

**JUSTIFICATION FOR SINGLE SOURCE AWARDS IAW [FAR 13.106-1](#)**  
 (OVER MICRO-PURCHASE THRESHOLD(\$3.5K) BUT NOT EXCEEDING THE SAT (\$150K))

IAW [FAR13.104](#), COs must promote competition to the maximum extent practicable to obtain supplies and services from the source whose offer is the most advantageous to the Government, considering the administrative cost of the purchase. When competition is not practicable, IAW [FAR13.106-1\(b\)](#), COs solicit from a single source for purchases not exceeding the simplified acquisition threshold. COs may solicit from one source if the CO determines that the circumstances of the contract action deem only one source reasonably available (e.g., urgency, exclusive licensing agreements, brand-name or industrial mobilization). IAW [FAR13.106-3\(b\)\(3\)](#), COs are required to include additional statements ***explaining the absence of competition*** (see [13.106-1](#) for brand name purchases) if only one source is solicited and the acquisition does not exceed the simplified acquisition threshold (does not apply to an acquisition of utility services available from only one source) or supporting the award decision if other than price-related factors were considered in selecting the supplier. This template when completed can be used to document single source awards IAW [FAR13.106-3\(b\)\(3\)](#). Note: Statements such as "only known source" or "only source which can meet the required delivery date" are inadequate to support a sole source purchase.

<b>1. ACQUISITION PLAN ACTION ID:</b> 564-17-d-083-0480 and 564-17-3-082-0612	<b>1A. PROJECT/TASK No.</b> NONE	<b>1B. ESTIMATED AMOUNT:</b> 
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**2. BRIEF DESCRIPTION OF SUPPLIES OR SERVICES REQUIRED AND THE INTENDED USE:**

ZEISS VISUCAM 524 AND 224 WITH PRINTERS AND TABLES – for use in Surgical Services. These Visucams are fundus cameras used to produce detailed images to effectively aid in diagnosing and monitoring a broad range of eye diseases.

**3. UNIQUE CHARACTERISTICS THAT LIMIT AVAILABILITY TO ONLY ONE SOURCE, WITH THE REASON NO OTHER SUPPLIES OR SERVICES CAN BE USED:**

The fundus cameras have a 24-megepixel sensor providing high resolution fundus imaging for greater diagnostic insight. They have a superior clarity that promotes efficient navigation from full-image overview to magnification of the smallest detail, allowing for precise visualization within particular areas of interests. It has a fundus auto-fluorescence, which is a non-invasive tool for the diagnosis and monitoring of Dry AMD, including geographic atrophy. The Visucam is a complete system with numerous on-broad image capture modes and visualization functionality that provides powerful diagnostic insights for optimal patient care that other fundus cameras cannot provide.

The service that the Zeiss Visucam digital fundus cameras provide for CAVHS is a critical diagnostic tool in aiding the physician with diagnosing, determining the ocular treatment plan for Veterans with sight threatening/life threatening disease processes such as diabetic eye disease, macular degeneration, malignant retinal melanoma and other serious retinal pathologies.

**4. DESCRIPTION OF MARKET RESEARCH CONDUCTED AND RESULTS OR STATEMENT WHY IT WAS NOT CONDUCTED:**

Market research was conducted on the VIP Portal, which indicate 3 SDVOSB/VOSBs meeting the search criteria of NAICS Code 339115 and keywords, VISUCAM and fundus camera. A Sources Sought was published to FBO returned only one response from a small business, PROAIM.

In addition, the ender user provided a memo from Zeiss stating that all Zeiss ophthalmic instrumentation is only sold direct and not sold through an distributors. "In the situation of US Military Facilities, and VA Medical Centers, Zeiss Ophthalmic and Optometir, Dental, Neuro, etc instrumentations are purchased via: PROAIM Medical. PROAIM Medical is the primary buyer and supplier of all Zeiss Named Products". (See attached)

**5. Contracting Officer's Certification:** *Purchase is approved in accordance with FAR13.106-1(b). I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief. Note: COs are required to make a determination of price reasonableness IAW FAR 13.106-3. See the [Commercial Supply and Service SOP](#) for Price Reasonableness templates.*

**Signature:** \_\_\_\_\_ **Date:** 6/13/17  
**Name:** ARLENE A. BLADE  
**Title:** Contracting Officer **NCO:** 16