

### 1.3 EVALUATION PROCESS

- a. The Government intends to make award without discussions. However, it may be determined necessary to conduct discussions if award cannot be made on the initial proposals submitted.
- b. Using the best value trade-off method, the Government will not necessarily award to the offeror with the lowest price or the highest rated technical proposal. Since trade-off between overall proposal rating and price is possible, the resulting award may not be the lowest priced proposal; however, price is clearly an important factor and otherwise equally rated offers may result in award to the lower priced proposal.
- c. Proposals that receive an unacceptable rating on any of the technical evaluation factors will not receive further consideration for award.
- d. Technical Evaluation Factors A, B, C, D and E when combined, are more important than price. Technical Evaluation Factors A, B, C, D and E are listed in descending order of importance. As technical evaluation factors differences become less discrete, price will become more important.