

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA259-17-AP-3677 (INSERT)

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide *original manufacturer's* name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, *ALSO* provide dealer information.)

Manufacturer/Contractor: Omnicell Inc

Manufacturer/Contractor POC & phone number: Casey Miner 720-347-7086

Mfgr/Contractor Address: 590 E. MIDDLEFIELD ROAD, MOUNTAIN VIEW, CA 94043

Dealer/Rep address/phone number: 720-347-7086

The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

1055 CLERMONT STREET

Denver, CO 80220

VISN:

19

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

The contracting activity proposes to procure a sole source award with Omnicell Inc. This is a reoccurring service for VA leased equipment that are currently on station. This requirement was a 60 month lease that we are asking be condensed . The facility in Denver is moving to a new location and we are not moving any existing Omnicell equipment to new location. We need the existing leases to expire at the time of our move to assure equipment is returned to vendor after move has been successfully completed.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

The contractor is the only company that can provide service on these units that are already being utilized on station. We must maintain current automated dispensing system in order to remain operational. The replacement of existing installed equipment would require an entire shutdown of all surgery, inpatient admissions and some outpatient clinic appointments.

(b) ESTIMATED DOLLAR VALUE: \$353,822.40

(c) REQUIRED DELIVERY DATE: 02-01-17

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Omnicell provides point-of-use equipment and capabilities that are currently on station. Omnicell is the only company that can provide the required services and units needed to be compatible with the current Omnicell existing system.

A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)
NOT APPLICABLE

These are "direct replacements" parts/components for existing equipment.
NOT APPLICABLE

The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.
The various Omnicell equipment applications must be tied together with a coherent interface for end-to-end inventory and management, including controlled substance. It would be way too costly for the VA to replace the existing equipment before moving to new facility.

The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.
NOT APPLICABLE

An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.
We would be unable to perform surgery, have inpatient admissions or continue outpatient services in many areas if we had to remove existing equipment at this time. We are moving to a new facility and our current lease is a 60 month term. The term will be condensed to coincide with the move to new facility. We do not intend to take this existing equipment with us.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

The cost of change would be impactful in training approx. 1800-2000 staff on new equipment if current equipment would be replaced. Operational shut down to replace equipment would be astronomical. In order to continue vital operations until the move to the new facility, maintenance of the current equipment needs to be maintained.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market Research was not conducted for the reasons stated above concerning operational impact of replacing current equipment.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

NOT APPLICABLE

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

As the use of automation and information technology increases, there may be opportunities to find additional market competition for vendors in this field and, especially, to obtain additional small business suppliers. Each time a requirement arises from a VISN facility the Government will analyze the requirement statements to determine whether there are competitors for all or some portion of the requirement and will conduct continuing market surveys for purposes of obtaining competition.

