

**DEPARTMENT OF VETERANS AFFAIRS**

**Justification and Approval (J&A)  
For  
Other Than Full and Open Competition (>\$150K)**

**Acquisition Plan Action ID:** 523-16-1-78201-0063 and 0064

1. **Contracting Activity:** Department of Veterans Affairs, VISN 1, VA Boston Healthcare System
2. **Nature and/or Description of the Action Being Processed:** The below items will be required for both the West Roxbury and Jamaica Plain Medical Centers. The items required must be compatible with the new system which is Olympus. The exact items are only offered by Olympus and their 3 small businesses authorized distributors. This will be a brand name purchase and the contract will be a firm fixed price and estimated at

3. **Description of Supplies/Services Required to Meet the Agency's Needs:**

The CYF-VH (HD video flexible cysto-nephroscope) and the URF-V2 (video ureteroscope) video scopes are compatible to the Olympus video systems installed in November and December of 2014 and is the next phase in upgrading the Boston VA video equipment.

The Olympus video platform, along with the CYF-VH and URF-V2 scopes, is the only video platform available with the patented Narrow Band Imaging (NBI) Technology. NBI technology enables improved visualization of lesion boundaries in Non-Muscle-Invasive Bladder Cancer (NMIBC) patients during a cystoscopy. Studies have shown that NBI visualized (based on a weighted average):

- 17% additional patients with NMIBC
- 24% additional tumors
- 28% additional Carcinoma in Situ (CIS)

The URF-V2 and URF-P6R flexible ureteroscopes are in addition to the Olympus digital ureteroscopes that the Boston VA purchased from Olympus this past year and are compatible with the Olympus video platform Boston VA currently has in the OR. The URF-P6R and the URF-V2 flexible ureteroscopes are needed in order to complete successful ureteroscopy and stone extraction in patients with difficult and/ or smaller ureters. Narrow Band Imaging is also available on the URF-V2 digital ureteroscope for use in the diagnosis of upper urinary tract diseases.

These Olympus products are an essential need for the Boston VA, due to their proprietary compatibility with the Olympus 190 video systems that were purchased in November and December of 2014. This was a \$3,000,000 purchase decision that allowed us to introduce the Olympus universal video platform into all OR specialties (Urology, General Surgery, ENT, etc.). This standardization is essential to improving workflow patterns, patient safety, and positive patient outcomes. This purchase will complete the standardization to Olympus and is crucial in order to improve outcomes.

**4. Statutory Authority Permitting Other than Full and Open Competition:**

- ( X ) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- ( ) (2) Unusual and Compelling Urgency per FAR 6.302-2;
- ( ) (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- ( ) (4) International Agreement per FAR 6.302-4
- ( ) (5) Authorized or Required by Statute FAR 6.302-5;
- ( ) (6) National Security per FAR 6.302-6;
- ( ) (7) Public Interest per FAR 6.302-7;

**5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority)**

Olympus and their authorized dealers are the only suppliers able to provide video scopes that are compatible with the video platform that was purchased in November and December 2014 and is currently in use at the Boston VA. Due to the complexity of medical endoscopic video systems, they are only compatible with devices from the same manufacturer. This purchase of this additional equipment is essential to improving workflow patterns, patient safety, and positive patient outcomes. This purchase will complete the standardization to Olympus and is crucial in order to improve outcomes.

**6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:**

Olympus and their authorized dealers are the only suppliers able to provide video scopes that are compatible with the video platform that was purchased in November and December 2014 and is currently in use at the Boston VA. Due to the complexity of medical endoscopic video systems, they are only compatible with devices from the same manufacturer.

**7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:**

The price will be determined fair and reasonable by comparing to other recent purchases made on FPDS and the MedPDB site.

**8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:**

8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:**

Before the original \$3,000,000 purchase in 2014, an evaluation took place at our West Roxbury VA facility. All departments and specialties evaluated and approved of this conversion to Olympus (Urology, General Surgery, ENT, etc.). The technologies that were taken into consideration for approval were the 3D and Narrow Band Imaging (NBI) Technologies. Olympus is the only medical imaging manufacture that has these technologies. The Olympus universal video platform is the only single platform that is able to satisfy the needs of all OR specialties.

9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:**

n/a

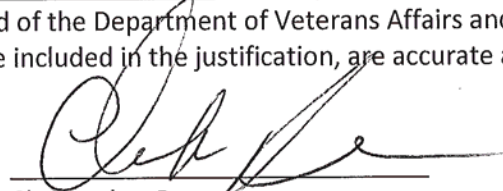
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:**

It was determined that Olympus is the only sufficient vendor to provide the items that are compatible with the Boston VA video system that was recently installed in both locations.

11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:**

Barriers to competition will be removed when this equipment reaches the end of its life.

12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

  
Christopher Powers  
Administrative Officer – Surgical Service  
Boston Medical Center

Date

2/23/2016

13. **Approvals in accordance with the VHAPM, Volume 6, Chapter VI: OFOC SOP.**

- a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Tammy A Fox  
706200

Digitally signed by Tammy A Fox 706200  
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0.9.2342.19200300.100.1.1=tammy.fox@va.gov,  
cn=Tammy A Fox 706200  
Date: 2016.03.25 14:35:10 -04'00'

Tammy A. Fox  
Contracting Officer  
NCO1

Date

- b. **Procurement Analyst:** Quality Assurance Review

Chapter VI: Other Than Full and Open Competition (OFOC) SOP  
Attachment 3: Request for Sole Source Justification Format >\$150K  
**Gary W Dilk 231297**

Digitally signed by Gary W Dilk 231297  
DN: dc=gov, dc=va, o=internal, ou=people,  
0.9.2342.19200300.100.1.1=gary.dilk@va.gov, cn=Gary W Dilk 231297  
Date: 2016.03.28 08:06:47 -04'00'

Date

Procurement Analyst  
NCO1

- c. **Director of Contracting /Designee (Required \$150K and above):** I certify the justification meets requirements for other than full and open competition.

**Heather N.**

**Hampton 225727**

Digitally signed by Heather N. Hampton  
225727  
DN: dc=gov, dc=va, o=internal, ou=people,  
0.9.2342.19200300.100.1.1=heather.hampton  
@va.gov, cn=Heather N. Hampton 225727  
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3/28/2016

Date

Heather Hampton  
Branch Chief, Commodities South  
NCO1