

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval

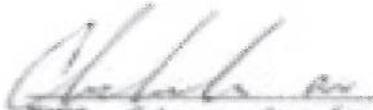
For

Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, VISN 04, Louis A Johnson VAMC Medical Center 540-12-2-072-0086
2. **Nature and/or Description of the Action Being Processed:** Sole Source Firm Fixed Priced Purchase Order
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** Upgrade 15 TCB+ Hill-Rom beds with the Intellidrive upgrade kit.
4. **Statutory Authority Permitting Other than Full and Open Competition:**
 - (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
 - () (2) Unusual and Compelling Urgency per FAR 6.302-2;
 - () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
 - () (4) International Agreement per FAR 6.302-4
 - () (5) Authorized or Required by Statute FAR 6.302-5;
 - () (6) National Security per FAR 6.302-6;
 - () (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**

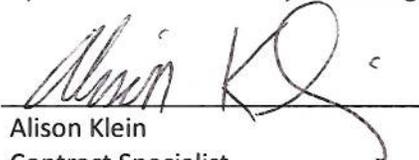
The contractor is the manufacturer of both the beds and the upgrade kit.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** Market Research was conducted, was unable to locate another vendor able to perform this service. The National Naval Medical Center synopsis a similar requirement 09/20/2010 (NN016810RC02108) with no interested vendors.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** It is more cost effective to buy an upgrade to the existing beds rather than to purchase new beds with the desired features. The upgrade gives the facility the ability to move a patient up to 450 lbs with one caregiver, which improves patient care. It reduces risk of injury to patients and staff due to minimizing the need to transfer patients to stretchers for transport.

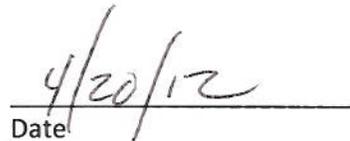
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Internet searches lead to several re-sellers, selling refurbished beds or new beds, but none performed the desired service of upgrading existing beds.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** Having another contractor other than the manufacturer would void any warranty that exists on the existing equipment.
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** "See Section VI above."
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** None
12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.


 Name Chris Coule
 Title Asst
 Facility Lewis & Johnson VAMC
 Date 4/20/12

13. **Approvals in accordance with FAR 6.304** *This part is filled out by Contracting Staff as part of the Justification*

- a. **Contracting Officer's Certification: (required)** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


 Alison Klein
 Contract Specialist
 540


 Date 4/20/12

- b. **NCM/PCM:** I certify the justification meets requirements for other than full and open competition.


 Brent Burns
 Contracting, Chief for Network Contract Manager
 VISN 4


 Date 04/20/2012