

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID:VA246-17-AP-3464

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Barrier Free Lifts, Inc. – FSS Contract # V797P-4491B

Manufacturer/Contractor POC & phone number: Thomas A Fitzgerald, 800-582-8732

Mfgr/Contractor Address: 1620 SW 17th St, Ocala, FL 34471

Dealer/Rep address/phone number: Tom Fitzgerald, 1620 SW 17th St, Ocala, FL 34471, 800-582-8732

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

Durham VA Medical Center

508 Fulton Street

Durham, NC 27705

VISN:

VISN 6

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

This is a request for the Installation of Ceiling-Mounted Patient Lifts in 7 rooms of the Community Living Center (CLC), moving of one ceiling lift to a different room, and all associated room modifications that are required to complete the work.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

Durham's HCS CLC currently has 60 Unilift ceiling lifts which were purchased and installed by Barrier Free Lifts. CLC has a need for additional overhead patient lifting systems. The new lifts will be part of an existing Barrier Free Unilift lift system of approximately 170 ceiling lifts already installed throughout the medical center.

(b) ESTIMATED DOLLAR VALUE: \$263,691.50

(c) REQUIRED DELIVERY DATE: 06/30/2017

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

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☐ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are “direct replacements” parts/components for existing equipment.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

Durham’s HCS CLC currently has 60 Unilift ceiling lifts which were purchased and installed by Barrier Free Lifts. The CLC has a need for additional overhead patient lifting systems. The new lifts will be part of an existing Barrier Free Unilift lift system of approximately 170 ceiling lifts already installed throughout the medical center. The product and service must be compatible in all aspects (form, fit and function) with the existing systems presently installed. These lifts will be placed and connected to an existing Unilift system in adjoining patient rooms. Having another brand of ceiling lifts could potential lead to patient and staff safety issues. Benefits to standardizing the ceiling lifts at Durham HCS include:

- Patient and Staff safety is priority
- Staff are required to float to other patient care areas to provide patient care, therefore offering standardized training on the lifts for staff so the lifts can be used safely at all times when needed
- Correct equipment use is facilitated which decreases the liability for injury to both patients and staff; using multiple ceiling lifts decreases compliance and impedes safety
- Reduces expenses required for training staff on new equipment
- Many vendors require their slings to be used only on their lifts therefore different vendor slings have to be ordered and stocked which is expensive along with lack of storage space in Logistics or on the units to store the additional slings; having multiple slings causes confusion among staff
- Some vendors require their technicians are to service/maintain their lifts which therefore will require several service contracts to be in place; an another line of replacement parts would create an increase in costs to the medical center for maintenance if the biomed/engineering employees service the lifts
- Excellent customer service has been established with Barrier Free Lifts

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Overall the consequences of not standardizing the ceiling lifts will impact patient and staff safety along with incurring increasing the expenses for future equipment accessories such as slings and service contracts.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

Overall the consequences of not standardizing the ceiling lifts will impact patient and staff safety along with incurring increasing the expenses for future equipment accessories such as slings and service contracts, in addition to the increased training expenses required to train staff members on multiple brands of equipment. Thereby placing this order with Barrier Free Lifts provides the best value for the government.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

IAW 41 United States Code (U.S.C.) 3304(a)(5), and as authorized by 38 U.S.C. 8127(b), suggested Contractor has been identified as a SDVOSB capable of performing the required work. All the requirements of VAAR 819.7007, "Sole Source Awards to Service Disabled Veteran Owned Small Business Concerns," have been met. Market Research was conducted on the VetBiz database to verify the validity of the contractor's SDVOSB registration.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

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(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

Heather A. Boaz 1411522

Digitally signed by Heather A. Boaz 1411522
DN: dc=gov, dc=va, o=internal, ou=people,
0.9.2342.19200300.100.1.1=heather.boaz@va.gov, cn=Heather
A. Boaz 1411522
Date: 2017.01.11 16:37:10 -05'00'

1/11/2017

SIGNATURE

DATE

Heather Boaz

General Engineer

Engineering

NAME

TITLE

SERVICE LINE/SECTION

Durham VA Medical Center

FACILITY

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(10) APPROVALS IN ACCORDANCE WITH THE VHAPM, Volume 6, Chapter VI: OFOC SOP: *This part if filled out by Contracting Staff as part of the Justification*

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

William M Simmons
1125411

Digitally signed by William M Simmons 1125411
DN: dc=gov, dc=va, o=internal, ou=people,
0.9.2342.19200300.100.1.1=william.simmonsS@va.
gov, cn=William M Simmons 1125411
Date: 2017.01.11 15:59:49 -05'00'

11 January 2017

CONTRACTING OFFICER/DESIGNEE'S SIGNATURE

DATE

Montez Simmons, Branch Chief

NAME AND TITLE

Durham VA Medical Center

FACILITY

b. Quality Assurance Compliance Officer: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

SIGNATURE

DATE

Jeffery Benton

NAME

Lead Contracting Officer

Quality Assurance Compliance Officer