

**DEPARTMENT OF VETERANS AFFAIRS**  
**Justification and Approval**  
**For**  
**Other Than Full and Open Competition**

1. **Contracting Activity:** Department of Veterans Affairs, VISN 12 GLAC, 556 Medical Center – FEDERAL HEALTH CARE CENTER, NORTH CHICAGO, IL  
556-12-1-8197-0002
2. **Nature and/or Description of the Action Being Processed:** Justification and approval for other than full and open competition for a sole source requirement. Procurement will proceed on a firm-fixed price, new sole source contract.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** The ACP 215 Automated Cell Processing System (6 units) ( TOTAL \$345,013.80) Includes installation, operator training and operator manual.
4. **Statutory Authority Permitting Other than Full and Open Competition:**  
(X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**  

The ACP-215 Automated Cell Process is manufactured by Haemonetics. They are the only company that manufactures this closed system processor of red blood cells. The cell processor is capable of glycerolizing red blood cells with an approved expiration date of 10 years in storage and deglycerolizing red blood cells for transfusion. There are no other FDA approved processors available for the Blood Donor Processing Division on the market that can meet our strict requirements for glycerolization.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** I conducted several searches on Google, GSA, and FSS NAC without any luck. I could only find one source for a Closed Automated Cell Processor which is Haemonetics Corporation.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** Our price of \$57,502.00 per unit is 13% less than the \$65,366.60 per unit paid by Dept of the Army to Haemonetics on 9/28/2011 for this product per the Federal Procurement Data System – Next Generation (FPDSNG). See attached FPDSNG document.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** As stated under question 6, I was only able to find one manufacturer/distributor for a Closed Automated Cell Processor.

9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** Our primary mission at the VA, mandated by the Navy Blood Program and BUMED, is to freeze red blood cells for our military in the theatre of operation. This is the only product that can accomplish this mission. These are replacement units and consistency is key to our mission. We need to remain with this vendor in order to maintain consistency.

10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** None.

11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** Prior to subsequent acquisitions the VA will review market research to determine if any FDA approved suppliers have been added.

12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Janette J. Evans  
Name  
Title  
Facility

27 JAN 2012  
Date

13. **Approvals in accordance with FAR 6.304**

a. **Contracting Officer's Certification (required):**  
I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Teresa Beers-Wesolowski  
Teresa Beers-Wesolowski  
Contract Specialist, GLAC

1/27/2012  
Date

b. **NCM/PCM (Required \$3K and above):** I certify the justification meets requirements for other than full and open competition.

Christine Hansen  
Christine Hansen  
Network Contract Manager, Network 12

2/3/2012  
Date