

**DEPARTMENT OF VETERANS AFFAIRS**

**Justification and Approval (J&A)  
For  
Other Than Full and Open Competition (>\$150K)**

**Acquisition Plan Action ID: VA244-17-AP-7032**

1. **Contracting Activity:** Department of Veterans Affairs, VISN 4, Station 460, VA Medical Center Wilmington, DE.
2. **Nature and/or Description of the Action Being Processed:** The Wilmington VA is in need of a firm fixed price contract for the installation of new fixed security cameras and associated cabling and switches in waiting rooms, corridors, and reception areas throughout the Hospital. The new cameras will be integrated with the existing Lenel OnGuard® security system at the Wilmington VA. Contractor to provide all labor, material, programming, start-up and testing to ensure a complete and functional installation in accordance with the manufacturer's recommendations and instructions.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** Contractor will provide and install cabling, switches, cameras, and DVRs to provide Closed-Circuit TV coverage of waiting rooms, corridors, and check-in areas, and will be integrated into the existing Lenel OnGuard® security system.
4. **Statutory Authority Permitting Other than Full and Open Competition:**  
  
( XX ) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;  
( ) (2) Unusual and Compelling Urgency per FAR 6.302-2;  
( ) (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;  
( ) (4) International Agreement per FAR 6.302-4  
( ) (5) Authorized or Required by Statute FAR 6.302-5;  
( ) (6) National Security per FAR 6.302-6;  
( ) (7) Public Interest per FAR 6.302-7;

**FAR13.5 Simplified Procedures for Certain Commercial Items:** The authority for applying the Simplified Procedures for Commercial Items of FAR 13.5 is 41 U.S.C. 1901 and is implemented by for restricting competition on this procurement via FAR 13.106-1(b)(2).

5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**

Award of contract VA244-17-P-3812 was made to The Tri-M Group, LLC on 6/1/2017 designating them as the Value Added Retailer (VAR) for the Hospital's Lenel security system. Lenel, the

equipment manufacturer, sells their products and services only through designated Value Added Retailers.

Per the terms of award VA244-17-P-3812, Tri-M is the sole source with authority to provide support service and to perform any work on the Lenel system installed at the Wilmington VA. The contract currently expires May 31, 2018, with the possibility of option years extending the contract through May 2022. The products being sought under this new procurement will be covered under the recently awarded service contract with Tri-M.

The Hospital owns and maintains an extensive security system that is run on the Lenel platform. This acquisition will expand the Closed Circuit TV coverage to additional waiting rooms, corridors, and patient check-in areas. Currently, the Wilmington VA Police monitor existing CCTV cameras utilizing the Lenel system. Utilizing another vendor to perform this work would require significant expenditures for a new system, products, services and VA staff training.

In addition, in order to maintain the Lenel factory warranty and support for the existing system, work must be completed by a Lenel VAR. Tri-M is the designated VAR for VAMC Wilmington.

**6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:**

At this time, no other sources are available due to the designation of Tri-M as the Value Added Retailer for the Wilmington VA per VA contract award VA244-17-P-3812.

**7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:**

The anticipated cost will be considered fair and reasonable based upon prices received for the previous acquisition of the existing Lenel system.

**8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:**

No market research was conducted as this is a sole source requirement. Tri-M is the designated Value Added Retailer for the VAMC Wilmington effective with award of VA244-17-P-3812 for Lenel system support services.

**9. Any Other Facts Supporting the Use of Other than Full and Open Competition: None.**

**10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: None.**

**11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:**

No subsequent acquisitions are planned

Chapter VI: Other Than Full and Open Competition (OFOC) SOP  
Attachment 3: Request for Sole Source Justification Format >\$150K

**12. Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which is included in the justification, are accurate and complete to the best of my knowledge and belief.

Jacob V.  
Spruance 154646  
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Jacob Spruance  
Chief Engineer  
VAMC Wilmington, DE

Digitally signed by Jacob V. Spruance  
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Date

**13. Approvals in accordance with the [VHAPM, Volume 6, Chapter VI: OFOC SOP](#).**

a. **Contracting Officer or Designee's Certification (required)**: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

\_\_\_\_\_  
Edward Boddie, Contracting Officer/  
NCO4 Branch Chief

\_\_\_\_\_  
Date

b. **Director of Contracting /Designee (Required over \$150K but not exceeding \$700K)**: I certify the justification meets requirements for other than full and open competition.

\_\_\_\_\_  
~~Benjamin P. Iachini,~~  
NCO4 Director of Contracting or Designee

\_\_\_\_\_  
Date