

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA263-16-AP-3951 & VA263-16-AP-3949

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Simbionix USA Corporation – GS-02F-0049W

Manufacturer/Contractor POC & phone number: Amy Natsis – 866-746-2466 x182

Mfgr/Contractor Address: 7100 Euclid Ave Suite 180 Cleveland, OH 44103

Dealer/Rep address/phone number: Same

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

NCO 23 - STC

4801 Veterans Drive

St. Cloud, MN 56301

VISN:

23

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

A firm-fixed priced delivery order for 2 Simbionix virtual reality simulators for the Minneapolis VA Health Care System off Simbionix's GSA schedule. The two simulators are a combined Trans Urethral Resection of the Prostate (TURP) virtual reality trainer and an Ultrasound virtual reality trainer.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

The Urology TURP trainer supports physician and resident multidisciplinary training for Urology diagnostic and procedural training at the Minneapolis VA Health Care System. The Simbionix-3DSYSTEMS TURP Mentor provides realistic simulation of procedure challenges such as obscured vision, irrigation and bleeding control. The Simbionix trainer also provides Trans Urethral Resection of Bladder Tumors (TURB) and Benign Prostatic Hyperplasia (BPH) capabilities.

The Ultrasound trainer supports physician and resident multidisciplinary diagnostic and procedural ultrasound training for Cardiology, Medicine, Emergency Department, Pulmonary, Orthopedics, Urology, PM&R and Nursing at the Minneapolis VA Health Care System. The Simbionix-3DSYSTEMS U/S Ultrasound Mentor provides multiple training capabilities required by the VA, including abdominal, basic view, Abdominal and Transesophageal Echocardiography (TEE) and Extended Focused Assessment with Sonography for Trauma (eFAST) ultrasound options.

These trainers have online training capabilities and complete didactic environments to enhance the trainee's learning curve with step-by-step and procedural tasks that promote self-learning. The trainers also capture performance metrics for self-assessment and competence monitoring.

(b) ESTIMATED DOLLAR VALUE: [REDACTED]

(c) REQUIRED DELIVERY DATE: 5/31/2016

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

VISN 23 purchased 8 virtual reality simulation trainers (GI-Bronch Mentor and LapMentor) from Simbionix in 2014. Simbionix has a line of virtual reality trainers which all have compatible online training capabilities. The Urology TURP Mentor is the only virtual trainer on GSA and in the market with TURP, TURB and Laser BPH capabilities. The Ultrasound Mentor is the only virtual ultrasound trainer on GSA and in the market with Bedside Echo, eFAST, TEE, Advanced Echo, Basic GYN – TVS, OB 1st Trimester modules and the ability to turn on live anatomical labeling presented on the ultrasound image captured during training. These are also the only trainers that are compatible with the MentorLearn web based simulator curricula management system utilized by the previous trainers purchased for the Minneapolis VA and VISN 23 simulation programs. Simbionix has the only virtual trainers that are specified for use by Society of American Gastrointestinal and Endoscopic Surgeons (SAGES) and other accreditation Boards.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

These trainers represent the best value to the government as they are the only trainers that meet the government's requirement, are available through GSA and are compatible with the existing trainers purchased by the Minneapolis VA in 2014.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

GSA was searched for TURP, Mentor, Urology, and Ultrasound simulation trainers. No other manufactures or vendors were identified that provide virtual reality trainers.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION: None.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

Market research will be conducted for future requirements to determine if there are any other trainers that are compatible with the trainers currently utilized by the Minneapolis VA.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

[Redacted Signature]

MAR 24, 2016
DATE

Center Manager

EDUCATION/SIMULATION
SERVICE LINE/SECTION

NAME TITLE
MPLS VA
FACILITY

(10) APPROVALS IN ACCORDANCE WITH THE VHAPM, Volume 6, Chapter VI: OFOC SOP:

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

[Redacted Signature]

3/24/2016
DATE

Andrea Harter
Contracting Officer

NCO 23 - STC
FACILITY

b. Director of Contracting/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

[Redacted Signature]

03/25/2016
DATE

Jennifer Myers-King
Branch Chief – NCO 23 STC