

Attachment A: Request for Limited Sources Memo Format

LIMITED SOURCES JUSTIFICATION

ORDER >\$3,000

FAR PART 8.405-6 (a) (B) & (b) (2)

2237 Transaction # or Vista Equipment Transaction #: 646-12-3-622-0234

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:** Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Contractor – Physio-Control, inc. \_\_\_\_\_

Manufacturer/Contractor POC & phone number: James Reymond \_\_\_\_\_

Mfgr/Contractor Address: 11811 Willows Road NE, Redmond, WA 98073

Dealer/Rep address/phone number: 800 442-1142 Ext. 72466 \_\_\_\_\_

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

VA Pittsburgh Healthcare System

1010 Delafield Road

Pittsburgh, PA 15215

VISN: 4

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

Limited Source Justification, I.A.W. FAR 8.405-6 (a) (B) and (b) (2).

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

Physio-Control, Inc. LifePak 15 V2 Defibrillator/Monitor and LifePak 20e Defibrillator/Monitor, with ancillary equipment.

(b) ESTIMATED DOLLAR VALUE: \$45,963.40

(c) REQUIRED DELIVERY DATE: 30 Days ARO

**(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)**

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

It is essential to the government's needs that it purchase the Physio-Control, Inc. Lifepak 15 V2 and V20e Defibrillators/Monitors, with ancillary equipment, since the VA Healthcare System has currently standardized the use of this manufacturer's brand and model defibrillator throughout its hospitals.

It is also essential to have the LifePak 15 V2, since the master crash carts have the same defibrillators, being they are used in emergency situations, and it is essential for them to have the same standardized features in order to quickly provide safe care. The PhysioControl LifePak 15 biphasic defibrillator was chosen because it also provides healthcare providers with the opportunity to monitor, pace, and defibrillate heart rhythms, as well as, have continuous end tidal CO2 monitoring (also known as capnography).

2010 American Heart Association Guidelines for Advanced Cardiac Life Support highly recommends capnography monitoring for 2 specific reasons. The first reason is that it allows providers to monitor the effectiveness of chest compressions during CPR. Research demonstrates that increased quality in compressions improves patient survival rates in cardiac arrest situations. The second reason capnography is recommended is that allows verification of proper endotracheal tube placement which is critical in oxygenating patients experiencing cardiac arrest.

Physio-Control, Inc. is the sole exclusive seller of this equipment, including on the Federal Supply Schedule.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:

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☐ These are "direct replacements" parts/components for existing equipment.

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☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

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☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

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☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

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**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

The quoted prices for all equipment are Federal Supply Schedule prices. Per FAR 8.8.404 (d), the Order represents the Best Value, since it was placed I.A.W. procedures at 8.405, and the prices to be considered fair and reasonable.

**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

The items are made available for commercial sale for nongovernmental use, and therefore considered to be a Commercial Item.

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**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:**

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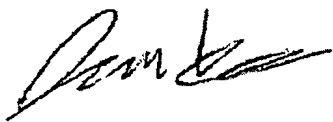
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**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

N/A – Only One Available Source

(9) **REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*



05/03/2012

SIGNATURE

Jason Haines

NAME

DATE

Chief, Biomedical Engineering

TITLE

Biomedical Engineering

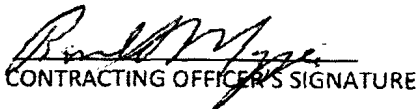
SERVICE LINE/SECTION

VAPHS University Drive

FACILITY

(10) **APPROVALS IN ACCORDANCE WITH FAR 8.405-6(h):**

a. **CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

  
CONTRACTING OFFICER'S SIGNATURE

5/3/12  
DATE

Ronald Mazzei

NAME AND TITLE

HJ Heinz

FACILITY

HIGHER LEVEL APPROVAL (For orders over \$500,000): ☐ REQUIRED ☒ NOT REQUIRED

b. **QA OFFICER:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief. *\*This signature may be the VISN NCM/PCM if the Contracting Officer and Contracting Supervisor is the same individual.*

SIGNATURE

DATE

\_\_\_\_\_  
NAME AND TITLE

c. **NCM/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Michael J. Lamb  
SIGNATURE

5/3/2012  
DATE

Michael J. Lamb  
NAME

VISN X NCM

d. **SAO:** I certify the justification meets requirements for restricting consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4.

\_\_\_\_\_  
SIGNATURE

\_\_\_\_\_  
DATE

\_\_\_\_\_  
NAME

DIRECTOR, SAO X

e. **VHA HCA REVIEW AND APPROVAL (over \$500,000 to \$10 million):** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for restricting consideration of the Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4

\_\_\_\_\_  
Norbert Doyle  
Chief Procurement and Logistics Officer  
VHA Head of Contracting Activity (HCA)

\_\_\_\_\_  
DATE

f. **VA Deputy Senior Procurement Executive Approval (\$10 million not to exceed \$50 million):** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for restricting consideration of the Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4

\_\_\_\_\_  
Deputy Senior Procurement Executive (DSPE)

\_\_\_\_\_  
DATE