

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA261-17-AP-11224

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide *original manufacturer's* name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: GOVERNMENT MARKETING AND PROCUREMENT

Manufacturer/Contractor POC & phone number: HESSTON CHRISTIANSEN, 979-716-0811

Mfgr/Contractor Address: 13350 RANCH ROAD, 12 WIMBERLEY, TX 78676

Dealer/Rep address/phone number: HESSTON CHRISTIANSEN, 979-716-0811

The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY: Department of Veterans Affairs
Network Contract Office (NCO) 21
5342 Dudley Blvd.
McClellan, CA 95652
VISN: 21

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:
Justification and approval for Other Than Full and Open Competition for purchasing of VOCERA Support Services located at the VA Palo Alto Health Care System, CA.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:
The VA Medical Center in Palo Alto, CA requires Medical Data Collection Services.

(b) ESTIMATED DOLLAR VALUE: \$381,613.59

(c) REQUIRED DELIVERY DATE: 1 August, 2017

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

VAPAHCS Market research was not conducted because we are using the authority of 38 U.S.C. 8127 and 8128, Sections 502 and 503 of Public Law (PL) 109-461 and VAAR 819.7007, which allows the VA to make a sole source award to a SDVOSB. Additionally, Vocera is the only company that offers the maintenance upgrades and support for its product. Government Marketing and Procurement LLC is the only company Vocera gives rights to allow to work on their system. This is the only hands-free medical device and support service that meets the needs of the government and is not accessible through any other businesses. The addition of 75 Vocera units with warranties and training is an extension of a "major system" of which there would be both a substantial duplication of cost to the government that is not expected to be recovered through competition and there would be unacceptable delays in fulfilling the agency's requirements.

These are "direct replacements" parts/components for existing equipment.

The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

Prices for this service have been pre-negotiated by GSA.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

No other sources were sought since this must be sole sourced to Government Marketing and Procurement as they are they only vendor who can provide the specific requirement.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

Based upon a cost analysis of the price structure by a Subject Matter Expert, Michele Gaouette, it was determined that the prices are fair and reasonable.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

RFQ was not posted due to circumstances stated in para 5 and 6.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

M. Gaouette

SIGNATURE

Michele Gaouette

NAME

VA Palo Alto Health Care System, CA

FACILITY

Contracting Officer Rep.

TITLE

7/11/17

DATE

Patient Care Service/Nursing Services

SERVICE LINE/SECTION

(10) APPROVALS IN ACCORDANCE WITH THE VHAPM, Volume 6, Chapter VI: OFOC SOP:

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

CONTRACTING OFFICER/DESIGNEE'S SIGNATURE

Mark J. Mikus

NAME AND TITLE

DATE

VA Fresno Health Care System, Fresno, CA

FACILITY