

DEPARTMENT OF VETERANS AFFAIRS
Justification and Approval
For
Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, VISN 03; Hudson Valley Healthcare System. Justification for Other than Full and Open Competition for Ambulance Services emergency bridge contract while the long-term contract is processed and implemented. The emergency procurement will be supported with VA2237s, 620-16-3-825-0025 and 620-16-3-921-0027.
2. **Nature and/or Description of the Action Being Processed:** The Hudson Valley Healthcare System requires 24 hour, 7 days per week ambulance services consisting of Advanced Life Support (ALS), Basic Life Support (BLS) and Specialty Care Transport levels of service for beneficiaries at the VA Montrose and Castle Point Campuses and Community Based Outpatient Clinics (CBOCS). This is a Firm Fixed Price Requirement.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** With this procurement, the government intends to put in place an emergency bridge contract, because the previous provider, TransCare filed chapter 7 bankruptcy and ceased all ambulance services. For this emergency requirement, the government intends to solicit an Indefinite Delivery Indefinite Quantity (IDIQ) Contract with fixed rate line item costs associated with varying levels of trip distances and service levels. The intent of an awarded contract shall be to have a business entity provide ambulance transport services for beneficiaries of the Hudson Valley Healthcare System. The Contractor gaining award (Mobile Life Support Services, Inc.) shall provide all vehicles, personnel, management, supplies, transportation, equipment, reports, and anything else necessary to provide ambulance transport services and wheelchair transport services as identified in the solicitation and in accordance with their ambulance licensure. The estimated total for this contract is \$148,348.20 and it is expected to last through September 30, 2016.
4. **Statutory Authority Permitting Other than Full and Open Competition:**
 - () (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
 - (X) (2) Unusual and Compelling Urgency per FAR 6.302-2;
 - () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
 - () (4) International Agreement per FAR 6.302-4
 - () (5) Authorized or Required by Statute FAR 6.302-5;
 - () (6) National Security per FAR 6.302-6;
 - () (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**

Mobile Life Support Services, Inc. is currently providing ambulance services for Hudson Valley Healthcare System and has been providing services since the previous contractor filed chapter 7 bankruptcy and ceased all ambulance services on February 26, 2016. Mobile Life Support Services, Inc. is the recommended contractor who will continue to provide services while the long-term solicitation is being processed. Mobile Life has confirmed that they have all licensure required to provide these services to the entire area included in this requirement.
6. **Description of Efforts made to ensure that offers are solicited from as many potential sources as deemed practicable:** Because this is an urgent and compelling emergency contract, as noted in #3 above, we have not solicited potential sources. However, we do intend to solicit potential sources

and complete the long-term ambulance services requirement to follow this bridge. The long term requirement is currently being processed.

7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** The contracting officer anticipates that the cost to the Government will be fair and reasonable, as Mobile Life has agreed to perform services in accordance with Medicare and GSA pricing. Prices quoted by Mobile Life in response to the emergency bridge solicitation will be compared to Medicare and GSA pricing in the region to confirm price fair and reasonable before award.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Market Research in this urgent situation was not conducted the requested contractor (Mobile Life) has been providing ambulance services since the previous ceased ambulance operations. Due to the primary contractor filing chapter 7 bankruptcy and ceasing ambulance services, we plan to sole source to Mobile Life due to their familiarity with the requirement, established licensure, and partial services that are already being provided. Market research will be conducted for the long term contract to follow this emergency bridge contract.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** None.
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** N/A
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** Market research has been conducted for the long-term requirement that has been initiated, and competition requirements will be met based on those findings.
12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

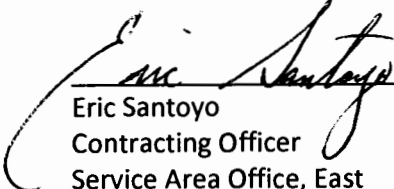
Pamela Jinks
Support Services Supervisor
Hudson Valley Healthcare System

May 10, 2016

Date

13. Approvals in accordance with FAR 6.304

- a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



Eric Santoyo
Contracting Officer
Service Area Office, East

5/9/2016

Date

- b. **Director of Contracting /Designee (Required \$150K and above):** I certify the justification meets requirements for other than full and open competition.

Cherie Widger-Kresge

Network Contracting Office 2&3 Director of Contracting

Date