

**DEPARTMENT OF VETERANS AFFAIRS  
DENVER ACQUISITION & LOGISTICS CENTER**

Justification and Approval  
For  
Seca 813 Scales

1. Contracting Organization: Department of Veterans Affairs, Denver Acquisition & Logistics Center
2. Description of Action: This is a request for specific brand name weight scales to be approved as a procurement item for the DALC in support of the VA TeleHealth Program.
3. Description of Supplies or Services: The DALC provides different types of scales to Veterans in support of the VA TeleHealth Program. All Veterans who participate in the Department of Veterans Affairs TeleHealth program receive scales from the DALC as a part of their TeleHealth equipment in order to report body weight to their medical provider. The DALC provides the specific brands of scales that have been determined by the Integrated Process Team (IPT) to be in the best interest of the Veteran for use in the VA TeleHealth Program. These specific scales are listed in the DALC catalog.
4. Reasons for Brand Name: The Statutory Authority for this action is FAR 11.105(a)(1) The particular brand name, product, or feature is essential to the Government's requirements, and market research indicates other companies' similar products, or products lacking the particular feature, do not meet, or cannot be modified to meet, the agency's needs. The brand name products identified in the RFQs have been recommended by the technical experts from the TeleHealth contracts IPT as being in the best interest of the Veterans for use while enrolled in the VA TeleHealth Program. The VA has provides Veterans with the highest quality products available on the market to help maintain their weight, which greatly contributes to their overall health and quality of life. The DALC has been procuring the Seca 813 scales on an as needed basis. The products are available from at least two Service Disabled Veteran Owned Businesses (SDVOSBs).
5. Efforts to Obtain Competition: The Request for Quote will be posted on FedBizOpps. These items, brand specific, are available through several SDVOSB sources at fair and reasonable prices.
6. Market Research conducted: Market Research has been conducted using VetBiz Vendor Information Pages (VIP), the Small Business Administration (SBA) Dynamic Small Business Search, the GSA eLibrary Schedules List, past procurement history, and online searches. The NAICS code 339112 Surgical and Medical Instrument Manufacturing is being used with the keywords Seca 813. VIP produced 5 possible results and a recent FedBizOpps solicitation produced 10 quotes.

7. Fair and Reasonable Cost Determination: Purchases for the past calendar year have been used to determine fair and reasonable pricing.

8. Requiring Certification: I certify that the requirements outlined in this justification fulfill a bona fide need of the Department of Veterans Affairs and that the supporting data, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

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Josephine Helms  
Contracting Officer  
VA Denver Acquisition & Logistics Center