

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA248-16-AP-7146

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source:

Manufacturer/Contractor: Abbott Laboratories, Inc., Diagnostics Division
Contract No. V797P-7322A

Manufacturer/Contractor POC & phone number: Samantha Herrmann/ (224) 667-9204

Mfgr/Contractor Address: 200 Abbott Park Road

Dept 0943, CP1-4

Abbott Park, IL 60064

Dealer/Rep address/phone number: Lynn Docobo / 813-597-4104

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY: Department of Veterans Affairs
Network Contracting Office 8
8875 Hidden River Parkway
Tampa, FL 33637

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

Unusual & Compelling, Only One Responsible Source, Sole Source Award

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

This is a new fixed price contract with estimated quantities for Basic Cost Per Test, includes: - i-Stat Analyzer, Reagents for Patient Testing - Calibration and control material - Disposables / Accessories - Training: At installation: Primary operator. Thirty-eight (38) POC analyzers and thirty-six (36) rechargeable downloaders (docking stations). Reagents: 9200 - Troponin-I, 6000 - Activated Clotting Times (ACT), 3500 - Creatinine, 5500 - Chem 8s, 8000 - Glucoses, and 9000 - Arterial Blood Gas Panels (to include Sodium, Potassium, Ionized Calcium, Glucose, pH, pCO₂, pO₂, CO₂, HCO₃, Base Excess, O₂ Sat, and Hemoglobin).

(b) ESTIMATED DOLLAR VALUE: \$333,445.00

(c) REQUIRED DELIVERY DATE: October 1, 2016 thru September 30, 2017

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☐ Only one source is capable of providing the supplies or service required at the level of quality required because the supplies or services are unique or highly specialized. Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

i-Stat's system data management software interfaces with Vista Composite Health Care System (CHCS) to allow patient results to be recorded and reviewed by attending physicians and authorized staff. CHCS consists of the following major software modules: Radiology, Laboratory, Pharmacy, Patient Registration, Admissions/Discharge/Transfers (ADT), Clinic Appointment Scheduling, Medical Records Tracking, Medical Service Accounting & Billing, Dietetics, Nursing, and Medical Coding.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☒ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

The Contracting Officer is contemplating an award under the authority cited in FAR 8.405-6(a)(1)(i)(A) base on the fact that these Laboratory Test are need regularly and are essential for healthcare delivery and mission performance. Interruption or delay in the continued supply of these essential tests for standard patient care will pose serious injury to the Government should Veteran's care be adversely impacted. The end user places dependency on the performance of the product; longevity use of the I-Stat analyzer solidifies the need of care required for immobilized bedridden patients. This acquisition precludes consideration of a product manufactured/provided by another source. Accordingly, Abbott is the only firm capable of providing these critical tests without the Veterans Health Administration experiencing substantial duplication of cost that could not be expected to be recovered through competition. A notice with the justification will be posted at the GPE <http://www.fedbizopps.gov>, within 14 days. A long-term procurement will be pursued during Fiscal Year 2017.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

The National Acquisition Center established a Federal Supply Schedule (FSS) V797P-7322a contract for government use. Supplies offered on the schedule are listed at fixed prices and has already been determined to be fair and reasonable per FAR 8.404(d). The lowest overall cost to the Government will be achieved through pricing utilizing contract term discounts (First - 0% to Final - 5%) per year of use. This will ensure compliance with FAR 8.405-4.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research was conducted by query of available firms listed on FSS FSC Group 66 Part III – Clinical Analyzers, Laboratory; Cost-Per-Test. Abbott Labs is the lone source for the I-Stat Cost-Per-Test program. Under the urgent circumstances, no additional market research was conducted.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION: None.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

For future requirements, if authorized dealers for Abbot Labs are able to add the I-Stat Cost-Per-Test on their schedule, requirements will be competed amongst all authorized FSS distributors. In addition, any equipment refresh will utilize competitive procedures.