

**THIS SECTION TO BE COMPLETED BY THE REQUESTING SERVICE.**

**Justification for Other than Full and Open Competition**

Agency: Department of Veterans Affairs Medical Center, 614 Business Office \_\_\_\_\_  
\_\_\_\_\_

Contracting Activity: Acquisition Service Center (VISN 9/90), 1639 Medical Center  
Parkway, Suite 400, Murfreesboro, TN 37129

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**1. Nature and/or description of the action being approved.**

Sole source for Konica Minolta to keep this contract for 6 months. This action will ensure that all other copier contractor have the time to test our PIV Cards.

**2. The supplies or services required to meet the agency's needs (including the estimated value). All supplies are included in this contract, Staples, maintenance, toner, everything is included except paper. This contract also includes a maintenance man 5 days per week, 6 hrs per day.**

**3. Demonstration that the proposed contractor's unique qualifications or the nature of the acquisition requires use of the authority cited. No one else will place new copiers in this facility for 6 months. And they are already in house.**

**4. Other facts supporting the use of other than full and open competition. No one else will place new copiers in this facility for 6 months. .**

**5. Actions, if any, the agency may take to remove/overcome any barriers to competition before subsequent acquisitions. none**

**6. Technical or requirements personnel certification. N/A**

I hereby certify that the supporting data which is the responsibility of technical or requirements personnel (e.g. verifying the Government's minimum needs or schedule requirements or other rationale for other than full and open competition), and which forms a basis for the justification, are complete and accurate.

Name

3/5/2012

Michael W. Kidd

Date

Title

**THIS SECTION TO BE COMPLETED BY THE PA/PPM/CO PURCHASING OFFICIAL SERVICE.**

**7. Statutory authority permitting other than full and open competition.**

This procurement will be conducted under the authority of \_\_\_\_\_

**8. Efforts made to ensure that offers are solicited from as many potential sources as is practicable, including whether a FBO notice was or will be publicized.**

The dollar value of the procurement is estimated at \$ \_\_\_\_\_, which is \_\_\_\_\_  
\_\_\_\_\_. The FBO notice \_\_\_\_\_

**9. Determination by the contracting officer that the anticipated cost to the Government will be fair and reasonable.**

**10. Description of the market research conducted and its results, or a statement of the reason market research was not conducted (see Part 10).**

Market research for alternate providers was \_\_\_\_\_

**11. A listing of the sources, if any, that expressed in writing an interest in the acquisition.**

There were \_\_\_\_\_ other source(s) which expressed an interest in writing/by phone/by email... \_\_\_\_\_

THIS SECTION TO BE COMPLETED BY THE CONTRACTING OFFICER.

**7. Statutory authority permitting other than full and open competition.**

FAR Part 6.302-1(a)(2) NOVACOPY, Inc. through Konica Minolta's GSA Contract GS-25F-0030M, has VAMC Memphis' copier contract till 03-31-2012. The contract was extended from 10-01-2011 through 03-31-2012. VAMC Memphis needs their current copier configuration through 09-30-2012. VAMC Memphis intends to allow contractors till July, 2012 to test their copiers to ensure the copiers work with the VA's Personal Identity Verification (PIV) card before placing a solicitation on GSA eBuy, which includes this requirement. Due to the fact that contractors under SIN 51-100C require machines placed under this plan left in place for a minimum of 12 months and some a minimum of 36 months, copier contractors would not be able to place their copiers at VAMC Memphis for 6 months. Only one responsible source and no other vendor will satisfy agency requirements for the next 6 months, due to the fact that the current copier configuration is only needed until 09-30-2012, at which time new copiers must be able to utilize VA's PIV cards. These PIV card ready copiers will have to first be tested to determine compatibility and acceptability. Full and open competition need not be provided. No available contractors on GSA Schedule offer cost-per-copy contracts for less than 12 months.

**8. Efforts made to ensure that offers are solicited from as many potential sources as is practicable, including whether an FBO notice was or will be publicized.**

FAR Part 6.302-1(a)(2) An Intent to Sole Source will be posted on FBO for 15 days. Any contractor that feels they are able to provide cost-per-copy copiers for 6 month, from 04-01-2012 through 09-30-2012, will be able to alert this office to that fact and provide supporting evidence. The FBO posting will advise the copier contractor community that NOVACOPY, Inc through Konica Minolta's GSA Contract GS-25F-0030M currently has VAMC Memphis' copier contract and this contract will be extended through 09-30-2012 in order to allow testing of contractor copiers with the VA's PIV Cards.

**9. Determination by the contracting officer that the anticipated cost to the Government will be fair and reasonable.**

FAR Part 6.302-1(a)(2) VAMC Memphis' copiers are currently on GSA contract and prices have been negotiated and determined to be fair and reasonable. FBO notice will be posted to solicit feedback from the copier contractor community, asking if anyone offers a 6 month cost-per-copy contract for 86 copiers. The only other option is to compete the contract as is and either lock VAMC Memphis into a contract for several years that does not provide PIV card support or not exercise an option causing financial harm to the contractor.

**10. Description of the market research conducted and its results or a statement of the reason market research was not conducted (see Part 10).**

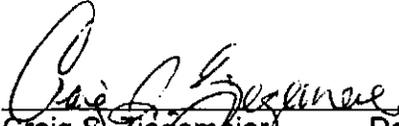
The GSA contract terms require a minimum of 12 to 36 months for the copiers to remain in place. Currently VAMC Memphis is testing PIV card readers of 3 contractors – NOVACOPY, Lexmark, and RJ Young. When the base and 4 option year contract is solicited intend to provide all GSA vendors under SIN 51-100C the opportunity to check their card readers against VAMC Memphis' requirement to read PIV cards. Allow vendors from 04-01-2012 through 07-16-2012 to test their card readers.

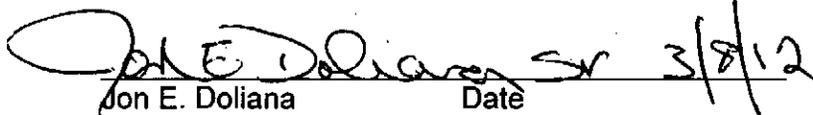
**11. A listing of the sources, if any, that expressed in writing an interest in the acquisition.**

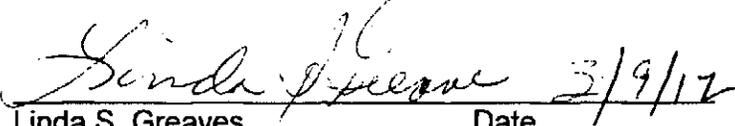
With only a 6 month placement period at VAMC Memphis no vendors have expressed an interest to provide cost-per-copy machines. Checked copier companies under GSA SIN 51-100C, and the minimum is 12 months. Called all copier firms under that SIN and was told cannot provide cost-per-copy lease for 6 months or did not receive a call back.

**12. Contracting Officer's certification.**

I hereby certify that the above justification for other than full and open competition is accurate and complete to the best of my knowledge and belief.

  
\_\_\_\_\_  
Craig S. Ziegemeier Date 3/7/12  
Contracting Specialist

  
\_\_\_\_\_  
Jon E. Doliana Date 3/8/12  
Supervisor

(Concur)   
\_\_\_\_\_  
Linda S. Greaves Date 3/9/12  
Network Contract Manager (NCM), (NCO) 9, Central Region