

VENDOR Q & A Set #1
VISN 23 DR ROOM SPECIAL CONSOLIDATION
VA797R-16-Q-0018

*Any changes to a specification are noted in red and all individual specification documents have been revised accordingly

Questions submitted in advance of the conference call:

Q1: How should the Auto Cad drawings of each room be obtained during the “quiet” period?

A1: No Auto Cad drawings of each room are required.

Q2: Is Extended Installation in scope for this RFQ? (i.e. Modifications to the room, electrical outlets, flooring etc.)

A2: No.

Q3: Does Extended Installation cost need to be factored into the quotes or will the extended installation cost be addressed separately?

A3: Extended installation will be addressed separately following delivery order award.

Q4: Are the Room Removal services expected to be part of this proposal?

A4: Yes. The current equipment, if listed as trade in, is expected to be removed by the selected vendor.

Q5: Will this RFQ be awarded to a sole source vendor or will this be a multi award?

A5: Each requirement will be individually evaluated and each resultant delivery order will be awarded to the vendor who represents the best value to the government for that requirement.

Q6: Is the requirement for Linear Tomography or Body Tomosynthesis?

A6: The Tomo requirement is listed as follows:

Tomo – this is not a requirement but if the system is capable of tomo please include that as an option

Therefore, if vendors offer Linear and/or Body tomo they are to include those as optional items.

Q7: Which sites require Dual Energy Subtraction Body Tomosynthesis, Scolio/Leg Length Studies?

A7: The Dual Energy requirement is listed as follows:

Dual Energy/Bone suppression - this is not a requirement but if the system is capable of this please include this as an option

Therefore, if vendors offer Dual Energy they are to include it an optional item.

Q8: The detector size is identified as a minimum 14" X17", in order to improve competition we are requesting that you change the minimum detector size to 14"x17" or 16"x16".

A8: Specifications have been updated to change this minimum detector size from 14"x17" to 14"x16" to improve competition.

Q9: On the functional requirements PDF for Fargo, ND it states three (3) 14x17 Detectors are required. On the NAC-HTME RFQ Summary it states one (1) 14X17 Detector is required per site. Please clarify

A9: Please quote detectors in accordance with the specifications:

VISN 23's intent is to have one minimum 14x16 detector permanently in the wall bucky and one minimum 14x16 detector permanently in the table bucky. In addition, VISN 23 also requires one minimum 14x16 wireless detector that can move in between rooms as needed for table top or cross table laterals.

The summary document only calls out the additional wireless detectors required for each room it does not list out the fixed detectors that are required.

Q10: For the Scoli Stitching option, there are three (3) options which can be quoted: Please indicate which type of exam that's desired.

A10: Each vendor is to quote the system that best meets the requirements and list all others as optional items.

Q11: Radiographic/Overhead tube Crane – Control Handle – to include information about locking feature. Clarification Requested: Is this referring to an all locks feature that takes the overhead tube in and out of detent? Or please clarify this requirement.

A11: Please include all information about the locking features available on your control handle.

Q12: Control Room Radiographic Control Panel – Auto HIS/RIS refresh package – Clarification Requested: Please expand on this requirement.

A12: Auto HIS/RIS refresh package – refers to the automatic refresh of the worklist once a patient has been registered.

Q13: Control Room Radiographic Control Panel – Computer hard drive 300GB or better. In order to improve completion please change this requirement to 250GB or better.

A13: Specifications have been updated to change the Computer Hard drive from 300GB or better to 250GB or better.

Q14: Wireless Detector Requirement – Compatible with 802.11 b/g/n – In order to improve competition, please change this requirement to Compatible with 802.11 b/g/n or Ultra-Wideband.

A14: Specifications have been updated to change from 802.11 b/g/n to 802.11 b/g/n or Ultras-Wideband.

Q15: Wireless Detector Requirement – FIPS 140-2 Compliant. Please change this requirement to FIPS 140-2 Compliant or an approved waiver.

A15: Specifications have been updated to change from FIPS 140-2 Compliant to FIPS 140-2 Compliant or an approved waiver.

Q16: Additional Smaller Wireless Digital Detector Requirement – In order to improve competition, please change the additional smaller detector to read, this is s not a requirement but please include this as an optional.

A16: The specifications will not be changed.

Q17: Additional Smaller Wireless Digital Detector Requirement – Weight Limit Max 8 lbs. In order to improve competition, please change the Max weight to less than 10 lbs.

A17: The specifications will not be changed.

Q18: Will vendors be granted access to the sites with trade-in equipment in order to assess their value and determine a de-installation plan? Is there a deadline for this other than the October 6th date?

A18: Trade in values are to be determined with the information provided in the specifications.

Q19: What is the delivery and installation plan/timeline for all sites included in this RFQ?

A19: Extended installation will be addressed separately following delivery order award.

Q20: What is the training timeline for biomed personnel? Will this training be conducted on-site or at the OEM training facility? Is a travel allowance an acceptable response to the RFQ due to the wide range of costs associated with travel from multiple locations?

A20: VISN 23 schedules the technical training towards the end of the warranty period. The training is to be conducted where the VISN 23 staff will received equivalent training to what the OEM field service representatives receive.

Please quote training in accordance with the specification:

Biomedical Technical Training Package for 1 technician – to include tuition and travel (lodging, rental car, airfare/mileage and per diem). Include training for all courses including any prerequisites and is equivalent to what your OEM field service representatives receives. All service manuals, schematics, diagrams, diagnostic software, other special tools and hardware keys equivalent to what their OEM field service reps have available to diagnose, troubleshoot, repair and maintain the equipment.

Q21: We have a 17x17 fixed detector that works in both buckys to ensure there aren't any surprises, would this suffice?

A21: 14x16 is the minimum requirement listed in our specifications:

VISN 23's intent is to have one minimum 14x16 detector permanently in the wall bucky and one minimum 14x16 detector permanently in the table bucky. In addition, VISN 23 also requires one minimum 14x16 wireless detector that can move in between rooms as needed for table top or cross table laterals.

Q22: Please confirm if this is a VISN level type of construction contract.

A22: Extended installation will be addressed separately following delivery order award.

Questions asked during the call:

Q23: Trade in – will the hard drives been retained by VA?

A23: Yes. VA will pull and retain all hard drives that contain any personal health information.

Q24: How many detectors does VISN 23 drop per year per site?

A24: Unknown. VISN 23 does not have enough wireless detectors in use at our sites to provide this data.

Q25: Please clarify what is meant by System Motorization?

A25: Specifications have been updated to provide clarification.

6. System motorization to include:

7. Provide tube features; automatic/manual or both – both is preferred

8. Automatic collimation

11. Auto positioning – this is not a requirement but if the system is capable of this please include this as an option

Questions that were sent in after the call:

Q26: It is our desire to provide an individual site-by-site opportunity for VISN 23. We offer various base configurations to match the clinical, patient volume and economic requirements of each individual site. To ensure that we are compliant with the RFQ, we would like to understand if we can create and offer multiple 'Alternatives' per room (as noted in section 5.3.3.3).

A26: Alternate proposals can be provided by vendors. Please label the offers in accordance with the instructions provided with the RFQ.

Q27: Going through each of the benchmarks again and we noticed several of the benchmarks do not have the Auto Stitching package under the software analysis. Just want to be sure that is correct and it isn't a cut and paste mistake.

A27: This is not a mistake. Some rooms require auto stitching and others do not. The summary document shows a summary of which rooms require this feature.

Q28: We understand the minimum detector size is now 16x16, but is that just for the fixed detectors in the buckey and wall? Can the "floating" detectors that will move from room to room within a facility still be 14x17? Also, there were a few spec sheets that requested 10x12 detectors; I'm assuming those can still be quoted as 10x12 and do not need to be 16x16 or larger? 16x16 and 17x17 are great for fixed units, but a user walking around a facility would be better off with the 14x17s and 10x12s; they are lighter, easier to handle, less prone to drops, and can be used in portrait and landscape orientation during capture. Seems odd that 16x16 or larger would be the specs for ALL detectors. Please confirm.

A28: Specifications have been updated to change the minimum detector size from 14"x17" to 14"x16" to improve competition for the fixed wall, fixed table and wireless detectors. The specifications for the additional "small" wireless detectors have not changed.

Q29: The initial instructions to the vendor state that there are 26 obligations and each obligation requires its own quote, which is standard for consolidations. Does the NAC want 26 individual quotes or 1 quote that provides a higher level of pricing detail?

A29: Vendors shall submit individual quotes for each requirement. Each requirement will be individually evaluated and each resultant delivery order will be awarded to the vendor who represents the best value to the government for that requirement.