

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA247-17-AP-6191

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source:

Manufacturer/Contractor: Spacelabs Healthcare, LLC

Manufacturer/Contractor POC & phone number: Christopher T. Kelley, 580-284-3410

Mfgr/Contractor Address: 35301 SE Center St., Snoqualmie, WA 98065

Dealer/Rep address/phone number: _____

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

Network Contracting Office 7

325 Folly Road, Suite 300

Charleston, SC 29412-2507

VISN: 7

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

The proposed action is for a new requirement yielding a Firm-Fixed Price (FFP) contract for the delivery and installation of the AriaTele Telemetry Transmitters for the Ralph H. Johnson VA Medical Center located in Charleston, SC

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

The contractor will be responsible for all service, tools, equipment, personnel and transportation necessary to install the AriaTele Telemetry Transmitters in the newly renovated Intensive Care Unit (ICU) of the Ralph H. Johnson VA Medical Center. The period of performance for this action is for 45 Days After Receipt of Order (ARO). The AriaTele Telemetry System is a high performance transmitter that allows to immediately confirm signal quality and rhythm without leaving the patient and delivers the most comprehensive picture of patient status.

(b) ESTIMATED DOLLAR VALUE: \$ 172,304.94

(c) REQUIRED DELIVERY DATE: 11/01/2017

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Preliminary research with regard to patient monitoring and industry leaders has determined that Spacelabs Healthcare, LLC is the only company capable of providing the requested items in support of the major Spacelabs Healthcare Systems currently installed throughout the medical center. The Ralph H. Johnson VA Medical Center currently utilizes Spacelabs Healthcare, LLC monitoring systems across the entire medical center to include Intensive Care Units (SICU/MICU), Emergency Department and PACU. The research also revealed that no other comparable products exists that are capable of providing the technical functions required to meet the patient's and hospital's needs without compromising patient care and safety.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

The Ralph H. Johnson VA Medical Center utilizes Spacelabs Healthcare, LLC monitoring systems across the medical center. Spacelabs Healthcare, LLC offers unique qualifications with regard to patient monitors providing fast access to comprehensive patient information allowing for early interventions while supporting clinical decisions. The transmitters are value added components of the system currently in place and will replace outdated telemetry transmitters currently in use.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

The patient monitoring system with the telemetry feature allows a patient's vital signs to be monitored from another monitor within the medical center and provides fast access to comprehensive patient information allowing for early interventions while supporting clinical decisions.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Preliminary Market Research with regard to patient monitoring and industry leaders has determined that Spacelabs Healthcare, LLC is the only company capable of providing the requested items in support of the major Spacelabs Healthcare Systems currently installed throughout the Ralph H. Johnson VAMC.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

The Independent Government Cost Estimate (IGCE) was developed based on the most recent data determined to fulfill the Government's requirement. Historical data was obtained from the Federal Procurement Data Systems (FPDS) website that identified three (3) previous contract awards for similar services provided at VA Medical Centers within the past year.

Chapter VI: Other Than Full and Open Competition (OFOC) SOP
Attachment 2: Request for Limited Sources Justification Format >\$150K

The Central Alabama Veterans Health Care System located in Montgomery, AL awarded V797D-40190 | VA247-17-F-1202 on 4/13/2017 totaling \$247,085.46; The Charlie Norwood VA Medical Center located in Augusta, GA awarded V797D-40190 | VA247-17-F-1372 on 5/1/2017 totaling \$40,756.92; The VA Ann Arbor Healthcare System located in Ann Arbor, MI awarded V797D-40190 | VA250-17-F-2198 on 3/21/2017 totaling \$7,935.69. Based on the historical data within the past twelve (12) months and the IGCE that was submitted with the procurement request, the anticipated cost to the Government is found to be fair and reasonable.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

The market will continue to be examined for products that can interface with and/or replace current equipment when the system requires upgrades or replacement.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4.

5-31-2017

Heidi L. Bennett
Clinical Informatics Coordinator
Ralph H. Johnson VA Medical Center

Date

(10) APPROVALS IN ACCORDANCE WITH THE [VHAPM, Volume 6, Chapter VI: OFOC SOP](#):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

MRB

5-31-2017

Steven B. Bentley
Contracting Officer, NCO 7
Ralph H. Johnson VA Medical Center

Date

b. Director of Contracting/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

for

Prudence Y. Howard
NCO 7 Director of Contracting
Ralph H. Johnson VA Medical Center

Date