

?.## ADDENDUM to FAR 52.212-2 EVALUATION—COMMERCIAL ITEMS

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Provisions that are incorporated by reference (by Citation Number, Title, and Date), have the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available.

The following provisions are incorporated into 52.212-2 as an addendum to this solicitation:

EVALUATION CRITERIA

(i) **Basis for Contract Award.** Award will be made to the lowest priced, technically acceptable offer.

(ii) **Technical Evaluation Factors –**

Subfactor 1: Offerors are required to deliver the custom procedure trays through the Medical and Surgical Preferred Vendor (MSPV) contract. The contract number is VA797N-15-C-0003, awarded to Cardinal Health 200, Inc. The MSPV contract is a mandatory source for distribution of medical supplies to the Government. The offeror must confirm its ability to coordinate with the MSPV by providing documentation that proves a working relationship between the offeror and the MSPV.

Subfactor 2: The offeror must outline and describe its use of a product numbering/lot numbering system for the purpose of tracking product defects. The narrative outline will be evaluated on the basis of clarity, detail and effectiveness of the solution.

Subfactor 3: The offeror must provide a narrative detailing the company's solution for the sterilization requirements of Statement of Work paragraph IX.A., including validation by the Association of the Advancement of Medical Instrumentation (AAMI). The narrative will be evaluated on the basis of clarity, detail and compliance with applicable standards.

Subfactor 4: The offeror must provide a narrative which details how all offered products and solutions are compliant with the American Society for Testing and Materials (ASTM), the National Fire Protection Regulation (16 CFR part 1610), Latex-Free materials requirements, ISO9001:2008 certification, and the Association of Operating Room Nurses (AORN). Evidence of ISO certification shall be included in the offer and does not count towards page totals of the technical proposal.

Subfactor 5: The offeror shall have a minimum of 2 years' experience as a prime contractor for custom surgical pack programs and shall provide sufficient information for the evaluation team to verify the experience. The offeror must provide a narrative of how it intends to meet the demands of a custom pack program, including logistics considerations (supply chain), changes to

required pack contents and communication with the Government Contracting Officer's Representative (COR). The narrative must describe whether and how the supply chain is well established for the purposes of this requirement. The narrative will be evaluated on the basis of clarity, detail and effectiveness of the solution. A letter of association with regard to this specific procurement must be provided with the proposal, demonstrating the relationship between the bundle manufacturer and the offeror. The letter of association must be signed by both parties, including name, title, department and organization titles and must describe the authority of each individual to sign on behalf of their organizations.

Subfactor 6: The offeror must describe its proposed system(s) for inventory management, forecasting and usage trends. The offeror must outline its proposed method of developing and delivering inventory and usage reports to the customer, as required in statement of work paragraph 2.C.3. The narrative will be evaluated on the basis of clarity, detail and effectiveness of the solution.

Subfactor 7: Sample Article and Pack Contents List. (1) Offerors are required to complete Solicitation Attachment A. (2) Offerors are required to submit a sample bundle to be evaluated with their proposals. The sample does not need to be sterilized. The one required sample bundle is the Minor General Bundle. No other sample bundles are required. The sample will be evaluated for having the correct components, meeting all solicitation requirements and having sufficient packaging quality for storage and use within the hospital. A team of medical personnel will support the technical evaluation team by evaluating the proposed pack list and sample components for quality and suitability for the intended purpose or medical operations. The sample will be held and stored until the end of the protest period or until the completion of any active protest, after which the sample tray will be destroyed. All offers must include a release statement that the sample tray can be destroyed at this future date.

Technical Evaluation Ratings – The source selection evaluation team will use the following ratings to determine the acceptability of proposals. Additionally, the terms and definitions found at FAR 15.001 – Definitions, will be utilized during evaluation. These terms include “deficiency”, “weakness” and “significant weakness”.

Technical Evaluation Ratings	
Rating	Description
Acceptable	Proposal clearly meets the minimum requirements of the solicitation.
Unacceptable	Proposal does not clearly meet the minimum requirements of the solicitation.

(iii) **Price Evaluation** – The price proposal will be evaluated for reasonableness of total price and the reasonableness, completeness and balance. The price proposal will also be evaluated for completeness of information for the purposes of making a determination of price

reasonableness. Other than certified cost or pricing data may be necessary if a fair and reasonable price cannot be determined from provided/available information (see FAR 15.404-1(b)(1)).

(iv) Past Performance – Offerors are required to submit examples of past performance of similar scope and complexity with their proposal. Only recent (within the last 36 months) and relevant past performance will be considered. Relevance, for the purposes of this procurement, is defined as substantially similar to the current requirement in terms of effort, complexity, dollar value, contract type and subcontract/teaming. Offerors shall submit no more than three examples of past performance. Past performance ratings will be assigned in accordance with the following chart.

Past Performance Evaluation Ratings –

Past Performance Evaluation Ratings	
Rating	Definition
Acceptable	Based on the offeror's performance record, the Government has a reasonable expectation that the offeror will successfully perform the required effort, or the offeror's performance record is unknown.
Unacceptable	Based on the offeror's performance record, the Government has no reasonable expectation that the offeror will be able to successfully perform the required effort.

(v) Award without Exchanges - It is the government's intent to evaluate proposals and award without exchanges; however, the government reserves the right to hold exchanges. If it is determined that exchanges are necessary, the government will make a competitive range determination (limited to the highest rated proposals for efficiency purposes) for purposes of holding exchanges after the initial evaluation of proposals. The government will issue Evaluation Notices (ENs) to all offerors within the competitive range. Offerors excluded at any time during the source selection process will be afforded the opportunity to request either a pre-award or post-award debriefing. Information relating to other offerors' proposals will not be disclosed. Proposals with technical ratings of "Unacceptable" may be excluded from further consideration.

(End of Provision)

END OF ADDENDUM TO 52.212-2