

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval (J&A)  
For  
Other Than Full and Open Competition [REDACTED]

Acquisition Plan Action ID: VA250-16-AP-5258

1. **Contracting Activity:** Department of Veterans Affairs, VISN 10, Chalmers P. Wylie Ambulatory Care Center (VAACC). VA 2237: 757-17-1-749-0002.
2. **Nature and/or Description of the Action Being Processed:** The overall procurement is for the upgrade of the Closed Circuit Television (CCTV) system housed within the VA Police Operations Center at the VAACC. For the project to stay within the IGCE, the legacy Simplex Grinnell equipment must be reprogrammed. Because of this commitment, only Axis cameras (Axis is a sister brand of Simplex Grinnell) can be used. This J&A is specifically for the Axis cameras and supporting components. The overall action will be awarded as a new, stand alone, firm-fixed price construction contract. The contract number will not be generated until after a successful bid opening.

FAR13.5 Simplified Procedures for Certain Commercial Items: N/A the items acquired are part of the sealed bidding method of contracting (FAR 14)

3. **Description of Supplies/Services Required to Meet the Agency's Needs:**

The following Axis components are required to meet agency needs:

- 14 exterior standard ptz cameras, - [REDACTED]
- 3 exterior high zoom ptz cameras, - [REDACTED]
- 4 indoor corner fixed cameras, - [REDACTED]
- 128 indoor standard ptz cameras, - [REDACTED]
- 17 power supplies (this quantity may not be entirely accurate. - [REDACTED])
- 28 video encoder blade kits- [REDACTED]
- 2 video encoder chassis- [REDACTED]

4. **Statutory Authority Permitting Other than Full and Open Competition:**

- (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- ( ) (2) Unusual and Compelling Urgency per FAR 6.302-2;
- ( ) (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- ( ) (4) International Agreement per FAR 6.302-4
- ( ) (5) Authorized or Required by Statute FAR 6.302-5;
- ( ) (6) National Security per FAR 6.302-6;
- ( ) (7) Public Interest per FAR 6.302-7;

**FAR13.5 Simplified Procedures for Certain Commercial Items: N/A the items acquired are part of the sealed bidding method of contracting (FAR 14)**

5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** As stated above, this project requires the reprogramming of the existing Simplex Grinnell CCTV system to support the new suite of CCTV cameras. This system is specialized, complex and proprietary in nature. It is connected to several other safety and security systems within the VAACC (fire alarm, door controls, HVAC). Since the system's initial deployment, Simplex Grinnell's parent company (Tyco International) acquired Axis Communications as a sister company to support the CCTV product line. Therefore, only Axis Communications' cameras and supporting components are compatible with the Simplex Grinnell infrastructure. Before determination was made to use Axis cameras, the Architect/Engineer (A/E) studied the existing system at the VAACC, and other manufacturer's CCTV systems. The findings indicated that the existing Simplex Grinnell infrastructure can support the upgrade. Furthermore, the study indicated that by switching to another manufacturer's CCTV system, and paying for a new CCTV infrastructure would involve duplication of costs already incurred by the VA. These additional costs would also exceed the Independent Government Estimate (IGCE) for the project. Therefore, Axis Communications is the only firm capable of providing the equipment, described in Section 3 above, without the Veteran's Health Administration (VHA) experiencing substantial duplication of cost that could not be expected to be recovered through competition.
  
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** Although the equipment must come from Axis Communications, the VA does not have a say as to how the construction contractor acquires the CCTV equipment, as long as they are lawfully acquired. This gives the contractor ability to field competitive offers from several offerors.
  
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** During the project design process, the A/E enlisted the services of a professional cost estimating service that evaluated the project, including the Axis equipment. Based upon the pricing that the cost estimating service has observed, the Contracting Officer anticipates that an Axis equipment cost of [REDACTED] is fair and reasonable.
  
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Market research was conducted pursuant to FAR Part 10 by the A/E. As mentioned above, the A/E explored several sources capable of satisfying the agency's requirements with commercial items. The A/E was able to identify alternate equipment that would meet the Government's needs. However utilizing this alternative would result in duplication of costs for VHA, as legacy, proprietary, Simplex Grinnell equipment, with significant service life remaining, would have to be removed and replaced with the alternative source's equipment. Also, as mentioned in Section 6 above, the A/E is confident that the Axis equipment can be obtained by the contractor from multiple sources in the marketplace.
  
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** N/A. All relevant factors have been identified in other sections of this document.

10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** Watanabe Enterprises, LLC; Deltak; Four Points Technology, LLC; Fiberplus; Ellis Services and Solutions; Seamless Communications Group; and Diverse Solutions Group have all sent e-mails to the Contract Specialist assigned to this procurement, indicating their interest. In addition, 29 parties have listed themselves on the FBO pre-solicitation notice as interested parties.

11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** The VAACC Engineering Service can explore deploying an open source camera network, so that it can avoid propriety CCTV networks in the future. To the best of the Contract Specialist's knowledge, there are no projects planned to address this issue.

12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Roger R  
Dunifon 193239  
Roger Dunifon  
Supervisory General Engineer  
Chalmers P. Wylie VAACC, Columbus

Digitally signed by Roger R Dunifon 193239  
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Date: 2016.10.26.10:07:54 -0400

October 26, 2016

Date

13. **Approvals in accordance with the VHAPM, Volume 6, Chapter VI: OFOC SOP.**

a. **Contracting Officer or Designee's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Donald P.  
Tam 522751  
Donald P. Tam  
Team Manager, Construction A/E Team #2  
Network Contracting Office (NCO) 10

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10-26-2016

Date

b. **Director of Contracting /Designee (Required over \$150K but not exceeding \$700K):** I certify the justification meets requirements for other than full and open competition.

Scottie L.  
Paramoure  
322053  
Scottie Paramoure  
Division Chief Construction & Leasing  
Network Contracting Office (NCO) 10

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