

**LIMITED SOURCES JUSTIFICATION**

**ORDER >\$3,000  
FAR PART 8.405-6**

**2237 Transaction # or Vista Equipment Transaction #: 590-12-2-7206-0055**

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:** Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: NextiraOne Federal, LLC dba Black Box Network Services  
Manufacturer/Contractor POC & phone number: 703-885-7862  
Mfgr/Contractor Address: 510 Spring St., Ste 100 Herndon, VA 20170  
Dealer/Rep address/phone number: George Goode, 919-233-7300 ext. 121

The requested material or service represents the minimum requirements of the Government.

**(1) AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs  
Hampton VAMC  
100 Emancipation Drive  
Hampton, VA 23667

**VISN: 6**

**(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

This request is for a 90-day Interim Contract for telephone maintenance service. Contractor to provide the Hampton VAMC with telephone maintenance and support for the medical center, Hampton National Cemetery, the CBOC's located in Virginia Beach and Elizabeth City, the Vet Centers in Virginia Beach and Norfolk and the VA Leased office at the Peninsula Town Center.

**(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

Contractor to provide support, maintenance and follow-on services, system management, troubleshoot, problem analysis, and changes to include moves and add-ons. Provide services related to telephone system security, documentation, inventory control, preventive maintenance, battery backup system, and a 7 day 24 hour contact capability. Provide all voice cable connections, move, additions and changes.

**(b) ESTIMATED DOLLAR VALUE: \$38,908.98**

**(c) REQUIRED DELIVERY DATE: 03/03/2012 – 06/01/2012**

**(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)**

\* Primary \*\* Secondary

\*\* The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

The incumbent has already received a background investigation and been fingerprinted at the time of the original contract. They have been performing the job and are familiar with the system being used and locations of equipment throughout the facilities. Original award was processed as FSS Competed.

\* An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

Telephone maintenance service is required to ensure service providers can be contract immediately throughout the Hampton VAMC and its . This service is essential to ensure phones continue to work to allow many employees within the medical center, leased offices in Town Center, affiliated CBOC's and Vet Centers in Virginia Beach, Norfolk and Elizabeth City. The telephone contract is essential to ensure there are no delays in emergencies due to lack of communication. NextiraOne is the only firm capable of providing the services described above without the Hampton VAMC experiencing unacceptable delays in fulfilling this requirement. This is intended to avert uninterrupted telephone service until a new contract is awarded. Approval of this action will assure continuity of service and allow sufficient time for the requirement to be competed and awarded. New contract is to be a base + 4 option years which will be over the \$1M threshold and requires an extensive time period for reviews and approvals.

**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

NextiraOne has agreed to provide continued services at the rates outlined in the current contract. Current contract prices on purchase order VA590-C20226 were determined to be fair and reasonable prior to the contract award. NextiraOne is immediately available and currently provides the telephone maintenance service to our equipment.

**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

Market research was conducted utilizing GSA schedule 70: General purpose Commercial Information Technology Equipment, Software and Services: Category 132:132 12 Maintenance of Equipment, Repair Services and/or Repair/Spare Parts. There are several schedule holders that are capable of providing the service; however, due to the emergent nature of the requirement and the necessity to have continuous service, contractor must be able to provide services immediately. NextiraOne is able to continue service without interruption.

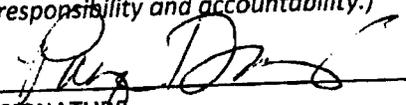
**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:**

Original 2268 was processed and signed by OSDDBU on August 16, 2011; Acquisition Plan has been sent for Peer Review. Due to the dollar limit it must go to OSDDBU which extends the time line solicitation process. Statement of work has been updated multiple times requiring modifications to all documents. Latest Statement of Work was received on December 8, 2011. Due to these changes and the unclear future for the telephone upgrade, I was unable to compete prior to conclusion of the contract.

**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

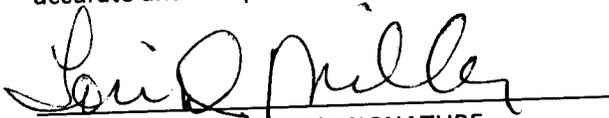
Due to the continued updates to this requirement, and the dollar value over \$1M, there was no time to promote competition prior to conclusion of contract. It is the Government's intention to issue a new solicitation through GSA and award a new FSS contract for telephone maintenance services for the Hampton VAMC.

**(9) REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

	<u>03/15/2012</u>
SIGNATURE	DATE
<u>PAGE DAVIS</u>	<u>Telecoms Manager</u>
NAME	TITLE
<u>Hampton, VA Medical Center</u>	<u>OI&amp;T</u>
FACILITY	SERVICE LINE/SECTION

**(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):**

**a. CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

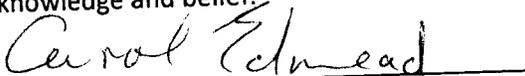
  
CONTRACTING OFFICER'S SIGNATURE

03/15/2012  
DATE

LORI D. MILLER  
NAME AND TITLE

VISN 6 NCO  
FACILITY

**c. NCM/PCM/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

  
SIGNATURE

3-15-2012  
DATE

CAROL EDMEAD  
NAME  
VISN 6 SERVICES SUPERVISOR