

2237 Transaction # 607-12-1-6058-0005

LIMITED SOURCES JUSTIFICATION

ORDERS >\$3,000

FAR PART 8.405-6(g)

2237 Transaction # or Vista Equipment Transaction #:607-12-1-6058-0005

This justification is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in part 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4-Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source:

Manufacturer/Contractor: AmerisourceBergen

Manufacturer/Contractor POC & phone number: Mike Pinkerton ph 262-378-9843

Mfg/Contractor Address: AutoMed Technologies, Inc 1400 Busch Parkway, Buffalo Grove, IL 60089-4541

District Rep address/phone number: N/A

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

VISN 12

VISN:

Great Lakes Acquisition Center

5000 W. National Ave Bldg 5

Milwaukee WI, 53295

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(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

Justification to issue a fixed priced delivery order against FSS contract V797P-4251B for the purchase of Med Select Drug Dispensing Stations for the William S. Middleton VAH in Madison WI. The delivery order will be issued to AmerisourceBergen on a sole source basis.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

Med Select (MS) Automated Controlled Substances Dispensing Stations for 5 patient care areas includes 5 drawer Supply List Dispensing Stations for 4 inpatient areas (Prep-Recovery, Post Operative, Minor Procedure, and Interventional Radiology, and (1) 5 drawer Med Order Dispensing Station for inpatient behavioral health. 11 drawer cabinets and 1 supply cabinet in various different sizes is required for added storage to integrate into 12 of the existing 21 MS systems currently in use by the facility. This request will complete the total fleet of MS systems required for safe patient care.

(b) ESTIMATED DOLLAR VALUE: \$ _____

(c) REQUIRED DELIVERY DATE: November 2011

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique feature, function of the item, etc.).

There are 21 existing MS systems currently in use in the facility. The equipment requested here will complete our facility project of outfitting the hospital with one, consistent make and model of automated controlled substance (CS) dispensing stations. Acquisition of this equipment will insure that we continue to provide safe delivery and dispensing of controlled substances to our veteran patients. MS is the only system that has the resources and infrastructure to insure all the equipment functions properly. The 5 MS systems requested here require a computer operating system platform within VISTA/CPRS and it must be compatible with our existing fleet of MS systems. In addition to the compatibility requirement, the MS computer system provides for HL7 interface which is unique to, and specifically programmed for, the Veterans' Health Administration. Applying a different vendor to the existing fleet of this equipment will add unnecessary complexity to our current automated controlled substance dispensing system and it will require the addition of at least one computer server (approximate cost of \$10,000) and additional computer program applications. Every CS system vendor has their own unique proprietary operating package. Introducing a new, additional operating system into our current package would be nearly impossible to integrate into the existing system and work effectively. Anticipated expenses would include increased cost of training on how to use the hardware by IT staff, biomedical engineering staff, and front-line users. In addition to the need for an extended

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implementation timeline if a second automated controlled substance dispensing system were put into place, training and competency requirements placed on Nursing staff would add another level of complexity which could affect safe patient care. Requiring nearly 500 Nursing staff to become proficient in more than one automated controlled substance dispensing would result in massive implementation delays and an incredible cost to the hospital for training staff. Finally, if any other vendor were to perform this work there would be ongoing problems of responsibility when problems occur.

The facility has purchased and in the process of installing NWS (Nurse Work Station) desktop applications for managers which has been acquired specifically for use with the MS system. The software allows managers to run reports of usage and run discrepancy reports to provide resolution capability in the difference between quantity of CS dispensed and quantity reported by user. Applying a different vendor would be inefficient as each CS system has a different proprietary package that would be very complex to integrate into the existing system and work effectively.

Proximity purchased a medication packaging machine that packages CS to fit in the coils of the unit dose modules of the MS machines. Allowing a different vendor will require a different packaging machine and thus more expense for purchase of equipment and staff training.

Accordingly, AmerisourceBergen is the only firm capable of providing the supplies and services described in Section 1 above without the Veteran's Health Administration experiencing substantial duplication of cost that could not be expected to be recovered through competition.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 101-11.6(d) TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION.

This order represents the best value to the Government because the Medselect Drug Dispensing Carts are the only carts that can effectively integrate with the existing drug dispensing system. Since the pricing under this FSS schedule has been determined to be fair and reasonable, and these are the only carts that integrate within the existing system, a sole source purchase order to Amerisource Bergen is the best value for the Government.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT INCLUDED:

The end user conducted Market Research of FSS schedule holders and has determined that Amerisource is the only qualified vendor who can supply the needed carts

(7) ARE THERE OTHER FACTS SUPPORTING THE JUSTIFICATION:

NONE

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(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

It is standard industry practice for manufacturers to design and build their system in such a way that any other manufacturer's products will not interface with them. Once one system has been purchased it is in the best interest of the Government to expand on that system using that particular vendor's components, otherwise we would need to throw out the system one is using and start from scratch with another complete new system.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a bonfide need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited source justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subject 8.4. (This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)

Cathy Stampfli
SIGNATURE

2/4/12
DATE

Cathy Stampfli
NAME

Projects Coordinator MDRP Division / Nursing
TITLE SERVICE LINE/SECTION

Walterson VA Medical Center
FACILITY

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(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(h):

a. **CONTRACTING OFFICER'S CERTIFICATION** (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


CONTRACTING OFFICER'S SIGNATURE

1-4-12
DATE

Robert Steed Contract Specialist
NAME AND TITLE

GLAC
FACILITY

c. **NCM or Designee**: I certify the justification meets requirements for restricting consideration of Federal Supply Schedule contractors to fewer than the number of required by FAR Subpart 8.4.

Chas. H. Hanger
NAME

1/9/2012
DATE

VISA # NCM