

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA258-16-AP-3682 | VA258-16-AP-3683 **(INSERT)**

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Global Media Group, LLC. | Cisco Systems, Inc. | Iron Bow Technologies, LLC.

Manufacturer/Contractor POC & phone number: Eric Silvernail; Eric.Silvernail@ironbow.com; 602-538-5557

Mfgr/Contractor Address: 4800 Westfields Boulevard, Suite 300, Chantilly, VA 20151

Dealer/Rep address/phone number: _____

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

SAWO West VISN 18

Phoenix, AZ 85014

VISN:

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

TELEHEALTH EQUIPMENT from Global Med, Cisco, and KBZ communications

Installation, Training and configuration- of items with approval by VA IT and FDA as needed.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

2 each-Mfr Part # : GMDi8500P; 2 each-Mfr Part # : GMD52430001;

2 each-Mfr Part # : CTS-SX80-IP40-K9; 2 each-Mfr Part # : CTS-MIC-TABL60

2 each-Mfr Part # : CON-PZRN-CTSSX80; 2 each-Mfr Part # : CON-PZRN-CTSMICTB

2 each-Mfr Part # : GMR12080019; 2 each- Mfr Part # : GMR12080020; 2 each- Mfr Part # : GMR12080010

2 each- Mfr Part # : GMR12080012; 2 each- Mfr Part # : GMR12080018 ; 2 each- Mfr Part # : GMD12080063

2 each- Mfr Part # : GMT80010033; 2 each- Mfr Part # : GMT80010019

(b) ESTIMATED DOLLAR VALUE: \$ \$211,594.27

(c) REQUIRED DELIVERY DATE: EST- Oct 2016

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Iron Bow has a VA SAC BPA# VA119-15-A-0131, pre-completed BPA from GSA schedule# GS-35F-0251V and associated CTAs contracts.

This BPA is for VA Telehealth. There were no SDVOSB or VOSB concerns able to provide this requirement.

if Telehealth items are not purchased off of the BPA, the sites will be responsible for all ongoing maintenance and support of any and all equipment not purchased off of the BPA

because the BPA COR will have no knowledge of equipment purchased from other sources, nor will the COR be able to tell if it is authorized devices to be allowed on the VA Network.

All of the Telehealth equipment authorized for purchase off of our BPA has been vetted and approved for utilization on the VA network and if required FDA approval.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

Existing Telehealth system at Phoenix VA and CBOCS purchased using CEVN BPA contracts and the same equipment.

Utilizing different equipment will increase costs for training staff, biomed, it, and take time beyond when the items are needed for Veteran use due to need to have vetted and approved for utilization on the VA network and possible FDA approval.

☒ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

This BPA was awarded by the SAC, The BPA was established competitively and awarded to a small business.

There were no SDVOSB/VOSB firms that could fulfill the requirement.

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☒ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

The time needed to have vetted and approved for utilization on the VA network and if required FDA approval additional telehealth equipment is prohibitive to the meet the time guideline for implementation for Veteran Care.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

This is the best value as the BPA was pre-competed, no SDVOSB or VOSB were found capable and price determined to be fair and reasonable.

This is a BPA for supplies and services in direct support of the VA telehealth program and has been vetted and approved for utilization on the VA Network. The timeframe to locate a new source and have the contractor and items go through the VA IT vetting process and FDA approval also does not meet the VA's needs. Utilizing the same equipment and equipment maintenance contracts takes advantage of scale utilizing national contracts and ensures that the telehealth equipment is maintained correctly

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research was done and a mandatory VA, SAC BPA was found as the best vehicle to purchase the required supplies and services in support of the Phoenix VA telehealth program. Additional market research was not done as the original contract was competed and SDVOSB or VOSB were unable to meet the requirements. The additional time required to solicit from a new vendor and implement new products does not meet the VA's goals to have equipment in use for Veteran treatment.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

Since this action is anticipated to be awarded to a small business under a VA-established contract vehicle, OSDDBU review should not be required, even under the new rules. "Reviews will be restricted to procurements that are not set-aside for small business and that are within the Small Business Focus Categories outlined below." <http://vaww.va.gov/osdbu/ast/2268.asp>

June 22, 2016, Executive Director, Small and Veteran Business Programs (00SB), FY 2016 Small Business Procurement Review Program Policy
"Single award IDIQ do not require OSDDBU review at the task order level."

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(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

No action is needed other than to include market research and 2268 documents in the files for NAC and SAC contracts to allow easier justification of market research and results for current NAC and SAC contracts.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

Theresa L. Hamilton
520729

Digitally signed by Theresa L. Hamilton 520729
DN: dc=gov, dc=va, o=internal, ou=people,
0.9.2342.19200300.100.1.1=theresa.hamilton@va.gov,
cn=Theresa L. Hamilton 520729
Date: 2016.09.22 09:24:41 -07'00'

9/22/2016

SIGNATURE

DATE

Theresa Hamilton

Contract Specialist

Supplies Branch 1

NAME

TITLE

SERVICE LINE/SECTION

SAO West VISN 18 Phoenix, AZ

FACILITY

(10) APPROVALS IN ACCORDANCE WITH THE VHAPM, Volume 6, Chapter VI: OFOC SOP: *This part if filled out by Contracting Staff as part of the Justification*

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Douglas Crowley
446500

Digitally signed by Douglas Crowley 446500
DN: dc=gov, dc=va, o=internal, ou=people,
0.9.2342.19200300.100.1.1=douglas.crowley@va.gov,
cn=Douglas Crowley 446500
Date: 2016.09.22 10:31:24 -07'00'

9/22/16

CONTRACTING OFFICER/DESIGNEE'S SIGNATURE

DATE

Douglas Crowley

SAO West VISN 18 Phoenix

NAME AND TITLE

FACILITY

b. Director of Contracting/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

SIGNATURE

DATE

N/A

NAME

NCO/PCO X Director of Contracting