

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval

For

Other Than Full and Open Competition

1. **Contracting Organization:** Department of Veterans Affairs, VISN 16, Station #564, VHSO Medical Center, Fayetteville, AR
2. **Description of Action:** Describe the action being reviewed and approved. This is a request for the procurement of a *CIRRUS HD OCT (model 4000)*.
3. **Description of Supplies or Services:** *A complete description of the requirement, what program it supports and how it supports the mission of the VA. If there is a national authority, the document must be cited and either a web link included or a copy of the requiring document attached. Include the requirement delivery date or period of performance.* The Cirrus HD OCT is needed to replace our current OCT that is no longer functional. The Eye Clinic uses this instrument to provide eye disease diagnosis and eye disease evaluation at least 20 to 30 patients encounters every day. Some patients require multiple scans. Current Zeiss OCT instrumentation is used not only at the Fayetteville Eye Clinic but the Branson and Mt. Vernon CBOCs. Requirement delivery date has shortened due to the OCT being replaced no longer functioning.
4. **Statutory Authority:** *This is the law permitting other than full and open competition. The specific paragraph must be cited.*
(x) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements;
() (2) Unusual and Compelling Urgency;
() (3) Industrial Mobilization, Engineering, Developmental or Research Capability, or Expert Services;
() (4) International Agreement
() (5) Authorized or Required by Statute;
() (6) National Security; or
() (7) Public Interest
5. **Validity of Use of Statutory Authority:**
 - a. Non-contact pachymetry testing built in – eliminates need for pachymeter disinfection(reusable medical equipment).
 - b. Cirrus is the only instrument to have USA FDA cleared and approved normative data for retinal nerve fiber layer, macular, optic nerve head. Our 5 year patient database is

from the Zeiss OCT platform. This is important for comparison over time between facilities.

- c. Only US FDA –cleared anterior segment imaging instrument - this increased functionality will allow us to provide more local, cost effective care to our patients. In addition to retinal and optic nerve scan capability this instrument will allow us to assess the cornea and the angle without touching the eye (helping eliminate the need for various disinfection processes)
- d. Auto-centration – eliminating human error (huge issue with this instrument is repeatability, validity and comparability)
- e. Instrument can scan thru unclear media (cataracts) – majority of our patients have cataracts
- f. Mouse driven acquisition – important for ease of use, accuracy and reproducibility
- g. Connects to vista imaging – will eliminate need to scan these documents
- h. Adjustable High Definition raster line scan – allowing us to easily scan lesions outside the posterior pole.
- i. Simple scan patterns provide data for all analyses (does not require multiple scans for a patient). Image acquisition rate very quick - 27,000A scans per second. Allowing us to be more efficient with our patient care.

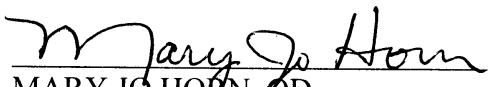
6. **Actions to Promote Competition:** *We are required to limit the use of sole source contract by measures within the Contracting field to bring on new sources and implement planning to preclude urgent requirements from arising.*
7. **Determination of Fair and Reasonable Price:** *The anticipated price to the Government is \$ 79,782. Contracting Officer must establish price reasonableness for each and every procurement action. They will do so in this block. If we cannot establish that we are getting fair value we may be back to you in order to determine another route for the acquisition.*
8. **Market Survey (FAR 10):** *In accordance with FAR Part 10, describe the market research that was performed that led you to your conclusion that there was need to waive competition. If no market research was performed, such as in instances of Urgent and Compelling explain that here. Observation/demonstration/research of instruments at continuing education exhibits; internet research; and contacting equipment reps. Reviewing our need with other VA Medical Centers to see what they are using for this function.*
9. **Other Considerations:** *Statement of why other competition options are not available. As determined in the past, Cirrus OCT is the gold standard of care. The manufacturer, Zeiss pioneered the OCT technology and while others have pieces of this capability, they are not all inclusive in one device(smaller footprint). When comparing examination data with what we currently have and, too, results from other facilities, OCT out performs others and is the only provider of normative data base information of which we currently have a five (5) year history for our eye clinic patients.*

- a. *Provide any other information that will be helpful to the Contracting Officer in processing the acquisition.*

10. Listing of Sources that expressed, in writing, an interest in the acquisition: *List compiled by CO prior to posting final J&A on Fed Biz Ops*

11. Statement of Actions to Overcome Barriers to Competition: *How can we open competition to more than a single source*

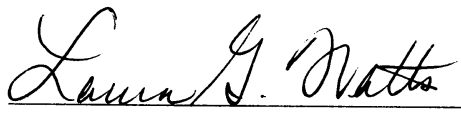
12. Requirements Certification: I certify that the requirement outlined in this justification is a bonafide need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.
(this signature is the requestor's supervisor, fund control point official, chief of service, someone with responsibility and accountability)


MARY JO HORN, OD
Chief, Optometry
VHSO, Fayetteville, AR

2/9/12
Date

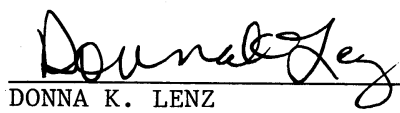
13. Approvals in accordance with FAR 6.304 *This part is filled out by Contracting Staff as part of the Justification*

- a. **Contracting Officer's Certification: (required)** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


"LAURA G." WATTS
Contracting Officer
Network 16 Contracting Activity

2/10/12
Date

- b. **CHIEF P&C:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


DONNA K. LENZ
Chief, Purchasing and Contracting
Network 16 Contracting Activity

2/10/12
Date