

SINGLE SOURCE
(APPLICABLE TO PURCHASES UNDER SAT \$3,000 - \$150,000)

1. Contracting Activity:

NCO 12, GREAT LAKES ACQUISITION CENTER,
115 SOUTH 84TH STREET, SUITE 101
MILWAUKEE, WI 53214

2. Purchase Request Number: 695-16-1-555-0001_Parking Structure Lot 7

3. Authority for Action:

FAR 13.106-1(b), Soliciting from a Single Source

4. Describe the supply or service to be acquired and the total estimated dollar value:

This product, the Material and Room Finishes per Schedule, is an integration of colors, textures, finishes, and components meeting requirements for geriatric and acute care patients.

- Estimated Cost of IFB Contract - \$8,068,782
- Estimated Delivery Date/POP – Award – July 2016 / 365 Days POP
- Estimated Cost of Sole Source – Materials & Room Finish (per schedule):

<u>Estimated Quantity</u>	<u>Cost Per</u>	<u>Total Cost</u>
1200 SF Paint	\$3/SF	\$3600
375 SF Porcelain Tile	\$25/SF	\$9375

5. List the proposed contractor (name, contact, and phone number) and describe the unique knowledge or capabilities of the proposed contractor:

These products, Material and Room Finishes per Schedule, are an integration of colors, textures, finishes, and components meeting requirements for geriatric and acute care patients.

- Many factors within interior spaces affect the health, both mental and physical, of occupants. It is the responsibility of the proper interior design to positively affect health and healthy behaviors, as well as help reduce negative behaviors, eliminate harmful substances in the environment, and prevent the spread of disease.
- Changing of one component of this integrated design results in a domino effect invalidating the contrasting color requirements for visual impairments and patient safety.
- The room finish design manufacturers indicated in schedule comply with all VA regulations, standards, green environmental management standards, and energy requirements for hospital and medical center environments.

- The room finish design components have been integrated with other design elements of the project such as lighting fixtures, bathroom fixtures, beds, head end equipment, furnishings, blinds, window treatments, hardware, medical equipment, audio visual equipment, and signage. Changing of one component of this integrated design results in an adverse domino effect eradicating the above mentioned items of the contract.
- A substantial increase in cost will be incurred if “or equal” products were allowed that did not integrate with existing components, thereby causing design changes and additional construction / renovation costs. This was witnessed at another VISN-12 VA hospital where “or equal” room finish components were authorized and did not meet the VA hospital existing equipment integration criteria. Several hundred thousand dollars in additional costs were incurred by the VA, to include delayed construction schedule and REA delay costs.

This is a “Full and Open Competition After Exclusion of Sources” (SDVOSB), firm fixed price, IFB type contract. This sole sourced equipment will be available to all bidders to quote directly to the manufacturer or manufacturer’s representative. This product is the only product that has the features or capabilities identified in Item #4 above and is based on the following research: Need to match existing system to ensure there are no interface problems with the addition of the Parking Structure Lot 7 project facilities and that system operation and maintenance is maintained to ensure patient and worker safety.

6. Describe your market research efforts and efforts to ensure that offers are solicited from as many potential sources as is practicable:

Other equipment manufacturers or sources not researched as this request is for sole source equipment that has full interface and compatibility with existing campus-wide fire alarm systems. The only reasonable and practicable way that the VA can accomplish the things identified is by using a product that has the features or capabilities identified in Item #4 above.

7. State why you feel that the anticipated cost to the Government will be fair and reasonable:

Price reasonableness will be determined by comparing the COR ICGE estimated costs for each piece of equipment against the IFB low bidder individual element costs. Competition in bidding for the entire project by qualified SDVOSB firms will ensure lowest price from available contractors qualified to perform the installation of this equipment. All bidders will have the opportunity to quote this equipment from the sole source manufacturer. Lowest bidder that is responsive and responsible will be awarded the primary construction contract and all individual sole source equipment items within the contract.

8. Other: Provide any other facts that support this sole source:

Attempting to allow “Brand Name or Equal” for this product will cause major costs in change orders due to incompatibility with existing fire alarm system. Having equal salient characteristics will not guarantee compatibility with existing fire alarm system due to the

unique interoperability characteristics of the electronics and programming aspects of this equipment.

9. **Certifications:**

I hereby certify that the data provided above is accurate and complete to the best of my knowledge and belief.

James Beier
Typed/Printed Name and Signature
of Technical Representative

Date

I hereby determine that the circumstances of this contract action deem only one source reasonably available.

Leon A. Jutrzonka
Contract Specialist
Network Contracting Office 12

Date

I certify the justification meets requirements for other than full and open competition.

Ricky Bond
Construction Team Supervisor
Network Contracting Office 12

Date