

LIMITED SOURCES JUSTIFICATION
ORDERS >\$3,000
FAR PART 8.405-6(g)

2237 Transaction # or Vista Equipment Transaction #: 657-12-1-4272-0005

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: VERIZON WIRELESS

Manufacturer/Contractor POC & phone number: MESHA HOLLAND AND 240-568-1708

Mfgr/Contractor Address: 7600 MONTPELIER ROAD LAUREL, MD 20723

Dealer/Rep address/phone number: CHRISTOPHER CLARK AND 314-906-3041

☐ The requested material or service represents the minimum requirements of the Government.

1. AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

4101 S. 4th Street Trafficway

Leavenworth, KS 66048

VISN:

VA Heartland Network 15

2. NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

This action is to procure wireless cellular telephone services using the Limited Source Justification authority in FAR 8-405.6. These services are available from Verizon Wireless GSA Schedule GS-35F-011P, Special Item Number (SIN) 132-53 Wireless Services (FPDS Code D304). Due to deregulation and regionalization of telecommunication services, Verizon is the best carrier of wireless service in this geographical area.

a. A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

Contractor shall provide wireless cellular telephone services for the period of December 30, 2011 through December 29, 2014 for the Saint Louis VA Medical Center on account number 0285718531. The estimated base year dollar value is \$54,000.00. The base and two (2) option years' cost is \$162,000.00.

b. ESTIMATED DOLLAR VALUE: \$54,000.00 annual value. Total estimated cost with option (2) years is \$162,000.00.

c. **REQUIRED DELIVERY DATE:** December 30, 2011 with option renewals for 2 years through December 29, 2014.

3. IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Wireless telephone services are vital to operations of the Saint Louis VA Canteen Service. Conversions to a new vendor would be disruptive and additional cost would be incurred for transitioning and reconfiguring equipment. Services for another source other than Verizon Wireless would cause substantial duplication of cost to the Government that is not expected to be recovered through competition. Mission Critical Operations include but are not limited to: 1) Wireless Services (including traditional voice calls, text messaging and enhanced data service) are designed to operate with limited daily human intervention; and 2) Remote monitoring and maintenance capabilities permit adjustments to the system without dispatching technicians to the site.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:
Not Applicable

☐ These are "direct replacements" parts/components for existing equipment.
Not Applicable

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.
Not Applicable

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.
Not Applicable

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.
Not Applicable

4. DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.404(d) TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

Services will be procured via GSA Schedule 70, Contract GS-35F-0119P Wireless Services. GSA has already determined the rates for services offered under schedule contracts to be fair and reasonable.

5. DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

As previously stated, Verizon Wireless has been found to provide the best coverage for a portion of the employees in the Saint Louis VA Canteen Service. Other vendors have been tested and the results range from less than favorable to no service coverage at all.

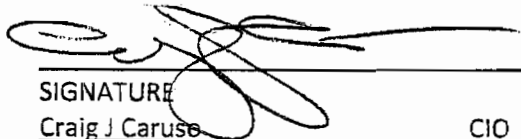
6. ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

None

7. A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

Cell coverage is based on vendor tower location and infrastructure. Expansion of the vendors' coverage area is based upon their business model to obtain more market share and is not in our control.

8. REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a bonafide need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*



12/21/2011

SIGNATURE

DATE

Craig J Caruso

CIO

OIT/ Veterans Canteen Service

NAME

TITLE

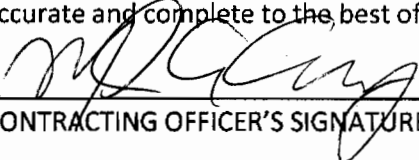
SERVICE LINE/SECTION

St Louis Medical Center

FACILITY

9. APPROVALS IN ACCORDANCE WITH FAR 8.405-6(h):

a. **CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



CONTRACTING OFFICER'S SIGNATURE

12/23/2011
DATE

Mark Edzards/ Contracting Officer
Name and Title

NCO 15
FACILITY

HIGHER LEVEL APPROVAL (For orders over \$500,000): ☐ REQUIRED x NOT REQUIRED

c. **NCM/or Designee:** I certify the justification meets requirements for restricting consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4.



BERNADETTE COTHERN
NETWORK CONTRACT MANAGER
NCO 15

12-23-2011
DATE