

## JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION

1. **Contracting Activity:** Department of Veterans Affairs (VA)  
Office of Acquisition Operations  
Technology Acquisition Center  
23 Christopher Way  
Eatontown, NJ 07724
  
2. **Description of Action:** The proposed sole source action is for a firm-fixed price (FFP) effort for the acquisition of 30 Information Control Management Corporation (ICMC) DynaMed handheld terminals with cradles, and warranty with ICMC, 12321 Middlebrook Road, Suite 200, Germantown, Maryland 20874-1581.
  
3. **Description of Supplies or Services:** The proposed action is to provide 30 ICMC DynaMed handheld terminals with cradles, and warranty. The DynaMed handheld terminals will be used to support the current Veterans Health Information Systems and Technology Architecture (VistA) Asset tracking system for medical supplies and surgical equipment used in over 160 locations throughout the C.W. Bill Young/Bay Pines VA medical center (VAMC). The warranty is a standard warranty for 12 months from date of acceptance covering parts and labor. Delivery of the equipment shall occur within 30 days of receipt of order. The total estimated value of the proposed action is \$115,304.06
  
4. **Authority Cited:** The statutory authority permitting other than full and open competition is 41 U.S.C.3304(a)(1) as implemented by the Federal Acquisition Regulation (FAR) Subpart 6.302-1 entitled, "Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements."
  
5. **Reason for Authority Cited:** ICMC is the sole developer of DynaMed products. DynaMed software is currently utilized in the Bay Pines VA medical supplies and surgical equipment inventory tracking system. The system functions on VA's current VistA Interface Engine (VIE) environment and monitors, orders, distributes, and calculates the usage of the items used daily by the medical staff. The DynaMed software is also utilized in testing and connectivity within VA's Integrated Funds Distribution, Control Point Activity, Accounting and Procurement (IFCAP) application. ICMC handheld terminals with DynaMed software are the only handheld terminals that are compatible with Bay Pines' existing VistA environment. No other company's handheld terminal has the required DynaMed software to integrate or be interoperable or compatible with the currently fielded DynaMed system at the Bay Pines VAMC. DynaMed is proprietary to ICMC and only its products are interoperable and compatible with the DynaMed application. Therefore, only ICMC's DynaMed handheld terminal can meet VA's requirements. Failure to obtain the aforementioned DynaMed handheld terminals will have a direct and significant negative impact on Bay Pines VAMC patients. Without DynaMed, the entire inventory system will come to an immediate halt. Bay Pines VAMC will no longer be able to order necessary supplies and services, create surgery case carts, maintain medical inventory, and manage billing processes for

medical staff in over 40 primary and 88 secondary stock room and warehouse locations within the Bay Pines VAMC, ultimately affecting Veterans' care.

6. **Efforts to Obtain Competition:** Market research was conducted, details of which are in the market research section of this document. This effort did not yield any additional sources that can meet the Government's requirements. There is no competition anticipated for this acquisition. Additionally, the proposed action will be synopsisized on the Federal Business Opportunities Page in accordance with FAR 5.201. Any proposals that are received shall be evaluated.

7. **Actions to Increase Competition:** The Government intends to procure an enterprise-wide financial and supply inventory solution in the future and will continue to conduct market research to ascertain if there are changes in the market place that would enable upcoming actions to be competed.

8. **Market Research:** Since February 2014, the Government's technical experts have been continuously conducting market research by reviewing trade publications and performing internet searches for other vendors with similar medical inventory software. In addition to ICMC's DynaMed, four other sources with similar inventory tracking software were identified by the VA subject matter experts. These other potential sources included Accuware (ProActive Inventory Manager), Decision Software Solution (SupplyPro Software), Phoenix Data Systems (Aims.Net), and Oracle Financials (LifeSciences suite of medical software). However the Government's technical experts have determined that no other product can communicate properly and integrate with IFCAP and VistA at Bay Pines VAMC. This is because VistA was developed using code that is no longer customary in the commercial marketplace and is therefore unable to communicate with modern inventory control programs, such as the aforementioned potential sources. Based on this market research the Government's technical experts have determined that ICMC is the only source that can meet the Government's compatibility requirements with both IFCAP and VistA at the Bay Pines VAMC.

9. **Other Facts.**

None.

10. **Technical and Requirements Certification.** I certify that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Name: [REDACTED] [REDACTED]  
Title: Inventory Management Specialist/Budget Analyst

Signature [REDACTED]

11. **Determination of Fair and Reasonable Price.** I hereby determine that the anticipated price to the Government for this contract action will be fair and reasonable based on price analysis. The Government will compare proposed price to historical prices paid and with the Independent Government Cost Estimate. Additionally, the contracting officer may require the offeror to submit data to include the history of sales to non-governmental and governmental entities.

Name: [REDACTED] [REDACTED]  
Title: Procuring Contracting Officer

Signature: \_\_\_\_\_

12. **Procuring Contracting Officer Certification.** I certify that this justification is accurate and complete to the best of my knowledge and belief.

Name: [REDACTED] [REDACTED]  
Title: Procuring Contracting Officer

Signature [REDACTED]