

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA261-17-AP-0661, 640-17-1-034-0030, ISTAT Blood Analyzers i-STAT

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source:

Manufacturer/Contractor: Abbott Laboratories

Manufacturer/Contractor POC & phone number: Kathryn Silverman, (847) 935-6323

Mfgr/Contractor Address: 200 Abbott Park Road Abbott Park, IL 60064

Dealer/Rep address/phone number/e-mail address: kathryn.silverman@abbott.com

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

Network Contracting Office (NCO) 21

VA Palo Alto Health Care System

VISN 21

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

The VA Palo Alto Health Care System (VAPAHCS) has a need to purchase test cartridges that are compatible with Abbott ISTAT1 wireless analyzers

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

A new contract for ISTAT Cartridges and Supplies is required by VAPAHCS. This is an annual requirement for VAPAHCS. ISTAT cartridges/supplies are needed for point of care (POC) patient lab testing. These cartridges need to be compatible with VA owned Abbott ISTAT1 wireless analyzers.

(b) ESTIMATED DOLLAR VALUE: \$244,295.00

(c) REQUIRED DELIVERY DATE: 01/30/2017 - 09/30/2017

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☒ A patent, copyright or proprietary data limits competition.

Abbott is the only vendor that may supply cartridges to work with their analyzers.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

Abbott is the only vendor that may supply cartridges to work with their analyzers. It is the only vendor that meets all the requiring activity's minimum needs listed within the salient characteristics. This requirement can only be met by one source based on market research results. Only Abbott is capable of providing the supplies and services requested as the level of quality required because the supplies and services are unique or highly specialized IAW FAR 8.405-6(a)(1)(i)(B).

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

The fixed prices for supplies and services listed under FSS Contract V797P-2032D have been determined to be fair and reasonable by GSA. Therefore, ordering activities are not required to make a separate determination of fair and reasonable pricing. The prices listed under FSS Contract V797P-2032D represent the best value (as defined in FAR 2.101) and results in the lowest overall cost alternative (considering pricing, special features, administrative costs, etc.) to meet the Government's needs

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

A Sources Sought Notice (RFQ1159536) was posted via GSA eBuy on 12/15/2016 and closed on 01/03/2017. The notice included the salient characteristics and statement of work of the requirement. Any firm that believed it could provide the supply items listed were encouraged to submit written notification to the Contracting Specialist with requested information for consideration before the close of the Sources Sought Notice. One response was received from Abbott Laboratories, Inc. indicating it can meet VA's requirement.

A Sources Sought Notice (VA261-17-N-0164) was also posted via FBO on 12/15/2016 and closed on 01/03/2017. The notice included the salient characteristics and statement of work of the requirement. Any firm that believed it could provide the supply items listed were encouraged to submit written notification to the Contracting Specialist with requested information for consideration before the close of the Sources Sought Notice. No response was received.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

N/A

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

VA will continue to monitor the commercial marketplace to determine if other sources are capable of providing ISTAT Cartridges and Supplies that meet the needs of the VAPAHCS. Once other sources enter the market place and are validated by the Government, future procurements may be competitive.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my

knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

SIGNATURE

1/11/2017

DATE

Sang Gross Laboratory Manager Pathology
Name TITLE SERVICE LINE/SECTION

VA Palo Alto Health Care system (VAPAHCS)
FACILITY

(10) APPROVALS IN ACCORDANCE WITH THE [VHAPM, Volume 6, Chapter VI: OFOC SOP](#):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

1/12/2017

Paul Griffin
Chief, Division II
Contracting Officer, NCO 21

DATE

b. Director of Contracting/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Samuel M. Harbin
Director of Contracting, NCO 21

Date

c. VHA HCA REVIEW AND APPROVAL (over \$650,000 to \$12.5 million): I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for restricting consideration of the Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4