

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 607-17-2-053-0008

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source:

Manufacturer/Contractor: PRESS GANEY ASSOCIATES INC.

Manufacturer/Contractor POC & phone number: KEMENHISER@PRESSGANLEY.COM 800-232-8032

Mfgr/Contractor Address: 404 COLUMBIA ST; SOUTH BEND, IN 46601-2355

Dealer/Rep address/phone number: NA

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

Great Lakes Acquisition Center

3001 Green Bay Road

North Chicago, IL 60064

NCO:

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(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

Base plus four (4) Option Year Contract for service to maintain and administer patient satisfaction surveys and related reporting so that facility will maintain its MAGNET Hospital status.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

Jesse Brown VAMC is recognized as a prestigious MAGNET Hospital; to maintain that status the facility must perform patient satisfaction surveys. The surveys must be performed by a vendor who is vetted and approved by the American Nurses Credentialing Center. The vendor must be able to nationally benchmark patient satisfaction surveys. The MAGNET program also requires eight (8) rolling quarters of patient satisfaction data at all times.

(b) ESTIMATED DOLLAR VALUE: \$ 451,377.00

(c) REQUIRED DELIVERY DATE: May 1, 2017

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Intent to Sole Source published to FBO.gov, no responses received. Press Ganey is and has been providing service as required by the MAGNET program. Remaining in the MAGNET program is essential for VA public recognition. Press Ganey is vetted and approved by the American Nurses Credentialing Center, is able to nationally benchmark patient satisfaction surveys and is able to provide eight (8) rolling quarters of patient satisfaction survey data. All are requirements of the MAGNET Program.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:

☐ These are "direct replacements" parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

Previously service was solicited competitively, two quotes were received, both from other than small businesses. Press Ganey submitted the lowest priced quote. As a GSA vendor, pricing from Press Ganey pricing has been determined to be fair and reasonable; current pricing submitted is consistent with GSA pricing.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research was conducted via GSA Advantage , Vetbiz and SBA with minimal to no results. Also an Intent to Sole Source was posted to FBO.gov on November 29,2016 for Contract responses were due December 7, 2016 for same service located at the VAH Madison. No responses were received.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

Press Ganey possesses GSA Contract #GS-10F-0205R

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

NA

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

SIGNATURE

DATE

NAME

TITLE

SERVICE LINE/SECTION

FACILITY

(10) APPROVALS IN ACCORDANCE WITH THE [VHAPM, Volume 6, Chapter VI: OFOC SOP](#):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

CONTRACTING OFFICER'S SIGNATURE

DATE

Ashley Johnson, Contracting Officer

NAME AND TITLE

FACILITY

b. **Director of Contracting/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

4/18/2017

SIGNATURE

DATE

Scott Ivy
NCO/PCO 12 Director of Contracting delegated to Branch Chief