

Solicitation VA786-17-R-0199

Chemical Supplies for Florida National Cemetery

FY17 Base plus 4 Option Years

Solicitation Questions:

1. Are you going place multiple orders with the contractor each year will there be minimum quantities for each order.

See Attachment A for estimated delivery quantities and schedule.

2. Will there be a way for us to increase the price of the product when the manufacture increases the price.

When the Notice of Intent for exercising an option year is being sent out to the awarding contractor (usually 60 days prior to option year commencing), at that time the contractor can request for an adjustment for pricing due to economic/inflation factors. The contractor needs to provide strong justification (in which the Contracting Officer will review the Market and analyze) in order for the price adjustment to be granted. But if both the Government and Contractor parties cannot agree to the upcoming option year pricing/terms, then the Government and/or Contractor cannot proceed forward with the action of exercising the upcoming option year.

3. Since fertilizers and chemicals are manufacture from commodities and determine by markets, the manufacture's cannot guarantee a firm price more than a year at a time. There is not way to know what the markets will be doing in 5 years, this does give the Government or let Contractor provide fair and reasonable pricing for option years. Is there any language in contract to adjust pricing according to markets or will Government consider only one year contract at a time?

See response to question 2.