

JUSTIFICATION FOR SINGLE SOURCE AWARDS IAW FAR 13.106-1
(OVER MICRO-PURCHASE THRESHOLD(\$3K) BUT NOT EXCEEDING THE SAT (\$150K))

IAW [FAR13.104](#), COs must promote competition to the maximum extent practicable to obtain supplies and services from the source whose offer is the most advantageous to the Government, considering the administrative cost of the purchase. When competition is not practicable, IAW [FAR13.106-1\(b\)](#), COs solicit from a single source for purchases not exceeding the simplified acquisition threshold. COs may solicit from one source if the CO determines that the circumstances of the contract action deem only one source reasonably available (e.g., urgency, exclusive licensing agreements, brand-name or industrial mobilization). IAW [FAR13.106-3\(b\)\(3\)](#), COs are required to include additional statements **explaining the absence of competition** (see [13.106-1](#) for brand name purchases) if only one source is solicited and the acquisition does not exceed the simplified acquisition threshold (does not apply to an acquisition of utility services available from only one source) or supporting the award decision if other than price-related factors were considered in selecting the supplier. This template when completed can be used to document single source awards IAW [FAR13.106-3\(b\)\(3\)](#). Note: Statements such as "only known source" or "only source which can meet the required delivery date" are inadequate to support a sole source purchase.

1. PURCHASE REQUEST OR REQUISITION NUMBER:

541-16-1-5796-1046

**1A. PROJECT/TASK
NUMBER**

None

1B. ESTIMATED AMOUNT:

██████████

2. BRIEF DESCRIPTION OF SUPPLIES OR SERVICES REQUIRED AND THE INTENDED USE:

This project is named "Wade Park – Police Lockdown Doors". The project will add (6) cameras to the existing LENEL system as well as connect (2) panic alarms and add access control to (6) doors. All of the new equipment needs to be compatible with the campus wide LENEL Security System.

3. UNIQUE CHARACTERISTICS THAT LIMIT AVAILABILITY TO ONLY ONE SOURCE, WITH THE REASON NO OTHER SUPPLIES OR SERVICES CAN BE USED:

Wade Park has been implementing a centralized access control/security system manufactured by Lenel which meets all of the Federal security guidelines. Lenel was selected after extensive investigation of the facility needs, and of the products available. A sole source justification was submitted previously which facilitated the initial purchase of the Lenel equipment through GSA federal supply schedule. The Lenel system is currently operational and requires Lenel field panels to be installed on each subsequent project where there is a need for access controls, and CCTV. These Lenel panels and software are proprietary and are the only portion of the system that needs to be sole sourced. All of the devices such as servers, storage devices, PIV/HID cards, HID card readers, security cameras, panic buttons which tie into the Lenel system can be purchased with full and open competition. This system needs to remain a single access control/security system. Police Services was impacted and would be again if they had to monitor and maintain several separate security systems and their ability to protect veterans and employees would be significantly decreased. The estimated value of the LENEL cost total is ██████████.

4. REASON THAT SUGGESTED SOURCE IS THE ONLY SOURCE, WHICH CAN PROVIDE THE SUPPLIES OR SERVICES:

It was found that LENEL access control software allows for easy integration of our existing panic alarm, fire alarm, and medical gas alarms at Wade Park. LENEL access control field panels are non-windows based, and can seamlessly integrate with the existing HID card readers and maglocks reusing the wiring infrastructure already in place. Having non windows based field panels will benefit in several ways; there is no need for a large processor on board to continuously run windows, energy consumption is less without the un-needed processing power, the cost of the windows based panels are almost one and a half times as expensive. LENEL also integrates with all of our existing cameras. The LENEL software makes these camera feeds capable of analytic controls, smart functions, (i.e. object left behind, and door left open, traffic direction in a corridor). All of these features are offered through LENEL at one fifth the cost of comparable competitors. LENEL then offers one easy to use interface for police dispatchers to monitor with all systems displayed in one easy location. For those reasons this system has been purchased and installed in the facility.

NOTE:

This procurement will be competed by the contracting officer and will indicate the requirement for brand name specification regarding the Lenel system. Since the construction contract is being awarded as a firm fixed price contract through competitive sealed bidding, the bidders are incentivized to locate the supplier(s) of the LENEL products that will provide the item at the most economical price.

5. DESCRIPTION OF MARKET RESEARCH CONDUCTED AND RESULTS OR STATEMENT WHY IT WAS NOT CONDUCTED:

Software House – S2

Sales Rep: Christine Longville (440) 394-2002

This is a primary competitor to Lenel in Access Controls. The field panels are Windows software based meaning they have more capabilities but are not needed and are too costly to justify. Also panels running Windows are more prone to failure.

Verint by Nextiva

Sales Rep: Larry Butsch (513) 759-2002

This is a primary competitor to Lenel in video and is the forefront leader in the technology of analytics. This system is compatible with the Lenel access control software but is five times more expensive than the video software solution of Lenel. The facts that the product lacks local installers and is significantly more expensive than Lenel are the deciding factors in this decision.

NAVCO was also asked for information which is a supplier of the Verint solution.

6. Contracting Officer's Certification: *Purchase is approved in accordance with FAR13.106-1(b). I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.*

Signature: _____

Date: _____

Name: _____

Title: _____

Facility: _____