

**DEPARTMENT OF VETERANS AFFAIRS**

**Justification and Approval (J&A)  
For  
Other Than Full and Open Competition (>\$150K)**

**Acquisition Plan Action ID: VA246-16-AP-4102**

1. **Contracting Activity:** Department of Veterans Affairs, VISN 06, Asheville VAMC Medical Center  
Purchase Request. 637-16-2-996-0034

2. **Nature and/or Description of the Action Being Processed:**

This is a Brand Name Only Request to supply the Asheville VAMC with an Intensive Care Unit (ICU) Clinical Information System (CIS).

**Description of Supplies/Services Required to Meet the Agency's Needs:**

Contractor to supply the Asheville VAMC with an Intensive Care Unit (ICU) Clinical Information System (CIS) · in order to provide, a single, contiguous clinical record spanning the pre-operative, intraoperative, post-operative, ICU and Step Down areas. The full procurement of a CIS from PICIS will replace current paper documentation process in the ICU and other inpatient areas. Turn-key solution will interface with ICU medical devices, and the CGVAMC's Hospital Information System, VistaA/CPRS. The estimated Dollar value is \$393,100.65

3. **Statutory Authority Permitting Other than Full and Open Competition:** *41 USC §1903, as implemented by FAR 13.501(a).* Sole source (including brand name) acquisitions. Simplified Procedures for Certain Commercial Items and specifically FAR 13.501 Special Documentation Requirements, where acquisitions conducted under Simplified Acquisition Procedures are exempt from the requirements of FAR Part 6

( ) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;

( ) (2) Unusual and Compelling Urgency per FAR 6.302-2;

( ) (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;

( ) (4) International Agreement per FAR 6.302-4

( ) (5) Authorized or Required by Statute FAR 6.302-5;

( ) (6) National Security per FAR 6.302-6;

( ) (7) Public Interest per FAR 6.302-7;

(x) Soliciting from a single source per FAR 13.501(a)

**4. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**

The Charles George VAMC selected and successfully installed an Anesthesia Record Keeping (ARK) system through PICIS, Inc. to provide a software solution to replace paper documentation by Anesthesia, PACU and moderate sedation staff. It was determined that the hospital would expand a software solution to the ICU's to provide a single, contiguous clinical record spanning the pre-operative, intraoperative, post-operative, ICU and Step Down areas. The only Clinical Information System (CIS) that will interface with the already existing PICIS ARK is the PICIS CIS solution. Transitions from the OR and PACU to the ICU and back will be seamless in regards to continuing to monitor patients and maintain an electronic medical record (EMR) of that monitoring data with the purchase of the PICIS CIS.

**5. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** Market research was conducted and an intent to sole source was posted through FedBiz Opps ( VA246-16-Q-0764)No responses were received.

**6. Any Other Facts Supporting the Use of Other than Full and Open Competition:**

See Paragraph 7

**7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** Should any other product be sought it would result in a substantial duplication of cost that could not be recovered through competition. The price is deemed fair and reasonable. The prices offered by the company to the VAMC are offered at substantial discount ( 40% ) to what is offered to none government entities.

**8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Market research was conducted and an intent to sole source was posted through FedBiz Opps ( VA246-16-Q-0764) . No responses were received.

**9. Any Other Facts Supporting the Use of Other than Full and Open Competition:**

none

**10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:**

none

**11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:**

None

**12. Requirements Certification** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.