

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA248-16-AP-8220, Reference 2237: 673-16-3-084-0136

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Manufacturer/Contractor: Philips/The Janz Corporation

Manufacturer/Contractor POC & phone number: Brian Finsterbusch 614-512-8028

Mfgr/Contractor Address: 6950 Americana Pkwy, Suite F Reynoldsburg, OH 43068

Dealer/Rep address/phone number: 614-759-7700

The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs
James A. Haley VA Hospital (JAHVAH)
13000 Bruce B Downs Blvd.
Tampa, FL 33612

VISN:

08

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

This Request was for the EMERGENCY PROCUREMENT of Philips Telemetry Equipment to be installed in the Operating Room, Radiation Oncology Service.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

This was an Emergency request to procure Philips Telemetry System to include hardware, software, setup, installation, clinical configuration and end user education. The telemetry system includes monitors that provide critical patient vital sign monitoring during anesthesia and must be seamlessly integrated with existing Philips systems within the hospital. Additionally, the Philips MX800 monitors will seamlessly integrate with the Picis Automated record keeper (ARK) used to gather critical patient physiological data that is exported to the VISTA record keeping system patient chart. The Philips MX800 patient monitors will use all current hospital disposables and reusables such as pulse ox, blood pressure, and electrocardiogram (ECG) cables. Estimated dollar amount: \$281,131.25. Required delivery and installation date: 30 days ARO.

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

This was an Emergency request for Philips telemetry system. Originally Logistics was trying to purchase the telemetry system thru Prime Vendor Medical Supply System but this avenue was unsuccessful because GSA and Philips were unable to come to an agreement. As a result this became an urgent need because the Anesthesia operating room (O.R.) suites renovation project were complete and in need of telemetry equipment to begin performing lifesaving procedures such as coronary bypass/heart valve. Therefore, delay in award could potentially result in serious injury to Veterans who need these critical procedures. This contract action was made in accordance with FAR 5.202(a)(2), using simplified acquisition procedures, under unusual and compelling urgency which precludes competition to the maximum extent practicable because delay in providing this vital treatment to Veterans would cause serious injury to the Government.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

The required telemetry system with all components is covered under mandatory NAC Federal Supply Schedule contract V797P-4232B which expires 30 November 2016. Therefore, IAW FAR 8.404(d) the estimated cost of \$281,131.25 under contract is deemed fair and reasonable and represents the best value.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research results: The Janz Corporation is a Service Disabled Veteran Owned Business under SIN A-50A Vital Sign Monitors and is an authorized small business distributor for Philips Healthcare. The telemetry system is covered under mandatory NAC schedule V797P-4232B. Due to the unusual and compelling need to have this equipment no additional market research was performed.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION: None

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

Due to the emergent nature of this order there is very little than can be done to overcome barriers to competition at this time. Future non-exigent requirements will employ competitive procedures.