

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA263-16-AP-9101

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: OMNICELL INC

Manufacturer/Contractor POC & phone number: Wendy Smith 800-850-6664 Jeff Faller 402-416-1146

Mfgr/Contractor Address: 590 E Middle Rd Mountain View, CA 94043

Dealer/Rep address/phone number: Wend Smith or Jeff Faller

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

NETWORK 23 CONTRACTING OFFICE

2101 ELM ST N

FARGO ND 58103

VISN:

23

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

A firm-fixed delivery order under FSS V797D-30111 awarded on a limited sources basis.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

To meet the agency's needs, request is for Omnicell automated medication cabinets. The Omnicell equipment will be used to provide medication inventory management in additional clinic areas and provide mobile medication carts for respiratory to replace aging mobile medication carts.

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Product	Description	Qty
MDA-FRM-002	2-CELL OMNIRX	1
MDA-FRM-006	OMNIRX-TT G4	4
MDA-OPT-003	MED PRINTER LABELS - BOX (6 ROLLS)	1
MDA-OPT-006	BEST PRACTICE PACKAGE	1
MDA-SCN-003	2D SAFETYSTOCK G4 (OMNIRX, TT, HALF RX)	4
MDA-SCN-004	2D SAFETYSTOCK G4 (1,2,3 CELL)	1
MSA-OPT-014	FLEXLOCK WITH TEMP CHECK (50FT) INSTL,2.0	5
OLL12	12-BIN LOCKING DRAWER	7
OLL6	6-BIN LOCKING DRAWER	1
OMC-LIC-005	OC REMOTE ACCESS WIN2012 UPG (SINGLE)	3
OMC-SRV-062	OMNICENTER BASE HARDWARE UPGRADE (RACK)	1
OSL12	12-BIN SENSING DRAWER	14
OSL24	24-BIN SENSING DRAWER	7
OSPPO	Profile Driven Option	5
OSRXU	NINE DRAWER PHARMACY MODULE	2
PS1	PULL-OUT SHELF	2
SCHMEDS	SCHEDULED MEDS	5
SRD-IDR-021	TOUCH & GO FOR G4 LID CONSOLE	4

(b) ESTIMATED DOLLAR VALUE: \$188,941.79

(c) REQUIRED DELIVERY DATE: 60 Days ARO

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The Fargo VA has Omnicell brand automated medication dispensing systems throughout the facility. It is important when increasing the number of automated medication systems in a hospital setting that the equipment is compatible with existing equipment. Omnicell has proprietary software that is not compatible with any of the other vendors who also provide these types of systems. It is essential that the expansion of automated medication dispensing systems at VA Fargo be procured as Omnicell equipment. It is not in the best interest of the government to install automated medication dispensing

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systems other than Omnicell at VA Fargo due to the existing unique Omnicell software and Omnicell server currently in place at this facility. Accordingly, Omnicell Corporation is the only firm capable of providing the supplies and services described in paragraph 3 above without the Veteran's Health Administration experiencing substantial duplication of cost that could not be expected to be recovered through competition.

The proposed Omnicell cabinets will be compatible and work in conjunction with the existing Omni cell cabinets and Omnicell server. The Omnicell cabinets store medication for dispensing by licensed personnel. The cabinets allow for accurate and timely inventory management of medications, medication par levels, tracking of medication expiration dates, and tracking of refrigerated medications.

There are many types of automated medication dispensing cabinets available; however, only Omnicell equipment is compatible with the existing Omnicell cabinets and server. To have product from another vendor would require extensive training and additional server(s), which would create much confusion in working with multiple types of medication cabinets for end users.

This action to procure Omnicell equipment under the current FSS contract V797D-30111 is an addition to and an upgrade to the existing Fargo VA Omnicell automated medication dispensing cabinet from Windows 2003 to Windows 12. Only Omnicell personnel and approved Fargo VA personnel are to work on Omnicell cabinets; otherwise any existing and future maintenance support and warranties are void.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

IAW FAR 8.404(d), GSA has already determined the prices of supplies under schedule contracts to be fair and reasonable. Omnicell cabinets are available on FSS schedule V797D-30111. In accordance with FAR 8.405-4, the contracting officer will seek a price reduction.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research has concluded ZERO SDVOSBs or VOSB vendors were identified. This requirement can only be satisfied using Omnicell, the one large business on contract that can fulfill the requirement.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

NONE

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

Full and Open competition is the default acquisition strategy for NCO 23. The OmniCell lease ends on 9/30/2017. When the lease ends, a new solicitation will be posted to promote competition.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This*

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signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)

_____ SIGNATURE	_____ DATE	_____
ANNE GOSSETT	ASSOC. CHIEF PHARMACY	PHARMACY
NAME	TITLE	SERVICE LINE/SECTION
FARGO VA		
FACILITY		

(10) APPROVALS IN ACCORDANCE WITH THE VHAPM, Volume 6, Chapter VI: OFOC SOP:

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

_____ CONTRACTING OFFICER/DESIGNEE'S SIGNATURE	_____ DATE
Sarah Barnes - Contracting Officer	NCO23 – FARGO
NAME AND TITLE	FACILITY

b. Director of Contracting/DESIGNEE: I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for other than full and open competition.

_____ SIGNATURE	_____ DATE
JESSE R. RHEAULT	
Acting Branch Chief – Fargo, ND	