

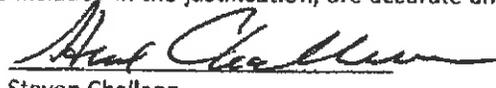
DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval (J&A)
For
Other Than Full and Open Competition (>\$150K)

Acquisition Plan Action ID: VA263-16-AP-4696

1. **Contracting Activity:** Department of Veterans Affairs, NCO 23, 4801 Veterans Drive, St. Cloud, Minnesota 56303-2099.
2. **Nature and/or Description of the Action Being Processed:** A firm-fixed price purchase order/contract to replace the Automated Guided Vehicle (AGV) system located at the Minneapolis VA Health Care System (HCS) campus. The original/existing system was designed and installed by JBT Corporation. The Minneapolis requires an exact, compatible replacement of the nine (9) existing Laser-guided Automated Guided Vehicles (AGVs) that transport existing Hospital Modules (carts) at the Minneapolis VA HCS. The original system was FMC project number JK7080 which was installed and accepted in August 2004. The original Primary and Secondary computers, as well as the Client computer, were replaced in November 2011 as part of FMCTI's project number A050001638. There is only one (1) supplier who has compatible replacement robots for the existing communication equipment system, due to the narrow technical nature of the service. This will be a one-time firm-fixed price contract.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** Automated robots (carts) deliver food, laundry and sterile supplies to patient areas at the Minneapolis VA HCS campus. JBT Corporation is the sole source provider for this software and integration into our existing system. The Automated Guided Vehicle System is responsible for delivering hot food, soiled dishes, laundry products, and sterile supplies. The total estimated cost of this contract
4. **Statutory Authority Permitting Other than Full and Open Competition:**
 - (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
 - (2) Unusual and Compelling Urgency per FAR 6.302-2;
 - (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
 - (4) International Agreement per FAR 6.302-4
 - (5) Authorized or Required by Statute FAR 6.302-5;
 - (6) National Security per FAR 6.302-6;
 - (7) Public Interest per FAR 6.302-7;

5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** JBT Corporation designed and installed the existing robotic delivery system at the Minneapolis VA HCS and they are the only company that can complete the upgrade without replacing the entire electronic communication infrastructure throughout the buildings. The electronic communication system that provides the travel path for the robots is quite extensive and exists on every floor and many areas of the main hospital building. JBT Corporation is the only vendor that can provide this system as they are the same manufacturer who provided the existing equipment at the facility. There would be a very steep cost to the Minneapolis VA HCS to change out the entire electronic communication system in order to match a new brand of equipment. The Minneapolis VA maintenance technicians are also very well trained with the existing brand of equipment and there would be a long level of training required in order to make sure they are competent to manage and repair any new equipment that is manufactured by any vendor other than the incumbent manufacturer
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** This is a sole source requirement. The Government will publish a preliminary notice of intent to sole source via www.fbo.gov.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** The Contracting Officer will determine the price to be fair and reasonable.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** There are three (3) known companies that could provide automated robot equipment for the Minneapolis VA HCS, however the existing infrastructure currently in place at the hospital would preclude another vendor from utilizing it and would therefore require an entire system change if a new manufacturer is selected. Facilities Engineering does not have adequate resources to meet the requirements of a brand new manufacturer, combined with ensuring the robots are delivering the necessary supplies to the patients of this facility, within the timeframes required to meet patient care deadlines.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** None
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:**
 JBT Corporation
 400 Highpoint Drive
 Chalfont, PA 18914, Phone : #215-822-4600
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** The Government will fully compete this requirement when a total system replacement is required.
12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



Steven Challeen
 Director, Engineering
 Minneapolis VA Health Care System

7 Apr 16
 Date

13. Approvals in accordance with the VHAPM, Volume 6, Chapter VI: OFOC SOP.

- a. Contracting Officer's Certification (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

MELANIE A
STOCKMAN
197716

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ane@va.gov, cn=MELANIE A STOCKMAN
197716
Date: 2016.04.28 08:15:56 -05'00'

4/28/2016

Melanie Stockman
Contracting Officer
NCO 23 -St. Cloud Minnesota

Date

- b. Director of Contracting /Designee (Required \$150K and above): I certify the justification meets requirements for other than full and open competition.

BENEDICT A.
SEITZ 253829

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4/29/2016

Daryl A Berg
Director of Contracting
NCO 23

Date

- c. SAO (if over 650K): I certify the justification meets requirements for other than full and open competition.

Randy L. Hays 534204

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0.9.2342.19200300.100.1.1=randy.hays@va.gov, cn=Randy L. Hays 534204
Date: 2016.05.11 10:02:14 -07'00'

Randy Hays
Acting SAO Central Director
SAOC Head of Contracting Activity

Date