

**LIMITED SOURCES JUSTIFICATION**

**ORDER >\$150,000**

**FAR PART 8.405-6**

**2237 Transaction # or Vista Equipment Transaction #: 674-17-2-5860-0004**

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:** Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Stanley Convergent Security Solutions

Manufacturer/Contractor POC & phone number: [REDACTED]

Mfgr./Contractor Address: 805 15<sup>th</sup> St. NW Suite 710 Washington, DC 20005

Dealer/Rep address/phone number: [REDACTED]

☒ The requested material or service represents the minimum requirements of the Government.

**(1) AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs

Central Texas VAMC

1901 1st Street

Temple, TX 78229

Network Contract Office 17

**VISN:**

17

**(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

This Justification and Approval is requested to provide a unified, fully integrated Intrusion Detection System (IDS) throughout the Temple and Waco Facilities. After a recent severe thunder storm the ADT servers started having issues in the hard drive that cannot be repaired. The backup drive has totally failed. It is unknown how much longer the server will continue to operate before it becomes unusable. Replacing the hard drive is not an option due to the fact that the Temple VA does not have the software to reinstall in the system. The new security system will be integrated with, and use components of the PACS/IDS system Stanley is currently installing at both the Temple and Waco VHA facilities. The intent is to integrate security system data points to improve monitoring and response efficiencies' of the VA Police Force. This approach also reduces total cost of ownership to the VA, and provides a primary and redundant solution leveraging the system currently being installed. Any deviation from this design by an outside party would comprise the overall approach, increase the long term costs, as well as void warranties in place for the newly installed equipment. This system will provide enhancements to PACS, CCTV, IDS, and Duress systems to improve the safety of Veterans, and VA employees. The installation is a follow on to the National contract and will allow the VA to better secure the needed areas and ensure the safety and security of valuable assets in the secured areas. The requirement has been upgraded to an emergency and will be awarded as a Firm Fixed Price, GSA task order.

**(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

This agreement Government Contract#: **GS-07F-9298S** covers all products and installation for the term.

**(b) ESTIMATED DOLLAR VALUE:** [REDACTED]

(c) REQUIRED DELIVERY DATE: November 24, 2017

**(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)**

☐ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

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☐ A patent, copyright or proprietary data limits competition. The proprietary data is:

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☐ These are "direct replacements" parts/components for existing equipment.

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☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

The Stanley Intrusion Detection System and Physical Access Control System (PACS) need to communicate with each other. As such, for a fully unified PACS infrastructure, one common PACS platform is needed throughout the campus. All of the component parts of the system must be compatible. The PACS is being installed in the majority of the facility buildings, therefore, in order to have seamless protection and management needed for the safety of our patients and staff, the Stanley Intrusion Detection System is required at the Temple and Waco VA facilities.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

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☒ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

After a recent severe thunder storm that caused power outages, the ADT servers started having issues in the hard drive that cannot be repaired. The server has one Raid set and a single drive to maintain the backup drive. The backup drive has totally failed and it is unknown how much longer the server will continue to operate before it becomes unusable. The Intrusion Detection System identifies the breach of physical access points such

as doors, windows, or roof accesses. The Temple and Waco facilities will place the IDS in the Police Evidence Vault and Armories, Outpatient and Inpatient Pharmacies, Supply storage areas, OI&T and Bio Med Server rooms, Cashier offices, and the I35 Clinic. These areas contain sensitive patient and employee records, medication, and Government property that need to be safeguarded against intrusions. Failure to replace the failing ADT Intrusion Detection System would not alert Security Personnel of a security breach which could negatively impact the VA's public image of protecting Veteran's sensitive records and Government property. A Delay in award could result in serious injury, financial, or other, to the Government. This acquisition has been upgraded to an emergency.

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**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

In accordance with FAR 8.404(d), GSA has already determined the prices of supplies and fixed-price services, and rates for services offered at hourly rates, under schedule contracts to be fair and reasonable. Therefore, ordering activities are not required to make a separate determination of fair and reasonable pricing. A price evaluation will be completed in accordance with FAR 8.405-2(d), by comparing the proposed price to the FSS published price list.

**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

Market research was conducted by searching the General Service Administration Federal Supply Service website using the keyword "Stanley" to determine if the requirement could be procured pursuant to FAR Part 8.002(a)(1). Based upon the search results, Stanley Convergent Security Solutions, Inc., due to integration requirement into the PACS, no other intrusion detection system can be integrated to work with the PACS. This integration problem exists with all systems – they are not compatible with other systems.

**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:**

This requirement is needed for the Temple and Waco VA facilities to meet the new security vulnerability compliance recommendations and rules.

**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

The Government will continue to conduct market research to ascertain if there are changes in the marketplace that would enable future competitive actions to be competed.

**(9) REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

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Signature

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Date

Billie R. McLaughlin  
Name

Electronic Supervisor  
Title

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Service Line/Section

Temple VA Medical Center  
Facility

**(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):**

**a. CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the justification meets requirements for other than full and open competition. I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

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Michael E. Walls  
Contract Specialist  
Network Contracting Office 17

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Date

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Lindsey Hooge  
Chief, Construction Branch  
Contracting Officer  
Network Contracting Office 17