

**SINGLE SOURCE**  
**(APPLICABLE TO PURCHASES UNDER SAT \$3,000 - \$150,000)**

1. **Contracting Activity:**  
 NCO 12, GREAT LAKES ACQUISITION CENTER,  
 115 SOUTH 84<sup>TH</sup> STREET, SUITE 101  
 MILWAUKEE, WI 53214
  
2. **Purchase Request Number:** 695-16-1-555-0001\_Parking Structure Lot 7
  
3. **Authority for Action:**

FAR 13.106-1(b), Soliciting from a Single Source

4. **Describe the supply or service to be acquired and the total estimated dollar value:**

This product **HILTI Firestop System** is an integration of materials, assemblies and components to provide fire stopping to prevent fire from spreading through penetrations in walls, ceiling and floors throughout the medical center. Fire stopping is achieved through assemblies, not just materials and it is imperative approved assemblies are used and the assemblies are the same throughout the hospital to allow for inspections and adequate compliance when The Joint Commission and VA inspect for accreditation of the hospital and the safety of patients and staff.

**Hilti Fire Stop System – GSA # GS-21F-0044T**

<u>Estimated Total Construction Cost</u>	<u>Estimated at 0.1% of total construction cost</u>	<u>Estimated Sole Source Cost</u>
\$8,068,782	0.01%	\$8,069

5. **List the proposed contractor (name, contact, and phone number) and describe the unique knowledge or capabilities of the proposed contractor:**

**Manufacturer:** Hilti Corporation  
**Contact:** 1132 Miller Park Way (Local Rep)  
 West Milwaukee, WI 53214  
**Phone #:** (800) 879-8000 (Customer Svc.)  
 (800) 879-7000 (Fax)

This is a “Full and Open Competition After Exclusion of Sources” (SDVOSB), firm fixed price, IFB type contract. This sole sourced equipment will be available to all bidders to

quote directly to the manufacturer or manufacturer's representative. This product is the only product that has the features or capabilities identified in Item #4 above and is based on the following research: Need to match existing systems to ensure there are no interface problems. Approved assemblies are used in lieu of just materials and all Hilti systems are UL approved.

**6. Describe your market research efforts and efforts to ensure that offers are solicited from as many potential sources as is practicable:**

Other equipment manufacturers or sources not researched as this request is for sole source equipment that has full interface and compatibility with existing campus-wide fire stopping systems. The VA needs to be able to do the following: ensure the fire stop assemblies installed throughout the campus buildings meet approved standards for fire safety and Joint Commission accreditation. The only reasonable and practicable way that the VA can accomplish the things identified is by using a product that has the features or capabilities identified in Item #4 above.

**7. State why you feel that the anticipated cost to the Government will be fair and reasonable:**

Price reasonableness will be determined by comparing the COR ICGE estimated costs for each piece of equipment against the IFB low bidder individual element costs. Competition in bidding for the entire project by qualified SDVOSB firms will ensure lowest price from available contractors qualified to perform the installation of this equipment. All bidders will have the opportunity to quote this equipment from the sole source manufacturer. Lowest bidder that is responsive and responsible will be awarded the primary construction contract and all individual sole source equipment items within the contract.

**8. Other: Provide any other facts that support this sole source:**

Attempting to allow "Brand Name or Equal" for this product could cause major costs in change orders due to incompatibility with existing fire alarm system. Having equal salient characteristics will not guarantee compatibility with existing fire alarm system due to the unique interoperability characteristics of the electronics and programming aspects of this equipment. The only other way to ensure a physically fire safe environment is by use of this fire stopping Hilti equipment.

**9. Certifications:**

I hereby certify that the data provided above is accurate and complete to the best of my knowledge and belief.

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**James Beier**  
**Typed/Printed Name and Signature**  
**of Technical Representative**

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**Date**

I hereby determine that the circumstances of this contract action deem only one source reasonably available.

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**Leon A. Jutrzonka**  
**Contract Specialist**

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**Date**

I certify the justification meets requirements for other than full and open competition.

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**Ricky Bond**  
**Construction Team Supervisor**  
**Network Contracting Office 12**

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**Date**