

**DEPARTMENT OF VETERANS AFFAIRS**  
**Justification and Approval (J&A)**  
**For**  
**Other Than Full and Open Competition (>\$150K)**

Acquisition Plan Action ID: VA255-17-AP-4595

1. **Contracting Activity:** Department of Veterans Affairs, VISN 15

Contracting Office, NCO 15  
3450 S. 4<sup>TH</sup> STREET  
LEAVENWORTH KS. 66048

COLUMBIA VA MEDICAL CENTER  
800 Hospital Dr.  
Columbia, MO.

2237 # 589-17-3-7311-0117

2. **Nature and/or Description of the Action Being Processed:**

The contractual action proposed is for a Firm-Fixed Price (FPP) contract to CareFusion Solutions, LLC for the new purchase of Pyxis medication dispensing cabinets and auxiliary storage towers for the Harry S. Truman Memorial Veterans' Hospital, Pharmacy Service, Columbia, Missouri.

*This procurement is for Pyxis medication dispensing cabinets and auxiliary storage towers in accordance with FAR 13.5 Simplified Procedures for Certain Commercial Items and specifically FAR 13.501 Special Documentation Requirements, where acquisitions conducted under Simplified*

3. **Description of Supplies/Services Required to Meet the Agency's Needs:**

*Contractor to provide Pyxis medication dispensing cabinets and auxiliary storage towers to the Harry S. Truman Memorial Veterans' Hospital, Columbia, Missouri. This equipment will enable the facility to safely and more efficiently provide medications to the Veteran patients and provide full accountability and storage of our medications. The following equipment is being requested with a total estimated price of this proposed purchase being \$425,835:*

*Two each Pyxis MedStation 4000 5-drawer main plus bins with T2  
Four each Pyxis MedStation 4000 5-drawer main plus bins with T2  
One each Pyxis MedStation 4000 6-drawer main with T2  
Four each Pyxis MedStation 4000 Double Column Auxiliary Storage Cabinet  
One each Pyxis MedStation 4000 Single Column Auxiliary Storage Cabinet  
Ten each Pyxis MedStation 4000 Cubie Drawer, Full Height  
Five each Pyxis Smart Remote Managers*

4. **Statutory Authority Permitting Other than Full and Open Competition:**

- (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;  
( ) (2) Unusual and Compelling Urgency per FAR 6.302-2;  
( ) (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;  
( ) (4) International Agreement per FAR 6.302-4  
( ) (5) Authorized or Required by Statute FAR 6.302-5;  
( ) (6) National Security per FAR 6.302-6;  
( ) (7) Public Interest per FAR 6.302-7;

**5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**

*CareFusion Solutions, LLC is the developer and manufacturer of the Pyxis MedStation System that is used for storage and dispensing of all medications in our facility. It is imperative that the requested equipment be fully compatible and can interface with our current Pyxis MedStation 4000 system that is being used throughout the facility. The patented technology and copyrighted software deployed to produce its diagnostic results, cannot interface with other software to get the results needed. This system also offers the custom-designed drawers medication cabinet with locking cubie pocket design to secure high-risk medications of all sizes and securely store bulk items like IV medications. Accordingly, the CAREFUSION Pyxis Medstation dispensing system is the only equipment capable of providing the supplies and services described in Section III above without the Veteran's Health Administration experiencing substantial duplication of cost that could not be expected to be recovered through competition.*

**6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:**

*CareFusion Solutions, LLC has 4 authorized SDVOSB distributors that can offer the products requested;*

- *Epoch Concepts, LLC*
- *Beacon Point Associates*
- *MicroTech/TechAnax*
- *Alvarez & Associates*

**7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** *This requirement will be solicited to the SDVOSB Authorized Distributors and all quotes received will be vetted to determine fair and reasonable pricing.*

**8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:**

*IAW FAR Part 10 the following market research was conducted;*

- *The Contracting Officer Representative (COR) has performed due diligence in conducting market research for the Harry S. Truman Memorial Veterans' Hospital in Columbia, Missouri, utilizing phone conversations and sources available on the internet in addition to other agencies authorized to provide this product and service. The General Services Administration (GSA) does not currently have in place an areawide contract for this region.*
- *A comparison of previous market research within VISN 15 facilities recent purchases of Pyxis has confirmed that this equipment is proprietary to the manufacturer and its Authorized Distributors.*

**9. Any Other Facts Supporting the Use of Other than Full and Open Competition:** N/A

**10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:**

*Manufacturer:*

- *CAREFUSION SOLUTIONS, LLC*

Chapter VI: Other Than Full and Open Competition (OFOC) SOP  
Attachment 3: Request for Sole Source Justification Format >\$150K

*Authorized SDVOSB Distributors*

- Epoch Concepts, LLC
- Beacon Point Associates
- MicroTech/TechAnax
- Alvarez & Associates

**11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:**

*As stated above in item #6 there are currently 4 SDVOSB Distributors available. In the future additional searches will be conducted to seek additional sources.*

**12. Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Connie Hopkins

Name: Connie Hopkins  
Title: Administrative Officer/Pharmacy  
Facility: Columbia VA Medical Center

5/18/2017

Date

**13. Approvals in accordance with the VHAPM, Volume 6, Chapter VI: OFOC SOP.**

- a. **Contracting Officer or Designee's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

05/18/2017

Name: Penny Capps  
Title: Contracting Officer  
Facility: NCO 15

Date

- b. **Director of Contracting /Designee (Required over\$150K but not exceeding \$700K):** I certify the justification meets requirements for other than full and open competition.

Name: Paul Hemenway  
NCO/PCO XX Director of Contracting or Designee  
Facility: NCO 15

Date