

QUESTIONS AND RESPONSES
RFP VA777-16-R-0071
AMENDMENT A00003

#	QUESTIONS	RESPONSES
1	Whether companies from Outside USA can apply for this? (like, from India or Canada) (Note: Several companies asked this same question, the response is the same. Also, this is question 1 from the first set of questions)	This is a small business set-aside. FAR 19.001 defines "concern" for purposes of small business programs as "...any business entity organized for profit (even if its ownership is in the hands of a nonprofit entity) with a place of business located in the United States or its outlying areas and that makes a significant contribution to the US economy through payment of taxes and/or use of American products, material and/or labor, etc...." Under SBA regulations "business concern or concern" is defined as "...a business concern eligible for assistance from SBA as a small business is a business entity organized for profit, with a place of business located in the United States, and which operates primarily within the United States or which makes a significant contribution to the U.S. economy through payment of taxes or use of American products, materials or labor..." 13 CFR §121.105. Small businesses eligible under this solicitation must meet these definitions, and other specific requirements under the solicitation and Federal Acquisition Regulations, and VA will consult SBA if necessary. Companies solely located in, for example Canada or India, would not meet this definition.
2	Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada) (This is question 3 from the first set of questions)	This is a small business set-aside. It is inconsistent with the purpose and goals of small business set-asides, which is to stimulate and support the US economy, to perform the requirements outside the US. As a small business set-aside, FAR 52.219-14 (Limitation on Subcontracting (Nov 2011)) applies and has been added by Amendment A00003. Paragraph (c)(1) requires, "at least 50% of the cost of contract performance incurred for personnel shall be expended for employees of the [small business] concern." Furthermore, because of the nature of these requirements, contractors must sign a Business Associate Agreement (BAA). Under a BAA, contractors must agree that any entity performing under the contract are physically located within a jurisdiction subject to the laws of the US and to ensure no data under the contract leaves such jurisdiction without VA permission.
3	Will the service include coding of the medical services provided? Or simply transmitting the claims.	It will not include coding of the medical services.
4	The size standard for this solicitation is 20.5 million. Does the business's revenue have to exceed this size standard?	The small business revenue cannot exceed this size standard and still be considered a small business for this NAICS.
5	Are you looking for a dollar amount or a percentage amount? (added: in the schedule)	You must enter an price amount per claim, multiply it by the annual amount for the total price at the end. Example: (Unit Price) .10 X (est qty) 10 = (total annual price) \$1.00. On the last page of the price schedule, summarize the total for each year for an estimated total price for all 4 years. Invoices will be paid monthly based on the number completed.