

Questions & Response

1. Is this a new or a continuing requirement?

This was a continuing requirement – but it had been discontinued for about a year

2. If this is a continuing requirement, who is the incumbent contractor?

The incumbent was Jones Lang LaSalle. The award was issued under a Blanket Purchase Agreement (BPA) contract GS-23F-0109L

3. Would the contractor awarded and performing work under the subject IDIQ have any conflicts that would prevent them from providing the “day-to-day transaction support” (referenced on page 6 of the PWS) on future EUL projects under one or more separate contracts?

Response: No; but the price would consider the overlap.

4. There seems to be two tasks 13?

Response: Task 13 (pg. 11 of 82) titled: “Task Thirteen: Providing section 111 program management support” is deleted.

5. Would the contractor awarded and performing work the subject IDIQ have any conflicts that would prevent them from providing any future “Post-Transaction Enhanced-Use Lease (EUL) Support Capabilities” that may be included in the solicitation referenced in the Sources Sought Notice posted on September 16, 2016?

Response: Yes.

6. Would there be any conflicts for firms currently under contract to provide “day-to-day transaction support” referenced on page 6 of the PWS with regard to being awarded or performing the scope included in this solicitation?

Response: All BURR contracts that would have conflicted were completed.

7. In the Sample Pricing Sheet in Attachment B of the PWS, an environmental engineer and environmental planner are referenced. Will the scope for subject IDIQ require environmental, energy and/or sustainability services or other third party study capabilities?

Response: Yes, EUL, for example, we have some energy related projects – such as Mountain Homes. EUL also have environmental tasks

8. This is a very short timeline to respond to the complexities of this type of contract. Also it is closing during the week of VA's National Veterans Small Business Engagement that I will be attending. Can you please extend this solicitation a minimum of 30 days? This

may be a previous contact and the last awardee may be able to submit in that time period but as a new vendor there is a lot of due diligence that I would need to do to submit a responsive quote.

Response: The last time RFQ were posted for a similar period of time, over ten quotes were received. Further, the previous contractor was a Large Business and is not qualified to bid as a prime.

9. Do you have other related requirements; I may not be able to bid on this?

Response: Yes, I am in process of posting for the following projects in the next day or two or three:

- 1. Technical, Analytic, and Transaction Services Support for the Department of Veterans Affairs (VA) Enhanced-Use Lease (EUL) project in Fort Harrison, Montana.**
- 2. Technical, Analytic, and Transaction Services Support for the Department of Veterans Affairs (VA) Enhanced-Use Lease (EUL) project in Togus**
- 3. Technical, Analytic, and Transaction Services Support for the Department of Veterans Affairs (VA) Enhanced-Use Lease (EUL) project in Dublin, GA.**
- 4. E.t.c**

10. Are resumes of Key Personnel excluded from the Technical Approach page limitation?

Response: Yes, they can be submitted as attachments

11. Task Nine: EUL Program Dashboard. Is the current EUL Program Dashboard built in a particular IT program such as DOMO or is it build in Excel? Does the current dashboard pull data from an existing database or is it manually updated? Can you explain the current process and what the future intent is under this proposed contract?

Response: It is built in Excel and it is manually updated. It provides just in time update to the management, leadership and stakeholders

12. The type of contract is stated as a FFP IDIQ contract with a \$4,844,223.00 value over a five-year period. Is this the government estimate or the amount spent during the previous period of performance?

Response: Multiple factors are considered when creating an IGCE.

13. To be clear, offerors are only providing price quotation for tasks 1-12. Task Thirteen, providing section 111 program management support and legal advice and counsel to VA (there appears to be two Task thirteens) are not to be included in the pricing? Attachment B only includes hourly pricing for various labor categories, is there a format required for quotations of Task 1 -12?

Response: This question is not very clear. You are to provide loaded labor rates (see RFQ - sample attachment B). Also, you are to respond to the first task – providing a technical approach as well as a price for deliverables to task 1-12.

14. Are there Labor Category descriptions available to ensure key personnel meet the labor category requirements for education, certifications and years of experience?

Response: We use the industry standard

15. Do attorney staff need to be members of any particular state or district bar (i.e., District of Columbia)?

Response: Assuming you meant Attorney; no, but they need to be members of a recognized state/district bar and licensed to practice in that state. They also need to be well versed and experienced in EUL as detailed on Task Thirteen: legal advice and counsel to VA (pg. 12 of 82)

16. I would like to also request that this be a multiple award IDIQ contract for many reasons but most importantly for price reasonable determinations (PRD). It would be very difficult to take what is being asked for in this RFQ and make a PRD. This is because timelines are essentially unknown and therefore market hourly rates would not be enough for a PRD. Having a multiple award IDIQ contract not only allows for pricing competition to occur for individual tasks orders but also allows for the tasks orders to go to companies that are best suited for different EUL projects.

Response: We do have multiple awards EUL IDIQ for transaction support (see number 9). The last multiple award IDIQ we had had over 6 SDVOSB – each supporting multiple projects. The purpose of this contract is to obtain program wide oversight support functions, guidance, and program support to ensure EUL uniformity. Having multiple awards IDIQ for this requirement would defeat the purpose and duplicate and defeat the purpose. We have enough data from several vendors and other agencies to conclude price fairness. The EUL support program under OAEM dates back to the CARE in 2005.

17. There is an Attachment B, Sample Pricing Sheet, but is there was no Attachment A included, is this a mistake or will Attachment A be provided?

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18. Past Performance: The evaluation criteria states; “The Quoter will be evaluated on their past performance (emphasis added). This implies that the past performance references must be from the prime contractor and not subcontractors. Is this correct?

Response: Yes. But the subcontractors have to add value to the quote