- () (7) Public Interest per FAR 6.302-7;

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):

There are multiple other vendors with similar product characteristics, but HIRSCH is the only manufacturer currently accredited to run on the PACS and access VA networks. The VA's has various PACS systems in restricted areas/buildings all of which are on the HIRSCH server which resides on the VA network. The VA Security Handbook 0730/4 mandates that specific areas on the VA campuses shall have PACS in place. Only a HIRSCH certified installer can ensure hardware and software compatibility and functionality with existing PACS system being implemented at the Orlando VA campuses.

The Orlando VA uses a specific system for all Orlando Campuses (exception of Lake Nona). Newly installed card readers must be compatible with this system and must communicate with existing software. The manufacturer is HIRSCH which uses the Velocity software. Any authorized HIRSCH dealer can complete the installation of the door hardware and program with our current system. There are several authorized HIRSCH dealers worldwide and there are roughly eleven authorized installers registered with General Services Administration (GSA). Out of the eleven GSA contract holders, five contractors are small businesses. The system must be a HIRSCH system installed by HIRSCH authorized dealer. The VA police control this equipment and software and OIT is just one of many services which make use of the card readers. Other manufacturers of access control systems would not integrate with the current system, and the entire system cannot be replaced to accommodate the additional card readers that need to be programmed.

The use of a Brand Name description in this acquisition is essential to the Government's requirements, thereby precluding consideration of a product manufactured by another company. With the costs already invested into the current HIRSCH system it would not be cost effective to replace the entire system by competing for an entirely new PACS system. Accordingly, an authorized HIRSCH installer is the only firm capable of providing the supplies and services described in Paragraph 3 above without the Veteran's Health Administration experiencing substantial duplication of cost that could not be expected to be recovered through competition.

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:

Based on research conducted to the best knowledge of the government, no other vendor can perform the installations on the current HIRSCH system without voiding the existing warranty and the integration with the existing proprietary software in place

7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:

The use of HIRSCH for PACS system represents the best value resulting in the lowest overall cost because the infrastructure already exists to bring new restricted areas/buildings or secure facilities/buildings onto the network without the additional new costs of setting up a new infrastructure or overall new security product. Since the HIRSCH PACS system also resides on the VA network there is also no additional cost to set up a new network.

8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:

HIRSCH products and service rates were compared by looking at the GSA HIRSCH authorized representatives. Five GSA contractors (all small businesses) were consistent with the labor and material costs when looking at HIRSCH products. Being that they all have a GSA contract they were all originally competed and were previously found to be fair and reasonable.

The GSA Contractors that were used to determine price fair and reasonableness were:

SupplyForce
Star Asset Security, LLC
Vector Resources, Inc.
Advanced Security Contractors
Jonathan Freeman

Refer to paragraph 5 above for the justification of having a HIRSCH authorized installer.

9. Any Other Facts Supporting the Use of Other than Full and Open Competition:

The use of HIRSCH for PACS system is required as the infrastructure already exists to bring new restricted areas/buildings or secure facilities/buildings onto the network without the additional new costs of setting up a new infrastructure or overall new security product. Since the HIRSCH PACS system also resides on the VA network there is also no additional cost to set up a new network

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: No sources have shown an interest in this acquisition as it will be up to the General Contractor of the entire Construction project to solicit HIRSCH certified installers.

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:

HIRSCH will be the only approved PACS system used because of our investment to date and the integration costs invested to the system on the VA network. The requirement for PACS is regulatory and will not go away.

- 12. Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Daniel Riquer
Engineering Officer
FMS Orlando VAMC

Date

13. Approvals in accordance with the

- a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Tiffany Garfield
Contracting Officer
Construction Team 1
Network Contracting Office 8
VISN 8

1-14-2016

Date

- b. **Product Line Supervisor (PLS):** I certify the justification meets requirements for other than full and open competition.

Edward F. Schuman
Contracting Supervisor
Construction Team 1
Network Contracting Office 8,
SAO East, VHA

1/14/2016

Date

- c. **Division Chief:** I certify the justification meets requirements for other than full and open competition.

Raymond McCain
Construction, Leasing, Med Sharing
Network Contracting Office 8
SAO East, VHA

1/14/2016

Date