

DEPARTMENT OF VETERANS AFFAIRS

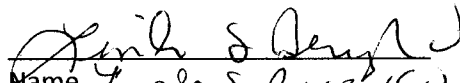
Justification and Approval

For

Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, VISN 4, Wilkes-Barre, PA Medical Center 1111 East End Boulevard, Wilkes-Barre, PA 18711. Justification for Other than Full and Open Competition in reference to VA purchase request number: 693-12-2-179-0107.
2. **Nature and/or Description of the Action Being Processed:** Justification and approval for other than full and open competition for a new firm fixed price contract to be awarded for a Goby Wireless Urodynamics System.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** Purchase of a complete Goby Wireless Urodynamics System to include a Goby laptop computer, remote control, software, printer and cart. In addition, vendor will install and provide in-service training on the equipment purchased and complete user manuals will be provided. Grand estimated total of acquisition is \$30,990.00.
4. **Statutory Authority Permitting Other than Full and Open Competition:** FAR 6.302-1 – Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements. 41 USC § 253(g), as implemented by FAR 6.302.
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** The manufacturer of this product has the most intuitive and complete software as this is highly specialized urodynamics equipment. The vendor of this product was the first to introduce urodynamics software in Windows; first and only with wireless urodynamics systems, offers universal urodynamics reports that generate the same urodynamics reports used by most teaching institutions for familiar and accurate consultation, focused solely on supporting the needs of urodynamics, biofeedback and ano-rectal manometry and offers a wide range of disposables, including easy-to-use air-charged catheters.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** Unable to locate any other wireless easy to use, windows based product. First and only with wireless Urodynamics systems.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** Currently, veterans are being referred to other facilities for this testing. Obtaining this equipment would ensure our veteran's the opportunity to have the service provided close to home. It will be able to generate revenue by recruiting from local VA facilities, such as the Lebanon, PA VAMC, who presently send their patients to New York. Our internal VA transportation system would be less impacted as well as increasing and improving customer satisfaction.

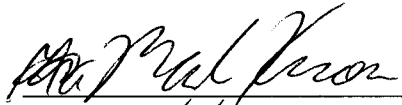
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Unable to locate any other wireless, easy to use, windows based product. First and only with wireless Urodynamics systems. Additionally, this procedure is a prerequisite for other procedures such as the Greenlight Laser Ablation of the prostate. The WBVAMC could be a referral center for the Lebanon VAMC, who currently refers all patients to New York. The procedure takes approximately 1 hour to perform. This test can help prevent from unnecessary TURP's and bladder cystoscopy. This test can target drug management with no waste in drugs.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** None
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** None
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** None
12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.


Name Linda S. Burzick
Title O&A Manager
Facility WB VAMC

3/27/12
Date

13. Approvals in accordance with FAR 6.304

- a. **Contract Specialist Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


Name Mark Khorr
Title Contract Specialist
Facility WVAMC, PA

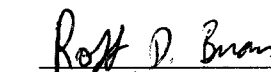
4/2/12
Date

- b. **VISN/PCA QA (Required \$3K and above):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Name
Title
Facility

Date

NCM/PCM (Required \$3K and above): I certify the justification meets requirements for other than full and open competition.


Name Ross D. Brown
for Network Contract Manager
VISN/PCA by

4/2/12
Date

- c. **SAO QA (If over 500K):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Name
Title
Facility

Date

- d. **SAO (If over 500K):** I certify the justification meets requirements for other than full and open competition.

Name
Director
Service Area Office, East

Date

- e. **VHA HCA Review and Approval:** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and recommend approval (if over \$10million) or approve (\$500K to 10 million) for other than full and open competition.

Name
Chief Procurement and Logistics Officer
VHA Head of Contracting Activity (HCA)

Date

VA Deputy Senior Procurement Executive Approval (over \$10 million but not exceeding \$50 million): I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for other than full and open competition.

Iris B. Cooper
Deputy Senior Procurement Executive (DSPE)
Office of Acquisition and Logistics
Department of Veterans Affairs

Date

- f. **VHA Senior Procurement Executive Approval (over \$50 million):** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for other than full and open competition.

Jan R. Frye
Deputy Assistant Secretary for Acquisition and Logistics
Senior Procurement Executive (SPE)
Department of Veterans Affairs

Date