

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval (J&A)  
For  
Other Than Full and Open Competition (>\$150K)

Acquisition Plan Action ID: VA258-16-AP-4628 and VA258-16-AP-5369

1. **Contracting Activity:** The contracting activity for this procurement is Department of Veterans Affairs, Network Contracting Office 18 on behalf of the Phoenix VA Health Care System (PVAHCS) and Southern Arizona VA Health Care System (SAVAHCS). The purchase request (2237) numbers for this procurement are 644-17-1-260-0017 and 678-17-1-221-0012.
2. **Nature and/or Description of the Action Being Processed:** This procurement is for PVAHCS and SAVAHCS and the type of contract contemplated is firm fixed priced (FFP), with a base year and one option year. The equipment is projected for replacement within the next two fiscal years.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** This procurement is to provide preventive maintenance (PM) services and parts for the Hologic Selenia Dimensions Digital Mammography equipment located at PVAHCS and SAVAHCS.

The Selenia Dimensions mammography system provides breast tomosynthesis in less than four seconds that results in greater patient comfort and lower X-ray exposure to the patient. The system generates 2D images and 3D slices, which are used together to make a clinical decision and/or diagnosis. The 3D system has a 41% increased earlier detection rate of discovering more invasive cancers than 2D mammography alone.

4. **Statutory Authority Permitting Other than Full and Open Competition:** FAR 6.302-1, Only one responsible source and no other supplies or services will satisfy agency requirements.
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** Hologic is the only service provider for its Digital Mammography products in the USA and has not authorized any other third party to provide service for this equipment. Additionally, the Hologic digital mammography software is proprietary and is only available from Hologic.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** A sources sought notice was posted to FBO under VA258-16-N-0869. The sources sought notice was open for eight days, 8/24/16 – 9/1/16, and requested any potential SDVOSB, VOSB and small business vendors that are authorized to provide preventative maintenance on the Hologic Digital Mammography equipment to respond with proof of their technical capability to service the equipment.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** The industry price for the required services under Hologic's service plan is

[REDACTED]

8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Market research, in accordance with FAR Part 10, was conducted by performing internet searches on GSA Advantage, FBO and FPDS. Internet searches yielded no other vendors capable of performing the required service. Additionally, a sources sought notice was posted to FBO under VA258-16-N-0869. The sources sought notice was open for eight days weeks, 8/24/16 – 9/1/16, and requested any potential vendors that are authorized to provide their technical capabilities to service the identified equipment. None responded.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** There are no additional facts.
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** No vendors responded to the sources sought notice.
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** Hologic is the sole proprietor to the Selenia and Dimension Mammography equipment and software. There are no foreseen barriers.
12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



Krista Edwards  
Biomedical Engineer  
Southern Arizona VA Health Care System

6/16/16

Date

13. **Approvals in accordance with the [VHAPM, Volume 6, Chapter VI: OFOC SOP](#).**

- a. **Contracting Officer or Designee's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

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MCCOY 1358052

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@va.gov, cn=NATHAN A MCCOY 1358052  
Date: 2016.09.06 12:54:46 -07'00'

Nathan A. McCoy  
NCO 18 Branch Manager

Date

- b. **Director of Contracting /Designee (Required over\$150K but not exceeding \$700K):** I certify the justification meets requirements for other than full and open competition.

Daniel C.  
Thiel 187654

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Daniel Thiel  
NCO18 Division Chief

Date