

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval
For
Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, VISN 10, Louis Stokes Cleveland VAMC, will enter into a construction contract that requires the procurement of this item which requires justification for other than full and open competition. A purchase request number is not yet available.
2. **Nature and/or Description of the Action Being Processed:** This project is named Replace Atrium Elevators. This is a phased project in which only one Elevator can be down at one time. The project will provide complete replacement of the existing three Atrium Elevators. Two of the elevators are 5 levels with the third being a 6 levels of access. The 6 level Elevator provides vertical transportation to the Penthouse of the Atrium portion of the Medical Center.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** Removable core locking cylinders that are removable only with a special key or tool without disassembly of knob or lockset. Core that allows medical center policy for key locks to be met. One grand master key to be available to open all doors by authorized individuals. (med center director –chief of security)
4. **Statutory Authority Permitting Other than Full and Open Competition:** The product is being procured under the authority of 41 U.S.C. 253 (c) (1), FAR Part 6.302-1 (a) (2).
 - (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
 - () (2) Unusual and Compelling Urgency per FAR 6.302-2;
 - () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
 - () (4) International Agreement per FAR 6.302-4
 - () (5) Authorized or Required by Statute FAR 6.302-5;
 - () (6) National Security per FAR 6.302-6;
 - () (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority.** To meet needs stated above the medical center currently utilizes a "Corbin-Russwin HO keyway great grand master key system", single master key system is a requirement of VA engineering policy MP – 3. As the Cleveland VA medical center continues to move toward consolidation patient and staff safety concerns remain at the forefront of design decisions when selecting systems. To change to a different locking system would require numerous master keys potentially causing delays in accessing all area of the campus in event of emergencies. The lock set requested allows the facility to expand and renovate as required and maintain the ability to meet patient and staff safety requirements.

6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** This procurement will be competed/synopsized on www.fbo.gov and will indicate the requirement for brand name specification regarding the Russwin Locking Cylinders. Since the construction contract is being awarded as a firm fixed price contract through competitive sealed bidding, the bidders are incentivized to locate the supplier that will provide the item at the most economical price.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** The anticipated cost should be fair and reasonable to the government based on the overall project is being competed.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Medical center has investigated the ability of other lock manufactures to operate within the requirement to have the ability to open all doors with one single grand master key and have not found this to be a possibility. Corbin-Russwin locks are a national known manufacturer with numerous distributors available.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** None. See Items 5 above.
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** None.
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** Not Applicable
12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

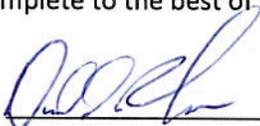


 Nicholas P. Carrozza
 Title
 Louis Stokes Cleveland VAMC

 Date

13. Approvals in accordance with FAR 6.304

- a. **Contracting Officer's Certification: (required)** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



 Donald P. Tam
 Contracting Officer
 Network Contracting Activity 10



 Date

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3. **Description of Supplies/Services Required to Meet the Agency's Needs:** The fire alarm notification system and all associated equipment are required by NFPA 72 (national fire alarm code). The notifier is the existing fire alarm system in the hospital and only parts and software/firmware from the same manufacturer will work with the system. Signal devices of another manufacture may work with notifier panels but are not acceptable based on tested and approved UL listing.
4. **Statutory Authority Permitting Other than Full and Open Competition:** The product is being procured under the authority of 41 U.S.C. 253 (c) (1), FAR Part 6.302-1 (a) (2).

 (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
 (2) Unusual and Compelling Urgency per FAR 6.302-2;
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 (4) International Agreement per FAR 6.302-4
 (5) Authorized or Required by Statute FAR 6.302-5;
 (6) National Security per FAR 6.302-6;
 (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority.** Provide notification of fire alarm, supervisory, and trouble conditions; to alert the occupants; to summon appropriate aid; and to control fire safety functions. Required by NFPA 72 fire alarm code. The Notifier 3030 panels and associated equipment perform all required functions of the NFPA 72 fire code.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** This procurement will be competed/synopsized on www.fbo.gov and will indicate the requirement for brand name specification regarding the Notifier Fire Alarm. Since the construction contract

is being awarded as a firm fixed price contract through competitive sealed bidding, the bidders are incentivized to locate the supplier that will provide the item at the most economical price.

7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** The anticipated cost should be fair and reasonable to the government based on the overall project is being competed.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** No other manufacturer will integrate with the existing system.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** None. See Items 5 above.
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** None.
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** Not Applicable – See Item 5.
12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



Nicholas P. Carrozza
Title
Louis Stokes Cleveland VAMC

Date

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Donald P. Tam
Contracting Officer
Network Contracting Activity 10

Date

9/14/16

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3. **Description of Supplies/Services Required to Meet the Agency's Needs:** Wade Park has recently invested in a centralized access control/security system called LENEL. LENEL was selected after extensive investigation of the facility needs and products available. A sole source justification was submitted previously which facilitated the initial purchase of the LENEL equipment through GSA. The LENEL system is currently operational and requires LENEL field panels to be installed on each subsequent project where there is a need for access controls, and CCTV. These LENEL panels and software are proprietary and are the only portion of the system that needs to be sole sourced. All of the devices such as servers, storage devices, PIV/HID cards, HID card readers, security cameras, panic buttons which tie into the LENEL system can be purchased with full and open competition. This system needs to remain a single access control/security system. Police Services was impacted and would be again if they had to monitor and maintain several separate security systems and their ability to protect veterans and employees would be significantly decreased.
4. **Statutory Authority Permitting Other than Full and Open Competition:** The product is being procured under the authority of 41 U.S.C. 253 (c) (1), FAR Part 6.302-1 (a) (2).

 (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
 (2) Unusual and Compelling Urgency per FAR 6.302-2;
 (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
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 (5) Authorized or Required by Statute FAR 6.302-5;
 (6) National Security per FAR 6.302-6;
 (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority).** It was found that LENEL access control software allows for easy integration of our existing panic alarm, fire alarm, and medical gas alarms at Wade Park. LENEL access control field panels are non-windows based, and can seamlessly integrate with the existing HID

card readers and maglocks reusing the wiring infrastructure already in place. Having non windows based field panels will benefit in several ways; there is no need for a large processor on board to continuously run windows, energy consumption is less without the un-needed processing power, the cost of the windows based panels are almost one and a half times as expensive. LENEL also integrates with all of our existing cameras. The LENEL software makes these camera feeds capable of analytic controls, smart functions, (i.e. object left behind, door left open, traffic direction in a corridor). All of these features are offered through LENEL at one fifth the cost of comparable competitors. LENEL then offers one easy to use interface for police dispatchers to monitor with all systems displayed in one easy location. For those reasons this system has been purchased and installed in the facility.

6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** This procurement will be competed/synopsized on www.fbo.gov and will indicate the requirement for brand name specification regarding the Lenel system. Since the construction contract is being awarded as a firm fixed price contract through competitive sealed bidding, the bidders are incentivized to locate the supplier that will provide the item at the most economical price.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** The anticipated cost should be fair and reasonable to the government based on the overall project is being competed. Reference FAR 8.404 (d), "GSA has already determined the prices of items under schedule contracts to be fair and reasonable."
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:**
 - Software House – S2
Sales Rep: Christine Longville (440) 394-2002
This is the main competitor for LENEL in Access Controls. The field panels are Windows software based meaning they have more capabilities but are not needed and are too costly to justify. Also panels running windows are more prone to failure.
 - Verint by Nextiva
Sales Rep: Larry Butsch (513) 759-2002
This is the main competitor for LENEL video and is the forefront leader in the technology of analytics. This system is fully integratable with the LENEL access control software but is five times more expensive than the video software solution of LENEL. The cost and lack of local installers is the main determining factor and is also too costly to justify.
 - These are two examples of considerations for other goods and providers taken by Engineering Services. NAVCO was also asked for information which is a supplier of the Verint solution.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** None. See Items 5 above.
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** None.
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** Not Applicable – See Item 5.
12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



Nicholas P. Carrozza
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Louis Stokes Cleveland VAMC

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Donald P. Tam
Contracting Officer
Network Contracting Activity (NCO) 10

Date

9/14/16

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3. **Description of Supplies/Services Required to Meet the Agency's Needs:** The direct digital control (DDC) system is required to provide electronic positioning of valves and dampers in the medical facility's HVAC system. The system is programmable and the program code can be customized to control time schedules, set points, controllers, logic, timers, trend logs, and alarms. The system, when properly integrated, can administer controls for the HVAC systems for the entire medical center.
4. **Statutory Authority Permitting Other than Full and Open Competition:** The product is being procured under the authority of 41 U.S.C. 253 (c) (1), FAR Part 6.302-1 (a) (2).
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 - () (6) National Security per FAR 6.302-6;
 - () (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority).** Each of the different manufacturer's uses a proprietary programming language for their control system. The medical center needs to have one comprehensive system that can be used to control the entire system and techs that are familiar with the programming and operations of the system. Currently the Andover DDC system is used for 95% of the facility's existing systems. Other manufacturer's systems use different communications, graphics, and software which are difficult for the techs to keep track of and maintain. Other manufacturer's have sold their system to the medical center with the promise that it could communicate with the existing system only to find out that it could not.

6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** This procurement will be competed/synopsized on www.fbo.gov and will indicate the requirement for brand name specification regarding the DDC Controls. Since the construction contract is being awarded as a firm fixed price contract through competitive sealed bidding, the bidders are incentivized to locate the supplier that will provide the item at the most economical price.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** The anticipated cost should be fair and reasonable to the government based on the overall project is being competed.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Johnson Controls and Trane have been investigated. Their systems are able to control the equipment, however, they are incapable of properly communicating back to the existing Andover systems which have been installed in over 95% of the medical center.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** None. See Items 5 above.
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** None.
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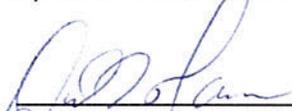


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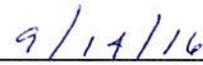
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