

JUSTIFICATION AND APPROVAL FOR ONLY ONE RESPONSIBLE SOURCE

Upon the basis of the following Justification and Approval using the format at 6.303-2, the proposed contract described below may be established through other than full and open competition pursuant to the authority of 41 U.S.C. 1901 or the authority of 41 U.S.C. 1903 as implemented by FAR subpart 13.5. This sole source procurement action is authorized when the supplies or services required by the agency are available from only one responsible source and no other type of supplies or services will satisfy agency requirements.

1. The Veterans Benefits Administration Midwest District Contracting Team is responsible for the contracting action as described herein.
2. This procurement is for Speed of Trust" onsite Training.
3. This contract will be awarded on a sole source basis. The contract will be firm fixed priced; not to exceed six months for a total of \$33,161.89. The period of performance is from Sept 6, 2016 to Mar 5, 2016.
4. The program and material (participant kit) are exclusive to Franklin Covey, and not available through other vendors or sources. The assessment and measurement aspect of Franklin Covey's training, consulting and any related material, is wholly owned by Franklin Covey and is not distributed through or provided by anyone but Franklin Covey. Additionally, Franklin Covey retains the exclusive rights in granting a license for use of its intellectual property. Similar workshop and material provided by Franklin Covey has been used by a wide number of other government agencies and offices. This program is specifically tailored for the VBACO Loan Guaranty Service.
5. This contract is not required to be synopsisized under FAR Part 5.
6. Market research was conducted via the AbilityOne website, a FedBizOpps and FPDS historical search and a Vetbiz search. A Historical search on FedBizOpps for "Speed of Trust" training found one combined synopsis solicitation which was canceled. A Historical search on FPDS for "FranklinCovey" found several actions for similar services which were awarded as a sole source or only one offer received.
7. No other sources have expressed in writing, an interest in this acquisition.
8. In order to remove or overcome the above mentioned barriers to competition the Speed of Trust training will need to be offered by more vendors other than FranklinCovey.
9. Requirements Certification - "I certify that the supporting data under my cognizance which are included in the J&A are accurate and complete to the best of my knowledge and belief".
10. Fair and Reasonable Cost Determination - "I hereby determine that the anticipated cost for this contract action will be fair and reasonable".
10. Procuring Contracting Officer Certification - "I certify that this J&A is accurate and complete to the best of my knowledge and belief".



Jorge L. Martin, VBA Midwest District Contracting Team
Contracting Officer

08-23-2016
(Date)