

Attachment B: Request for Sole Source Memo Format

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval For Other Than Full and Open Competition

Contracting Activity: Department of Veterans Affairs, VISN 04, VA Pittsburgh Healthcare System, University Drive Division, 2237#646-12-3-622-0202

Nature and/or Description of the Action Being Processed: Brand Name Only Sole Source and Sole Source Award to Four Points Technology.

Description of Supplies/Services Required to Meet the Agency's Needs:

Qty. Seven (7) InterMetro Industries Corp. Flo 1760 Integrated Workstation Medical Cart. (This item is not considered an Information Technology Item by the Department of Veterans Affairs. This purchase from the box will not be networked. Networking will occur subsequent with the local installation of the computer, which will occur under the direction of the VAPHS OI&T). The estimated Contract Amount is \$39,738.58.

This is a special mobile documentation unit that is the same in fit, finish, operability and connectivity as the other units we currently have in use within our department.

Qty Part # Product and Description Lead Time
1 1760-C-087954-1 Flo-Lionville 1760 Workstation, ReadyDell E6400, Lithium nano Power Supply, 22" Display Planar, 15" Backlit Keyboard w/ Skin, USB Port Mouse, Ubiquity PC Express Card ABG,
1 COMPUTER READY THIS CART IS COMPUTER READY N/A
1 402750PH 1760 STANDARD BASE CART 5
1 402757PH 1760 BLUE COLOR KIT 5
1 92076 SUSPA VARILOCK 250N 5
1 402316PH Kit, Power Supply, Li Nano, 1760 5
1 402756PH 1760 POWER CABLE KIT 5
1 400913-08 CBL AC POWER 8 FT 5
1 402758PH STD SWIVEL/TILT MONITOR MOUNT ASSY 5
1 403258PH KIT, MONITOR, PLANAR 22", 1760 14
1 401305PH ASSY, WIRING TRAY, DELL E6400, 1760, PHANTOM 15
1 402910 ASSY UPDATED TILTING KEYBOARD 28
1 402294 KIT KEYBOARD TRAY EM SERIES 5
1 402292 KEYBOARD BACKLIT KR-6820E-WH 5
1 402315 COVER KEYBOARD KR-6820E-WH 5
1 401495 MOUSE OPTICAL USB 5
1 400490-1 ASSY TRIBAND DISC ANTENNA NATU 5
1 402260ph KIT, RADIO, UBIQUITI PC EXPRESS 34 MM, 1760, PHANTOM 5
1 401371PH ASSY, ADJ SCAN HOLDER, PHANTOM 15
1 92220 ACCESSORY RAIL REV C 5
1 402488PH Kit, Li-Nano, 1760 5
1 402441PH KIT, PACKING, 1760 PHANTOM 5
1 402743 CBL PWR 5.0MM X 7.4MM X 11.5MM 5
1 402864PH POWERED USB HUB KIT 5
1 CFE SCANNER INTEGRATION CFE SCANNER INTEGRATION N/A

Statutory Authority Permitting Other than Full and Open Competition: 41 USC 253 (c) (1), as implemented by FAR 6.302-1.

- (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- (2) Unusual and Compelling Urgency per FAR 6.302-2;
- (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- (4) International Agreement per FAR 6.302-4
- (5) Authorized or Required by Statute FAR 6.302-5;
- (6) National Security per FAR 6.302-6;
- (7) Public Interest per FAR 6.302-7;

Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):

It is essential to the VA Pittsburgh Healthcare System (VAPHS) to purchase the Intermetro Flo 1760 Integrated Workstation Medical Cart, with the above referenced configuration, since they have to be the same make and model, having the same fit, finish, and operational connectivity as the existing Medical Carts that currently exist at the VAPHS, and which will accommodate Dell E6400 Laptop Computers, since this will enable staff to transition among units without additional training or potential breakage from accidental misuse . These items were found to be well-constructed and balanced, which is essential when using in a dynamic therapy setting with many obstacles and patient safety considerations.

Four Points Technology is the only Service Disabled Veteran Owned Small Business that InterMetro Industries allows to re-sell their Flo 1760 Integrated Workstation Medical Cart in the above configuration. (See email from InterMetro Industries in the Contract Folder Purchase Request Action Briefcase under Index P03). The Department of Veterans Affairs is making a Sole Source Award to a SDVOSB under the above referenced Authority, that comes from Public Law (PL) 109-461, codified at 38 U.S.C. Section 8127 c.

Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:

N/A. Sole Source to a SDVOSB. A Notice of Intent to Sole Source will be posted to Fedbizopps for 3-5 days.



Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:

The open market price quoted by Four Points Technology is the same price they offer off their NASA SEWP GWAC Contract, and the same price offered by another company off the same Contract.

Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:

Market research was conducted to determine if the items were commercial items, and since the items have been sold in the Commercial Marketplace and to the US Government, the items are considered commercial items. In addition, Market Research was conducted to determine if the items were available from higher priority sources, in accordance with FAR Part 8 procedures, including from GSA Contractors, and it was determined the items were not available on the GSA FSS.

Any Other Facts Supporting the Use of Other than Full and Open Competition:

Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:

GTSI. However, GTSI is a large business and does not sell this Medical Cart in this configuration off their GSA Contract.



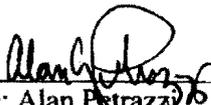
A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:

A Notice of Intent containing the Sole Source Justification, including Brand Name Only Justification, will be posted on the Government Point of Entry (GPE) Fedbizopps, for 3-5 days, prior to the Award of any Contract.

Requirements Certification:

I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

(This signature is the requestor's supervisor, fund control point official, chief of service, someone with responsibility and accountability)


Name: Alan Petrazzi

05/15/2012
Date

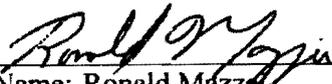
Title: REHAB DIRECTOR

Department: PHYSICAL MEDICINE & REHABILITATION, CLINICAL SUPPORT SERVICE LINE



Approvals in accordance with FAR 6.304:

Contracting Officer's Certification: (required) I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


Name: Ronald Mazzetta
Title: Contract Specialist/Contracting Officer
Facility: H.J. Heinz

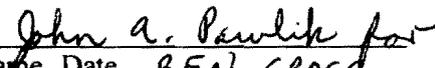
5/16/12
Date

VISN/PCA QA: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Name:
Title:
Facility:

Date

NCM/PCM: I certify the justification meets requirements for other than full and open competition.


Name Date BEN GRODZ
Network Contract Manager
VISN/PCA

5/17/12

SAO: I certify the justification meets requirements for other than full and open competition.

Name Date
Director



Service Area Office, East

VHA HCA Review and Approval: I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and recommend approval (over \$50 million), approve (up to \$ 50 million) for other than full and open competition.

Norbert Doyle
Chief Procurement and Logistics Officer
VHA Head of Contracting Activity (HCA)

Date

VA Deputy Senior Procurement Executive Approval (over \$10 not exceeding \$50 million): I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for other than full and open competition.

Iris B. Cooper Date
Deputy Senior Procurement Executive (DSPE)
Office of Acquisition and Logistics
Department of Veterans Affairs

VHA Senior Procurement Executive Approval (over \$50 million): I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for other than full and open competition.

Jan R. Frye Date
Deputy Assistant Secretary for Acquisition and Logistics
Senior Procurement Executive (SPE)
Department of Veterans Affairs

