

**LIMITED SOURCES JUSTIFICATION**

**ORDER >\$150,000**

**FAR PART 8.405-6**

**2237 Transaction #:** 654-17-1-113-0011

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:**

**Manufacturer/Contractor:** Beckman Coulter, Inc.

**Manufacturer/Contractor POC & phone number:** [REDACTED]

**Mfgr/Contractor Address:** 250 S KRAMER BLVD, BREA, CA 92821-6232

**Dealer/Rep address/phone number:** N/A

The requested material or service represents the minimum requirements of the Government.

**(1) AGENCY AND CONTRACTING ACTIVITY:** Department of Veterans Affairs  
Network Contracting Office (NCO) 21

**VISN:** 21

**(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

This is a new action required to continue using chemistry and immunoassay analyzers in place at the VA Sierra Nevada Health Care System (VASNHCS).

**(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

Chemistry and immunoassay laboratory analyzers are used to run tests on patient samples to assist in diagnosing medical issues. NCO 21 awarded an order (VA261-16-F-2145) to Beckman Coulter on August 16, 2016 in response to a competitive solicitation (VA261-16-Q-0141). The order requires Beckman Coulter to furnish and install new chemistry and immunoassay analyzers throughout all VISN 21 designated facilities. Due to the length of time required for installing new laboratory analyzers under the new VISN contract, the current analyzers provided by Beckman Coulter, Inc. are needed in order to prevent an interruption of services. The implementation of the new analyzers is estimated to take 6 months. The resulting order issued will be terminated once the new analyzers and support equipment is installed, validated, and accepted by VA under the new VISN contract.

**(b) ESTIMATED DOLLAR VALUE:** [REDACTED]

**(c) REQUIRED DELIVERY DATE:** October 1, 2016

**(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.**

Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The new analyzers and support equipment will take at least six months to install, validate, and accept under the new VISN contract. Beckman Coulter, Inc.'s analyzers are currently in place at all of the VISN facilities. No other FSS contractor is capable of providing analyzers before the current contract expires.

**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

FSS contract prices have already been determined to be fair and reasonable at the GSA contract level. Therefore, a separate price determination is not required.

**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

Market research has been conducted among the interested FSS schedule holders for the new VISN procurement. However, since no contract holder, other than Beckman Coulter, Inc. has their analyzers in place; no further market research has been conducted nor is needed.

**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION: N/A**

**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

As mentioned above, NCO 21 has awarded the new long term VISN contract in response to a competitive solicitation. This requirement will be solicited for competition again prior to the expiration of the new VISN contract.

