

**JUSTIFICATION FOR SINGLE SOURCE AWARDS IAW FAR 13.106-1**  
**(OVER MICRO-PURCHASE THRESHOLD(\$3K) BUT NOT EXCEEDING THE SAT (\$150K))**

IAW FAR13.104, COs must promote competition to the maximum extent practicable to obtain supplies and services from the source whose offer is the most advantageous to the Government, considering the administrative cost of the purchase. When competition is not practicable, IAW FAR13.106-1(b), COs solicit from a single source for purchases not exceeding the simplified acquisition threshold. COs may solicit from one source if the CO determines that the circumstances of the contract action deem only one source reasonably available (e.g., urgency, exclusive licensing agreements, brand-name or industrial mobilization). IAW FAR13.106-3(b)(3), COs are required to include additional statements **explaining the absence of competition** (see 13.106-1 for brand name purchases) if only one source is solicited and the acquisition does not exceed the simplified acquisition threshold (does not apply to an acquisition of utility services available from only one source) or supporting the award decision if other than price-related factors were considered in selecting the supplier.

**1. PURCHASE REQUEST OR REQUISITION NUMBER:**

664-17-3-072-0119

**1A. PROJECT/TASK  
NUMBER**

VA262-17-N-1241

**1B. ESTIMATED AMOUNT:**

\$70,512.00

**2. BRIEF DESCRIPTION OF SUPPLIES OR SERVICES REQUIRED AND THE INTENDED USE:**

This equipment is for direct patient care and has high volume use. It is used for recording and analyzing both transient-evoked and distortion product otoacoustic emissions. This measurement provides information about the motility of the outer hair cells in the cochlea information that is useful in determining site of lesion for hearing loss. With the higher numbers of OIF/OEF veterans who are returning with traumatic brain injury, it is critical to distinguish peripheral from central hearing loss. This equipment is critically needed to conduct advanced testing of the peripheral hearing system.

**3. UNIQUE CHARACTERISTICS THAT LIMIT AVAILABILITY TO ONLY ONE SOURCE, WITH THE REASON NO OTHER SUPPLIES OR SERVICES CAN BE USED:**

The VA's existing system for audio testing is named NOAH. Otodynamics Ltd., is the only company with otoacoustic emissions systems currently having compatibility with NOAH. No competing systems and equipment will interface with the existing system. No other brand of equipment can be installed.

**4. REASON THAT SUGGESTED SOURCE IS THE ONLY SOURCE, WHICH CAN PROVIDE THE SUPPLIES OR SERVICES:**

E3 Audiometrics is Otodynamics Ltd's exclusive Authorized Representative for all sales/service/support of OAE and/or ABR diagnostic and screening products in California. Otodynamics Ltd., will not authorize the sale of its products by distributors outside of their authorized geographic support region. Though there are some similar systems in the industry, our current audiometers are not compatible with any other otoacoustic emissions system that have compatibility and integration ability with the current VA wide NOAH system. A thorough market research has been conducted to suggest there are no other sources with the ability to satisfy the VA's requirement. Please see section 5 for further market research details.

**5. DESCRIPTION OF MARKET RESEARCH CONDUCTED AND RESULTS OR STATEMENT WHY IT WAS NOT CONDUCTED:**

The North American Industry Classification System (NAICS) code was determined to be 339112 (Surgical and Medical Instrument Manufacturing); with the small business size standard of 1000 employees.

The vetbiz.gov website was accessed to conduct a search under NAICS 339112. The research results returned 165 matches have been verified under this NAICS code as of 06/16/2017. The 165 matches are the

only SDVOSB/VOSBs currently complying with Title 38 Code of Federal Regulation Part 74, which establishes the VA Veteran-Owned Small Business Verification Guidelines for [www.vetbiz.gov](http://www.vetbiz.gov).

In order to reach all potential contractors that can meet the requirement under FAR Part 10.001(a)(3), a Request for Information (RFI)/Sources Sought, VA262-17-N-1241 was issued on June 26, 2017, on the Government Point of Entry (GPE), Federal Business Opportunities (FBO) website, [www.fbo.gov](http://www.fbo.gov). All the companies capable and verified to conduct business with the Government were given the opportunity to view and respond to the RFI posted on FBO. The purpose of the RFI was to assist in determining if sources capable of satisfying the VA's requirements exist.

In addition, a search on the SBA Dynamic Search tool was conducted using NAICS code 339112. While there were vendors identified under this NAICS Code, there are no vendors that are able to provide the required otoacoustic emission system compatible with the NOAH system in place nationwide throughout VA facilities.

E3 Audiometrics was the only company who responded by providing pricing, literature and a capability statement in which they identified they can provide the required supplies and services. A thorough market research has been conducted by issuing an RFI, holding conversations with industry and reaching out to potential vendors to determine a single source.

**6. Contracting Officer's Certification:** *Purchase is approved in accordance with FAR13.106-1(b). I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.*

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Facility: \_\_\_\_\_

FREDY A. AKTEAGA

CONTRACTING OFFICER

NCO 22

7/10/17